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ATTITUDES TOWARDS BIOMETRIC AUTHENTICATION TECHNOLOGIES BETWEEN CULTURES: ACCEPTANCE IN FINLAND AND BRAZIL



ABSTRACT

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Biometric authentication is based on the physical qualities, such as fingerprint or eye, of the user. Biometrics do not need remembering and cannot be stolen or lost. However, new types of problems and threats concern biometrics. Biometrics are also not always accepted by users. Acceptance may vary between countries and cultures. Most biometrics acceptance research has been conducted in Europe and North America. South America is an emerging key market of biometrics, but no studies on biometrics acceptance have been conducted there. An extended Technology Acceptance Model (TAM) and Hofstede's cultural dimension theory were combined in a quantitative survey to compare familiarity, knowledge and acceptance of biometrics between Brazil and Finland. Intention to use, familiarity and knowledge of biometrics were higher in Brazil. Most hypothesized TAMrelationships were found in at least one of the countries, but the model was not completely repeatable in either. Brazilian respondents perceived biometrics as more useful when they had a higher need for security, and they saw involving their body in the authentication process less invasive than their Finnish counterparts. Unlike Brazilians, The Finnish respondents did not favor biometrics as a way of increasing their personal security nor see ease of use as a strong enough factor to directly affect usage intentions. Hofstede's dimensions did not provide a clear explanation for the differences in acceptance formation. Some espoused cultural values affected the intention to use biometrics indirectly. The results offer valuable implications for future biometrics acceptance research and in practice for introducing biometric products in different cultural contexts.

Keywords: biometric authentication, technology acceptance, culture, Technology Acceptance Model, Hofstede's cultural dimensions, Brazil, Finland

TIIVISTELMÄ

Liljander, Akseli

Kulttuurienväliset asenteet biometrisen todennuksen teknologioita kohtaan: hyväksyntä Suomessa ja Brasiliassa

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Biometrinen todennus hyödyntää käyttäjän fyysisiä ominaisuuksia, kuten sormenjälkeä tai silmää. Biometristä tunnistetta ei tarvitse muistaa, eikä sitä voi unohtaa tai varastaa. Uudenlaiset ongelmat ja uhat kuitenkin koskettavat biometriaa. Käyttäjät eivät myöskään aina hyväksy biometriaa. Hyväksyntä voi vaihdella maiden ja kulttuurien välillä. Suurin osa biometrian hyväksynnän tutkimuksesta on toteutettu Euroopassa ja Pohjois-Amerikassa. Etelä-Amerikka on nouseva biometrian keskeinen markkina-alue, mutta siellä ei ole toteutettu tutkimuksia biometrian hyväksynnästä. Brasiliaa ja Suomea vertailtiin kvantitatiivisessa kyselytutkimuksessa, jossa yhdistettiin Technology Acceptance Model (TAM) -malli ja Hofsteden teoria kulttuurin ulottuvuuksista. Aikomus käyttää, tuttuus ja tietoisuus biometriaa koskien olivat korkeampia Brasiliassa. Suurin osa oletetuista TAM-mallin riippuvuussuhteista löydettiin vähintään yhdessä maassa, mutta malli ei ollut täysin toistettavissa kummassakaan niistä. Brasilialaiset vastaajat kokivat biometrian hyödyllisempänä, kun heillä oli korkeampi turvallisuuden tarve, ja he näkivät oman kehonsa sisällyttämisen autentikointiprosessissa vähemmän tunkeilevana kuin suomalaiset. Toisin kuin brasilialaiset, suomalaiset vastaajat eivät suosineet biometriaa tapana parantaa henkilökohtaista turvallisuuttaan, eivätkä nähneet helppokäyttöisyyttä tarpeeksi vahvana tekijänä vaikuttamaan käyttöaikeisiin. Hofsteden dimensiot eivät tarjonneet selkeää selitystä hyväksynnän muodostumisen eroille maiden välillä. Jotkut omaksutut kulttuuriarvot vaikuttivat epäsuorasti biometrian käyttöaikeisiin. Tuloksia voidaan hyödyntää tulevassa biometrian hyväksynnän tutkimuksessa, sekä käytännössä tuodessa biometrisia tuotteita markkinoille eri kulttuuriympäristöissä.

Asiasanat: biometrinen todennus, teknologian hyväksyntä, kulttuuri, Technology Acceptance Model, Hofsteden kulttuurin ulottuvuudet, Brasilia, Suomi

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1 INTRODUCTION

One of the fundamental problems in computer security is how to authenticate a user to a computer system conveniently and securely (Shay et al., 2010). Identification and authentication measures are traditionally centered on utilizing something the user knows, something the user has or something the user is (Schneier, 2015). The user authentication methods based on physical qualities of the user are called biometric authentication methods.

Remembering more than 4-5 passwords is difficult to users and long passwords and secure authentication tasks can be especially problematic for people with disabilities and older adults (Adams & Sasse, 1999; Kowtko, 2014). Replacing complex passwords with hardware devices or tokens has been expensive, inconsistent and ultimately only resulted in replacing an unmanageable amount of passwords by an unmanageable amount of different devices (Smith, Wiliem, & Lovell, 2015). Biometric authentication can work as an alternative to passwords as they do not need to be remembered (Rane, Want, Draper & Ishwar, 2013). Biometric traits can neither be stolen, lost or forgotten (Buciu & Gacsadi, 2016). Biometrics can create a more convenient, reliable and thus less costly alternative to password as an authentication solution (Skaff, 2007).

Biometric authentication can provide usability advantages for users over traditional authentication methods. However, using physical means on identifying oneself also brings new problems and threats compared passwords and other traditional authentication methods. Biometric credentials can reveal sensitive information of the users, such as race, gender or an illness (Phillips, Zou, & Li, 2017). Providing biometric data to a company might risk one's privacy and might eventually lead even to illegal spying by governments or law enforcement agencies (Memon, 2017). Biometric technologies can become expensive in the name of computational capacity needed or the required equipment, and might require a lot of maintenance and suffer of credibility problems (Liang, Fleming, & Wang, 2014). And while security advantages can be accomplished by using biometric technologies, they also create new security problems. Biometrics are not secret, but in fact exposed all the time (Hamid, 2015). Biometrics are permanently associated with user and cannot be replaced (Patel, Ratha, & Chellappa, 2015).

Biometric systems can be fooled by presenting a fake sample such as a silicon finger or a face mask (El-fishawy, 2015). User acceptance and attitudes towards using biometrics can also become barriers for adoption of biometrics.

Various challenges emerge when information technologies developed in western cultures are introduced elsewhere (Riley et al., 2009). Training manuals, advertising campaigns, face-to-face contacts and other communication regarding the introduction of a technology should carry different messages in different cultures (Schepers & Wetzels, 2007). The acceptance of biometric authentication can vary greatly between different countries, cultures, groups and demographic backgrounds. For an example, certain groups of users, such as religious and civil-liberties groups have rejected biometric technologies because of privacy concerns (Liu & Silverman, 2001). In some cultures there is aversion to touching public surface and in those countries applying a biometric method requiring contact would not be preferred (El-Abed, Giot, Hemery, & Rosenberger, 2010).

1.1 Research problem

This study is the first step in resolving the problem of the lack of user acceptance research of biometric authentication technologies in South America. User centered perspective in biometrics research has been limited and most of it has been conducted in European context (Riley et al., 2009). Many studies regarding acceptance of biometrics in North America exist too, and Africa and Asia are represented in some papers. However, no academic studies have been conducted regarding the attitudes towards biometrics in South America, despite the pioneering usage and large markets of biometrics in the continent. South America is one of the emerging key regions of biometrics, with Brazil taking the biggest share of the continent's biometrics market (IriTech, inc., 2015). Fingerprint identification for criminal inspection purposes was used for the first time in Argentina in 1891, beginning the early cataloging of fingerprints (Onin.com, 2017). Developing countries in South America have incorporated biometrics in their identity management systems or used them to support public service delivery, and Brazil already replaced their traditional ID card with biometrics enhanced registry in the beginning of the 20th century, and later adopted biometrics in driving licenses, e-passports and automated border control (IriTech, inc., 2015). Companies have found budding markets for using fingerprint technology on ATM's all over South America (Hannah, 2005). About a half of all the countries in South America, including Brazil, use biometric voter registration in elections (International IDEA, 2017). Research is needed to explain, how the attitudes towards biometric technologies are formed in South America, and what cultural features have possibly allowed or contributed to the broad and pioneering adaption of biometric technologies in the continent. This study extends the user centered biometrics acceptance research to Brazil, which is the South American market leader of biometric technologies.

1.2 Motivation and objectives

To cross-culturally compare the acceptance of biometrics with Brazil, Finland was chosen as a country, which differs from Brazil in the name of history, geographical location, national identity development, cultural cluster and Hofstede's cultural dimensions. Finland belongs to Europe, where biometrics and their acceptance have already been extensively studied.

There is a need for a thorough research on the differences in biometrics attitudes between different cultures. The present empirical study will contribute to the field of user-oriented biometrics research by expanding the technology acceptance research to Brazil and conducting more research in Finland. It is the first step towards understanding the acceptance and use of biometric technologies in South America and builds to the overall understanding of the cultural and regional differences in the acceptance and use of biometrics. The study uses the most popular frameworks of culture and technology acceptance research, Hofstede's cultural dimension theory and the Technology Acceptance Model, in order to add comparable results to the existing knowledge of attitudes towards biometric authentication technologies in different parts of the world. The thesis wishes to answer the following research questions:

- 1. Is there a difference in familiarity and knowledge of biometrics between Finland and Brazil?
- 2. How is the acceptance of biometrics formed in Finland and in Brazil?
- 3. Is there a cultural difference in the biometrics acceptance between Finland and Brazil?

The results can contribute to the research of cultural differences in biometrics acceptance, and potentially to the organizational biometrics-related product development, implementation, marketing or communication in the studied countries.

1.3 Central concepts

The theoretical foundation of the present study can be divided into three important general categories. The study examines on technology acceptance between cultures, concentrating on biometric authentication as a specific area of technology. Biometric authentication technologies, technology acceptance and culture are therefore concepts that need to be defined.

1.3.1 Biometric authentication

Authentication is the process of confirming the correctness of the claimed identity (SANS Institute, 2018). Human-by-machine authentication, or user

authentication signifies the verifying of the validity of a claimed user (Gorman, 2003). Authentication is typically the first step toward confirming that a user is authorized to perform a requested action (Shay et al., 2010). User authentication is used to grant the user an access to a network or equipment that is tailored to the user or to make defined actions (Braz & Robert, 2006). The World Wide Web has added new complication to the once simple task of authentication by granting attackers an access to one's records without the need for physical presence (Gorman, 2003).

The classic division of authentication methods into something the user knows, something the user has and something the user is, includes some problems. For an example, passwords are not strictly known, but rather memorized, and thus can be forgotten in short or long periods of time (Gorman, 2003). Gorman (2003) suggests the use of a division between Knowledge-Based Authenticators, Object-Based Authenticators and ID-Based Authenticators. Gorman (2003) includes biometrics in the category of ID-Based Authenticators, since he does not believe biometric traits to signify one's true self any more than hair color or body build for an example.

Biometric authentication methods can be divided in physiological and behavioral methods. Physical methods involve physical parts of ones' body in the authentication, by utilizing fingerprints, iris of the eye or face for an example. Behavioral methods include methods such as recognition of gait, voice or signature. (Buciu & Gacsadi, 2016). However, for an example, a voice of a person is formed in addition to behavior by physical factors, and learned behavior affects how a finger is presented to a scanner and how a person looks at a camera, making this division quite artificial (Faundez-Zanuy, 2006). Biometrics can also be categorized based on other features, such as whether the signal produced by the biometric sample is alterable or stable over time (Gorman, 2003). Types of authenticators can be combined into multifactor authentication to enhance security (Gorman, 2003) and thus multiple biometric technologies can be combined into multifactor biometrics.

According to Clarke (1994), a desirable biometric characteristic should be universal, unique and exclusive, permanent through life, indispensable, collectable, digitally storable, precise, easy and efficient to record, and acceptable to contemporary social standards. For a biometric system and technology to be practically usable, Buciu & Gacsadi (2016) expect it to possess the characteristics of universality, uniqueness, permanence, collectability, simplicity, cost-efficiency, acceptability, scalability, resilience and for it to be able to detect attacks. The most popular biometric authentication technologies are based on fingerprint, eye iris and face. These and other methods, their application areas and the risks, benefits and impacts of applying biometric technologies in practice are discussed more in the literature review.

1.3.2 Technology acceptance

User attitude signifies the psychological state reflecting the affective or evaluating feelings towards a new system (Barki & Hartwick, 1994). Many different frameworks and models have been used to define and study the acceptance towards technical applications. From all the models proposed to explain and predict the use of a system, the Technology Acceptance Model (TAM) has captured the most attention in the information systems community (Chuttur, 2009). TAM has been selected as a more comprehensive user acceptance model to reflect real-world situations, in comparison to its alternatives, such as Theory of Reasoned Act, Unified Theory of Acceptance and Use of Technology (UTAUT), Technology Readiness and Acceptance Model (TRAM) or Diffusion of Innovation (DOI) (Kanak & Sogukpinar, 2017). TAM has been evaluated to have empirical advantage and to be easier to apply compared to for an example the Theory of Planner Behavior (TPB) (Mathieson, 1991).

TAM aims to provide a basis for tracing the impact of external variables on internal beliefs, attitudes and intentions (Legris, Ingham, & Collerette, 2003). It was first introduced by F. D. Davis (1986) and is used to measure and explain how users accept and use a technology. The original TAM is an adaptation of the principles of the Theory of Reasoned Action (TRA) by Fishbein and Ajzen (1975). It presents two key factors, perceived usefulness and perceived ease of use, affecting the attitude towards using a technology, which is a major determinant towards the actual system use. Later, a concept of behavioral intention was introduced to the model, as a precedent of actual use. In its final form, TAM also included external variables as an additional construct affecting the technology perceptions, and discarded the attitude-construct, suggesting a direct relationship between the main constructs and the behavioral intention to use a technology. The development of the model however did not end to this final form. TAM has been extended and applied into various fields of technology and different contexts of technology use. It has been used as a part of larger models and frameworks of technology acceptance and attitude research. Extensions of the model have been developed also in order to study the acceptance of biometric authentication technologies. TAM, its history, its various extensions and applications, and its utilization in biometrics acceptance research are presented in more depth later, in the literature review.

1.3.3 Culture

In cultural research, social environment, normally typified by country, is seen to define a person's learned patterns of thinking, feeling and potential acting, making culture a collective phenomenon (Hu, Chau, Liu Sheng, & Tam, 1999). In addition to the national culture, an individual's memberships in other professional, organizational, ethnic, religious and various other social groups also define the nature of their values (Straub, Loch, Evaristo, Karahanna, & Srite, 2002). Culture

is to a human collectivity what personality is to an individual (Hofstede, 1984, pp. 21).

Hofstede's (1984, pp. 21) view of culture is the collective programming of mind, which distinguishes the members of one group from people from another. Many differing definitions of culture also exist. A wide range of contradicting scholar opinions exist on the matter of which values, norms and beliefs should be used to measure the concept of culture (Straub, Keil, & Brenner, 1997).

Hofstede (1984, 2011) compares nations based on six cultural dimensions: Individualism vs. Collectivism, Power Distance, Uncertainty Avoidance, Masculinity vs. Femininity, Long Term Orientation vs. Short Term Orientation and in Indulgence vs. Restraint. His dimensions have been used to compare cultures in various contexts, and they have been associated to differences in technology acceptance between nations. The present study also utilizes this cultural dimension framework to compare Brazil and Finland, and hypothesizes certain relationships between the dimensions and the acceptance of biometrics. The cultural features specific to Finland and Brazil, their positioning on the Hofstede's cultural dimension scores, their comparability with South American and European culture, and other definitions of culture are also presented in more detail in the literature review, together with the technology acceptance differences accounted to cultural factors in earlier research.

1.4 Literature review

A comprehensive literature review was undertaken considering the topics of biometric authentication and technology acceptance, utilizing search engines such as Google Scholar, databases such as IEEE Xplore and ACM Digital Library, and the leading journals from the fields of Information Systems Sciences, Computer Sciences, Cognitive Sciences and Social Sciences. Earlier research on culture and national culture differences were also examined in order to clarify the concepts used in cross-cultural comparison of technology acceptance. The literature review aimed to shed light on backgrounds of the study field and to justify and adjust the final research questions and settings by answering the questions "How has the acceptance of biometric technologies been studied in earlier literature?" and "What kind of differences in attitudes towards biometric authentication have been found between geographical areas and cultures?". With this information, the research gaps could be identified, and the practices used in the empirical part defined better.

The literature review is a part of a student thesis, and as such some of its main goals are to synthesize the authors' understanding of the research subject and to justify future research on the topic, including the thesis in question (Okoli & Schabram, 2010). It started by looking into the current state of research on user authentication and biometric authentication technologies. Considerable amount of research was found on the usability and security of biometrics, but most of it was done with the focus on technical means and meters. The amount of user

centered biometrics research was found to be little, opening a possibility for filling a research gap on this field. The most important works were easy to identify quickly. These articles further offered valuable references from their literature reviews and theoretical foundations.

The search for a variety of geographical and cultural areas started from articles doing cross-cultural biometrics research in various geographical and cultural areas. Only few cross-cultural biometrics acceptance studies were found. The search was then done using the discovered biometrics attitude and acceptance -keywords, changing the additional keywords to consider different geographical and cultural areas each time.

The literature review categorized cultural differences in biometrics acceptance into categories of familiarity with biometrics, acceptance of biometrics and concerns and barriers to the use of biometrics. The research was found to be mostly conducted in Europe. Finland was represented only in few studies, but other Nordic countries were studied slightly more. Relatively a lot of research was also found to have been done in the North American context. In Asia, the Arab world was significantly represented. Not a lot of studies from other parts of Asia were found. The only study that mentioned biometrics attitudes or acceptance in Africa was the cross-cultural study by Riley et al. (2009). Not a single study inspecting attitudes towards biometric technologies in South or Latin American context was found, which is surprising, considering the substantial pioneering usage of biometric authentication methods in the area. The literature search was done in English, Finnish and Portuguese.

1.5 Outline of the thesis

Chapter two, the first chapter of the literature review, generally discusses biometric technologies, which is the main theme of the thesis. The chapter introduces different biometric technologies, the fields of application of biometrics and the impacts of the use of the technology. More specifically, the thesis considers the user acceptance of biometric technologies.

In chapter three, technology acceptance and the frameworks for its study are discussed, first generally and the considering biometrics specifically. The empirical part of the thesis commits a cross-cultural comparison of biometrics acceptance between Finland and Brazil, and thus clarifying cultural concepts and a review of worldwide technology acceptance literature is necessary.

In the fourth chapter, definitions of culture, and cultural traits of Finland and Brazil are introduced, followed by a review of literature considering technology acceptance in different parts of the world and the effects of cultural features on the acceptance. The models and frameworks for cross-culturally studying technology acceptance, validations of technology acceptance frameworks in different cultures, and the study of technology acceptance in Finland and Brazil are also presented. In the final parts of the literature review, the studies of biometrics acceptance in different cultural and geographical areas are presented, first

categorized by continent and then discussed under the topics of familiarity with biometrics, acceptance of biometrics and the concerns and barriers for the use of biometrics.

The empirical part of the thesis first presents the population samples used in data collection. The used research methods are then explained. Next, the results acquired from data analysis are first objectively presented and then the meanings are discussed in more detail, in the light of the research questions. The implications of the TAM-results and the impact of Hofstede's cultural dimension scores on technology acceptance are discussed separately. Further on, the research contributions and implications to practice are reflected, the limitations of the study considered, and based on this all, directions for future research are suggested. In the closing chapter, the final conclusions of the research are declared.

2 **BIOMETRICS**

This chapter will introduce biometric authentication and earlier research related to biometrics. The chapter is divided into the introduction to the types of biometric technologies and to the benefits, challenges and uses of biometrics. Most attention is paid to the methods that have gained the greatest attention in previous literature: fingerprint, eye iris and face recognition.

2.1 Biometric authentication methods

Among fingerprints, iris and face biometrics, other physiological methods are e.g. facial thermography, hand geometry, ear geometry, eye retina recognition and vascular pattern recognition (Buciu & Gacsadi, 2016). In addition to gait, voice and signature, behavioral methods can also include for an example keystroke analysis -based authentication or mouse dynamics (Buciu & Gacsadi, 2016). Fingerprint, iris and face recognition are the methods that are most used and that have gained most attention to in earlier literature (Jain, 2007; Kowtko, 2014).

Fingerprint recognition is the oldest, most widely used, and the first computer aided biometric authentication method (Faundez-Zanuy, 2006; Rathod, Iyer & Meena, 2015). A fingerprint sample can be gathered via various types of sensors or even digital cameras, and a finger-based sample can also be collected from e.g. its pattern of veins (Al-Alem, Alsmirat, & Al-Ayyoub, 2017; Kathuria, 2010). Previous research mentions as some of fingerprint authentication's limitations to be interference of environmental factors (e.g. too oily, wet or warm fingerprint), skin conditions and deformation, placement errors or sensor noise from worn surface coatings (Faundez-Zanuy, 2006; Ito et al., 2005; Zhou, Hu, Petersen, Wang, & Bennamoun, 2014). Security concerns have been raised as fingerprint systems have been spoofed by artificial fingerprints created of common materials (Yuan, Sun, & Lv, 2016). However, the sample coming from a living being can be assured by scanning the blood vessels in the sample, by liveness detection algorithms or by sensing capacitance and pulses from human fingers

(Kunnil, Pillai, & Milshtein, 2011; Marcialis & Roli, 2003; Sadasivuni, Houkan, Taha, & Cabibihan, 2017; Yuan, Sun, & Lv, 2016;). The deformation and smearing problems can be overcome by touchless live scan devices (Zhou, Hu, Petersen, Wang, & Bennamoun, 2014). Despite its problems, fingerprint authentication is seen as a useful method of authentication since fingerprint is one of the most unique biometric samples in a human body. The chance to find two equivalent fingerprints has been estimated as high as one in a billion or even as completely unique for every person (Faundez-Zanuy, 2006; Priya & Rajesh, 2011).

Eye iris as a biometric sample has been praised in earlier research as it is very predictable and a well-protected internal organ (Chabbra & Dutta, 2016). A single human iris contains a great amount of information, the characteristics of an iris do not change during a person's lifetime and there are hundreds of different variables that can be measured from an iris (Kapoor & Rawat, 2017). The interference of eye diseases in enrollment and comparison of iris samples has however been raised as a limitation in previous research (Trokielewicz, Czajka, & Maciejewicz, 2015). Iris recognition can also be spoofed by cosmetic contacted lenses, but this problem is being tackled by means of pattern-recognition and structured light protection (Bowyer & Doyle, 2014; Connell, Ratha, Gentile, & Bolle, 2013). The rate of false matches in eye iris recognition can be as low as one in 200 billion and the chance of two random eye iris samples to be equivalent is around one in 10³⁵ (Daugman, 2005; Hallinan, 1991). Iris recognition has been claimed to be even more accurate than DNA in recognition of a person (Kapoor & Rawat, 2017).

In facial recognition, usability issues with screen reflection, alignment of the user, lighting conditions, quality of old images, aging, face occlusion, cosmetics and computing overhead can affect the recognition quality (Guo, Wen, & Yan, 2014; Shubhangi & Balbhim, 2017; Trewin, Swart, Koved, & Martino, 2012). Security of facial recognition systems has also been questioned since the face is constantly publicly displayed and because spoofing and replay attacks have been used to gain access to the systems (Smith et al., 2015). Such attacks are combated by liveness detection mechanisms and challenge/response-based methods, but these methods are challenging because of user motivation issues and the lack of intelligent enough sensors in consumer devices (Khan, Zhang, & Alghathbar, 2011; Li et al., 2015; Smith et al., 2015). Then again, face recognition has advantages over other biometric technologies, because it is non-intrusive, non-invasive, easy to use and can even be used to identify a person from distance without cooperation of the subject (Mandal, 2017). Facial recognition has no capture delay and the user can be entirely unaware of the whole process (Aly & Hassaballah, 2015). In addition, facial recognition systems have low technological costs (Karczmarek, Kiersztyn, Pedrycz, & Dolecki, 2017). Even though the performance of facial recognition always drops significantly in unconstrained environments, it has attracted much attention in the last decade due to its great potential value in real world applications (Zhu, Lei, Yan, Yi & Li, 2015). Face biometric have great potential in mobile devices, which already come equipped with a camera and other technology for utilizing facial recognition data (Feng, Zhou,

Dan, Peiyan, & Li, 2017). Facial recognition has also been suggested as a potential technology for long-distance bank account openings, issuing social insurances, mobile commerce payment management, access control, identity verification and video surveillance (Feng et al., 2017).

In addition to the most popular biometric authentication methods, countless of other biometric authentication schemes have been proposed. Some of them utilize similar techniques as the "top three" presented above, such as the use of palm veins or knuckle prints instead of fingerprint samples, or recognition of audio features from the user's breathing gestures instead of regular voice recognition (Chauhan et al., 2017; Jaswal, Kaul, & Nath, 2016; Raut, 2017). Other proposed methods come far from the traditional biometrics and vary from recording a person's EEG brain waves to recognizing the body odor of the user (Gibbs, 2010; Thomas & Vinod, 2017).

Biometric authentication schemes have been developed to resemble ordinary actions performed on the secured devices and services, and some methods are even developed to perform authentication on a continuous basis. Methods such as the analysis of users keystroke dynamics on a computer, handwriting signature verification on ATM and hand pressure biometrics on firearms resemble the normal actions performed on the devices (Bergadano, Gunetti, & Picardi, 2002; Islam et al., 2017; Mondal, Deb, & Adnan, 2017). Continuous biometric authentication has been proposed based on e.g. touchscreen inputs or gait patterns on mobile devices (Derawi, Nickely, Bours, & Busch, 2010; Eberz et al., 2017).

2.2 Applications and impacts of biometric authentication technologies

Biometric authentication technologies are utilized in a wide variety of industries and contexts. Biometric authentication is used or planned to be used for example in access control, border control, banking, educational institutions, healthcare, national identity systems and passports (Bowyer & Doyle, 2014; Burge & Bowyer, 2013; Caldwell, 2014; Elliott, O'connor, Bartlow, Robertson & Guest, 2015; Maple ja Norrington, 2006; Meenakshi & Padmavathi, 2009; Prakash & Dhanalakshmi, 2016; Soniya, Sri, Titty, Ramakrishnan, & Sivakumar, 2017). In addition to the long history of use by government and law enforcement agencies, the use of biometrics has risen in consumer goods such as mobile phones and computers in recent years (Memon, 2017). In addition to the suggested security and usability advantages, earlier research notes that biometrics have brought services to new user segments, such as rural and illiterate masses, and even improved environmental pollution problems by reducing the amount of plastic ATM cards used in banking services (Bhosale & Sawant, 2012).

Despite their popularity, biometric technologies come with many problems and challenges. All biometric modalities have limitations, which can be related to e.g. noise in sensed data, insufficient distinctiveness across people, insufficient

universality across a group of users or vulnerability to spoof attacks and fake samples (El-fishawy, 2015). No such biometric authentication method exists, in which every person in the world would possess the biometric sample in question and be able to give a sample of good enough quality (Lassmann, 2002). Hairstyle, the absence or presence of eyeglasses, aging, cosmetic changes injuries are some examples of variations that can affect the level of biometric recognition accuracy (Akinnuwesi, Uzoka, Okwundu, & Fashoto, 2016) Health problems of elderly people have been emphasized as a limitation in earlier literature (Kowtko, 2014). Novel approached are however studied to overcome the limitations for certain user groups. For an example, vein technology has been suggested as an easier, faster and less stressful technology for elderly subjects and improved methods have been proposed to include blind people in iris and retina authentication (Riley, McCracken, & Buckner, 2007; Suliman & Ahmed, 2017).

The security threats can also be overcome. While biometrics open new doors to attackers, less traditional cyber-attacks are committed against biometrically secured targets compared to targets secured by traditional methods (Kowtko, 2014). The problem of biometrics credentials not being replaceable has been tackled by the means of cancelable biometrics. They can be used to create revocable and noninvertible biometric templates, which are cancelable and replaceable in a case of a security breach (Jenisch & Uhl, 2011; Patel et al., 2015; Ratha, Connell, Bolle, & Chikkerur, 2006).

In summary, the most popular biometric authentication technologies are based on fingerprint, eye iris and face recognition, but countless propositions for other types of biometric authentication and combinations of several methods exist in literature. Biometric authentication is being used in various commercial, organizational and governmental applications. At their best, biometric technologies provide highly usable and secure authentication, which utilizes physical or behavioral credentials, that are almost unique for each human being and which cannot be stolen, forgotten or lost. However, biometric authentication creates new security and privacy threats, any biometric feature always rules some user groups out and many external factors can affect the effectiveness and usability of biometrics. Biometrics are also not always accepted by users. In the next chapter, theories and models for explaining technology acceptance and biometrics acceptance are presented to help in explaining, how biometrics acceptance is formed.

3 TECHNOLOGY ACCEPTANCE

One objective of the literature review was to find out, how the acceptance of biometric technologies has been studied in earlier literature. Many models and frameworks have been presented and used to gain insights and perspectives on users' attitudes and acceptance towards technologies. TAM, which is the most frequently used method in Information Systems literature, is the model utilized also in the empirical part of this master's thesis. In this chapter, TAM, its many use contexts and extensions are presented. Then the user-centered biometrics research is examined in order to explain, how the acceptance of biometrics specifically can be measured in academic studies and to address the first objective of the literature review.

3.1 Technology Acceptance Model (TAM)

Davis (1986) defines perceived usefulness as the extent to which a person believes that using a particular technology will enhance his or her job performance and perceived ease of use as the degree to which a person believes that using a technology will be free from effort. In addition to perceived usefulness and perceived ease of use, a variable of behavioral intention to use was later added to the model (Davis, Bagozzi, & Warshaw, 1989). Davis et al. (1989) proposed that attitude toward using a technology affects the behavioral intention to use a technology, which determines the actual system use. They also suggested that the perceived usefulness can affect behavioral intention directly, without any attitude being formed. When testing the model, perceived ease of use was also found to influence the behavioral intention to use. In addition to the inclusion of behavioral intention, this version of TAM proposed external variables, such as system performance or accuracy, to affect the perceived usefulness and perceived ease of use of the technology.

Venkatesh & Davis (1996) updated TAM to its final version. In this version, the construct of attitude was eliminated, perceived usefulness and perceived ease

of use both directly affecting behavioral intention. They proposed the external variables, which affect the perceived usefulness and perceived ease of use, to consist of system characteristics, training, user involvement in design and the nature of the implementation process. Their final version of the first Technology Acceptance Model is presented in figure 1.

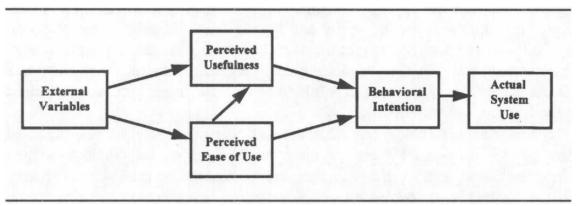


FIGURE 1 Technology Acceptance Model (Venkatesh & Davis, 1996)

Even though TAM reached its "final form" already in 1996, it has been constantly developed, extended and verified on various fields of technology, within different user groups and including many external constructs. Later Venkatesh & Davis (2000) extended TAM to include an explanation of perceived usefulness and usage intentions in terms of social influence and cognitive instrumental processes. Venkatesh (2000) has also extended the TAM to include determinants of system-specific perceived ease of use, based on adjustments and internal and external control, intrinsic motivation and emotion as anchors.

TAM has been utilized to study the part of social influence, gender differences and age differences in technology acceptance (Chung, Park, Wang, Fulk, & Mclaughlin, 2010; Malhotra & Galletta, 1999; Venkatesh & Morris, 2000). It has been applied to research technology acceptance in numerous contexts, such as ecommerce, organizational software implementation and social network adoption (Amoako-Gyampah & Salam, 2004; Carlos Martins Rodrigues Pinho & Soares, 2011; Gefen, Karahanna & Straub, 2003; Pavlou, 2003). Earlier research has also combined TAM with other models such as The Theory of Planned Behavior and the Diffusion of Innovation theory (Chen, Gillenson, & Sherrell, 2002; Fusilier & Durlabhji, 2005). UTAUT and TRAM are unified models based on TAM and additional models (Lin, Hsin-Yu, & Sher, 2007; Venkatesh, Morris, Davis & Davis, 2003).

Despite the popularity of TAM, it has also been criticized. Legris, Ingham, & Collerette (2003) argue that while TAM is a useful model, it seldom explains more than 40% of the variance in use and must be integrated into a broader model. They point out that TAM-studies often involve only students as study subjects. They belive the research would be better conducted in a business environment and that research would benefit from examining the introduction of business process applications instead of office automation software or systems development applications. In addition, they also see the self-reported use

problematic, as a non-precise measure which is used in many TAM studies, but cannot be analyzed rigorously.

3.2 Methods for measuring the acceptance of biometrics

A user's perception of a new technology, especially considering biometric devices and security applications, is influenced by psychological, social and contextual factors, that are related to the use of the technology in everyday applications (Biosec, 2005). The research on the user acceptance of biometrics in general is rather new (Kanak & Sogukpinar, 2017). Riley et al. (2009) mention, that according to prior literature, Technology Acceptance Models do not suit exploratory research, cross-cultural research or security and identification technology research very well. However, other studies show, that many successful replications of TAM and its extensions have been used both to measure biometrics acceptance, and to measure technology acceptance cross-culturally. The extended TAM by James, Pirim, Boswell, Reithel & Barkhi (2006) is the model utilized in the present study.

TAM has been used and extended into a biometrics-specific model for an example to measure the attitudes towards biometrics as a CAPTCHA replacement, to compare gender differences in the acceptance of a biometrics and to study biometric authentication acceptance in an e-banking context and in the use of hotel guests (Al-Harby et al., 2009; Gibbs, 2010; Krol et al., 2016; Morosan, 2012 Normalini & Ramayah, 2017; Tassabehji & Kamala, 2009). Breward, Hassanein, & Head (2017) have developed a framework for measuring consumer acceptance of controversial information technologies, using consumers' attitudes towards biometrics in ATM authentication as an example in model validation.

TAM, DOI, UTAUT and findings from the trust and privacy literature have been integrated to evaluate the acceptance of biometrics (Miltgen, Popovič, & Oliveira, 2013). According to Miltgen et al. (2013), the traditional models of user acceptance are not the best to explain the acceptance of biometrics, but that the drivers of biometric acceptance can be found from the trust and privacy literature instead. Kanak & Sogukpinar (2017) also stress the importance of including trust literature in a biometric acceptance model. However, they criticize the study of Miltgen et al. (2013) for not taking into account the users' security perceptions of biometrics. Their BioTAM presents an addition of a trust factor in Technology Acceptance Model (TAM) as a function of privacy-security tradeoff, public willingness and user confidence. The model addresses perceptions, attitudes and behavioral intentions by adding trust as a new construct to the Technology Acceptance Model.

James et al. (2006) have also created an extended application of the TAM framework to successfully predict the intention to use biometric devices. According to them, the barriers for the use of biometrics found in literature can be grouped into physical invasiveness, information invasiveness, ease of use, privacy, and the perceived level of benefit from the device. Their extended TAM

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adds the constructs of perceived need for privacy, perceived need for security and perceived physical invasiveness to the model. They found perceived need for security to positively affect the perceived usefulness and negatively the perceived physical invasiveness of a device. Perceived physical invasiveness of the device affected negatively the perceived ease of use and the intention to use the technology. Perceived need for privacy affected perceived invasiveness positively. Contrary their hypothesis, perceived need for privacy did not affect perceived usefulness directly, but only indirectly through perceived need for security, on which it had a significant effect. Their model has been utilized in further research to study fingerprint biometrics on touchscreen devices, EEG biometrics and to compare user perceptions towards various authentication technologies (Jones, Antón, & Earp, 2007; Ponce, 2015; Rodriguez, 2015).

To sum it up, many models have been proposed and used to measure technology acceptance, but the Technology Acceptance Model has been the most represented in Information Systems literature. Despite its popularity, TAM has been criticized for low explanation power, leaning on users' own reports in measuring use and for the sample choices and application areas often associated to TAM studies. TAM has also been modified in many studies to suit the research of biometric technologies. Other models, such as Diffusion of Innovations -theory and UTAUT have been incorporated into TAM to measure the biometrics acceptance. Other authors have suggested, that instead of general technology acceptance models, the biggest drivers for acceptance of biometrics can be found from trust and privacy literature. None of these models however take cultural differences into consideration in measuring biometrics acceptance. In order to assess technology acceptance in different cultural contexts, culture needs to be defined. This definition is done in the next chapter, in order to understand better, what cultural differences are and how they can be compared across geographical areas.

4 CULTURE

Culture has many definitions. In presenting these definitions, most attention is paid to Hofstede's (1984) definition of culture and his theory of cultural dimensions, which is the framework used to compare cultures in this master's thesis. The cultural areas inspected in this study are Brazil from South America and Finland from Nordic Europe. The national and geographical characteristics and cultural backgrounds of Brazil and Finland need to be presented in order to proceed into a cross-cultural examination of the countries.

4.1 Definition of culture

Kluckhohn's (1951, p. 86, 5) anthropological definition of culture is "the patterned ways of thinking, feeling and reacting, acquired and transmitted mainly by symbols, constituting the distinctive achievements of human groups, including their embodiments in artifacts." Kluckhohn (1951) sees the essential core of culture to consist of traditional ideas and especially the values attached to them. Straub et al. (2002) present some early definitions of culture, such as Tylor's (1871, p.1) Primitive Culture which defines culture as "that complex whole which includes knowledge, beliefs, art, moral laws, customs and any other capabilities and habits acquired by man as a member of society", Kroeber's (1952) "the historically differentiated and variable mass of customary ways of functioning of human societies", Parson's and Shil's (1951) "set of values, norms and symbols that guide human behavior and Herskovit's definition (1955), which says that culture is "learned, allows man to adapt himself to his natural and social setting, is greatly variable and is manifested in institutions, thought patterns, and material objects". Straub et al. (2002) categorize the newer definitions of culture into three groups: definitions based on shared values, definitions based on problem solving and general all-encompassing definitions. Hofstede's theory of culture falls in the category of shared values.

The original cultural dimensions of Hofstede (1984) are Individualism/Collectivism, Power Distance, Uncertainty Avoidance and Masculinity/Femininity. Later, new dimensions of Long-Term Orientation/Short-Term Orientation and Indulgence/Restraint were added (Hofstede, 2011). The dimensions, their definitions and the abbreviations used in this study are summarized in table 1.

TABLE 1 Hofstede's dimensions, abbreviations and definitions (Hofstede, 2011)

Dimension	Definition
Power Distance (PDI)	The extent to which the less powerful members of organizations and institutions accept and expect that power is distributed unequally. Tends to be higher in East European, Latin, Asian and African countries and lower in Germanic and English-speaking Western countries.
Uncertainty Avoidance (UAI)	To what extent a culture programs its members to feel either uncomfortable or comfortable in unstructured situations. Usually higher in East and Central European countries, in Latin countries, in Japan and in German speaking countries. Lower in English speaking, Nordic and Chinese culture countries.
Individualism versus Collectivism (IDV)	The degree to which people in a society are integrated into groups. Tends to be high in developed and western countries, while less developed and Eastern countries are more collectivistic. Japan is found on the middle ground.
Masculinity versus Femininity (MAS)	The distribution of assertive versus modest and caring values between genders. High in Japan, German speaking countries and some Latin countries, moderately high in English speaking western countries, low in Nordic countries and the Netherlands and moderately low in some Latin and Asian countries.
Long Term versus Short Term Orientation (LTO)	The valorization of perseverance, thrift, ordering relationships by status, and having a sense of shame, versus valorization of reciprocating social obligations, respect for tradition, protecting one's 'face', and personal steadiness and stability. East Asian countries are the most long-term oriented, followed by Eastern- and Central Europe. South- and North-European and South Asian countries are the medium-term orientated countries and USA, Australia, Latin America, Africa and Muslim countries the short-term oriented countries.
Indulgence versus Restraint (IVR)	Allowing relatively free gratification of basic and natural human desires related to enjoying life and having fun versus controlling gratification of needs. South and North American countries, Western Europe and parts of Sub-Saharan Africa are countries of high indulgence, and Eastern Europe, Asia and the Muslim world countries of high restraint, Mediterranean Europe taking a middle position.

The original country scores of Hofstede (1984) are almost 40 years old and thus might be outdated today. Hofstede's dimensions have also been criticized for oversimplifying culture, equating culture to nation and not taking into account the flexible and changing nature of culture (Signorini, Wiesemes, & Murphy, 2009). Straub et al. (2002) argue the shortcoming of Hofstede's approach to be that there are recognized subcultures that span national geographic boundaries and nations that have strong internal cultural differences. As an example of the first shortcoming, Latin American culture is mentioned. Spector, Cooper, & Sparks (2001) also question the psychometric properties of the Values Survey Module (VSM) questionnaire, as their analysis could not establish a validity and reliability of the scales used in samples from 23 different countries and provinces.

Masculinity vs. Femininity is perhaps the most critiqued of all Hofstede's dimensions. Wu (2001) raises a point that the dimension is defined by stereotypical gender expectations in work context, such as advancement, earnings, training, and up-to-date qualities for men and friendly atmosphere, position security, physical conditions, and cooperation for women. The "masculine" and "feminine" items are criticized for having been consistent with attitudes of the 1960's and early 1970's but being less representative of newer understanding of gender issues and sex role identities (Erdener, 1998).

4.2 Brazil and South America

Brazil is a federation of 26 states and a Federal District around Brasilia, its capital. The country is divided into five administrative regions: The South, Southeast, Central West, Northeast and North. It is the fifth largest country in the world in terms of size and population. According to the National Household Sample Survey (PNAD) of 2015, the population of Brazil was 204 860 000 people, of which 51.5% women and 48.5% men (Instituto Brasileiro de Geografia e Estatística [IBGE], 2016). Brazil is a culturally diverse area, first inhabited by the native people, colonized by the Portuguese, receiving a large number of slaves from Africa and later immigrants from Europe and Asia (Hofstede, Garibaldi de Hilal, Malvezzi, Tanure, & Vinken, 2010).

In the beginning of the millennium, Brazil was considered a newly industrialized country and thus its IT diffusion was faster than in many other developing countries (Kim, 2002). For an example, the early diffusion of e-commerce in Brazil was relatively rapid compared to other developing countries (Tigre, 2003). In 2006, Brazil had 14 million internet users, having the largest online user population in Latin America (Singh, Fassott, Chao & Hoffmann, 2006). In 2015, 57.5% of the Brazilian population older than 10 years of age (102,1 million total users) 58% of women and 56.8% of men, had access to the internet (IBGE, 2015).

Some of Hofstede's dimensions can be seen as consistent in all Latin or Latin American countries. These include Power Distance and Uncertainty Avoidance, which are generally higher for all Latin countries, and Indulgence, which is said to be high in South America. Individualism is a dimension generally lower in all

developing and Eastern countries. However, the Latin countries differ from each other in the dimensions of masculinity. Earlier, Brazil has scored fairly high in Long Term Orientation (Hofstede et al., 2010, pp. 240), Hofstede & Hofstede (2005, p. 240) reporting a score of 65 for Brazil based on the Chinese Value Survey, a score above average. In a later study, the LTO score of Brazil has fallen to 44, taking it to the level of other Latin American countries (Hofstede & Minkov, 2010). All South American countries mentioned by Hofstede (2010) and their cultural dimension scores are presented in table 2. Not all South and Latin American countries had a score for each of the dimensions. The South American countries Bolivia, Guyana and Paraguay do not have any scores published by Hofstede (2010).

TABLE 2 South and Latin American countries and their scores on Hofstede's (2010) dimensions

Country	PDI	IDV	MAS	UAI	LTO	IVR
Argentina	49	46	56	86	32	40
Brazil	69	38	49	76	69	78
Chile	63	23	28	86	61	15
Colombia	67	13	64	80	26	32
Costa Rica	35	15	21	86	-	-
Ecuador	78	8	63	67	-	65
El Salvador	66	19	40	94	20	89
Guatemala	95	6	37	101	-	-
Mexico	81	30	69	82	23	34
Peru	64	16	42	87	20	62
Suriname	85	47	37	92	61	-
Uruguay	61	36	38	100	21	71
Venezuela	81	12	73	76	60	63

Hofstede et al. (2010) have explored the cultural diversity within Brazil in a business context based on three separate research projects utilizing Hofstede's VSM questionnaire in Brazil's different states. Based on the found cultural clusters of states, they found the Brazil's five administrative districts, counting the Federal District as Southeast, to work as a best-fitting framework for reporting regional differences in Brazil. The study found these regions to produce significantly distinct cultural profiles. However, evidence of a common Brazilian national culture was found as all the states were much more similar to each other than to other Latin American countries or countries worldwide. Their study suggested the following characteristics for the five regions: The South was found more hierarchical, less formal, more individualistic, and more masculine. The Southeast and Brasilia were less masculine and also shorter term oriented. The Central-West was found less formal. The Northeast was perceived to be less hierarchical, more formal, and less masculine. Finally, the North was found very informal, collectivist, and very masculine. Another study has found differences in motivational domains and business performance between regional subcultures in Brazil (Lenartowicz & Roth, 2001). However, Hofstede et al. (2010) criticizes these results because the used questionnaire was created to evaluate mindsets of college students in the United states in the 1960's, but the samples were only collected from kiosk owners in Brazil.

Some papers speak of Brazil as a member of Latin America (e.g. Gupta, Hanges, & Dorfman, 2002). However, it is debatable if Brazil in fact belongs to the cultural cluster of Latin America. For more than a century after independence, Spanish American intellectuals and governments did not consider Brazil as a part of Latin America, and majority of Brazilian intellectuals and governments did not think of Brazil as an integral part of the region for even a longer period of time (Bethell, 2010). Hofstede (1976) has included Brazil in the cluster of Latin Europe and later in the Latin American cluster (Hofstede et al., 2010, pp. 259), but Brazil has also been seen as a completely independent cluster (Sirota & Greenwood, 1971). Lenartowicz, Johnson, & White (2003) also speak of Brazil as a part of Latin America but affirm that there can be significant differences in the relative importance of values among different subgroups within Latin American nations. They mention that subgroups in different Latin American countries can be culturally more coherent than subgroups within one country. Their results indicate that geography, a shared history and a common ethnic background might be as important in defining cultural subgroups as religion and language.

The present study is interested in Brazil and its national culture, Brazil as a member of the geographical area of South America, and the cultural cluster of Latin America, where majority of reviewed literature included it. However, it is important to note that South America and Latin America do not necessarily include the same countries and that South America might not be a culturally coherent area for all its cultural features, and that some of these features might vary a lot between countries in the area.

In conclusion, Brazil is a culturally rich nation, with its areas varying in cultural features. However, from the lens of Hofstede's dimensions, Brazil also seems to hold a unified national culture, distinct from other countries in the continent. This study does not aim to generalize its results to whole Brazil or Latin/South America, but to test its hypotheses within a limited sample of a Brazilian population, taking the first step into clarifying the characteristics of biometrics acceptance in the area.

4.3 Finland and Nordic Europe

After hundreds of years of being a part of Sweden, and 110 years being a part of Russia, Finland gained independence and became an established state in 1917 (Paasi, 1997). During the Swedish period and the first few decades of being an autonomous part of Russia, no clear national identities or widespread separatist tendencies existed in Finland (Paasi, 1997). In the beginning of Finland's political and social development, it remained as a part of Eastern Europe (Klinge, 1980). National feelings in Finland emerged later and slowly, mainly between the years 1860 and 1880 (Paasi, 1997). After the independence, the construction of Finnish

national integrity was concentrated on the "enemy image" towards Russia and in the post-war era, Finland was creating an image of being a neutral capitalist state between the east and the west, but involving an ideological link with the Western world (Paasi, 1997).

In the report by Tilastokeskus (2018) the population of Finland in 2017 was 5 513 130 with 49% men and 51% women. Seventy two percent of the households had access to a mobile broadband connection and 68% to a Wireless LAN -connection. Finland has been a pioneering force in the fields of technology and was for an example one of the first internet banking adopters along with the other Nordic countries (Mäenpää, Kale, Kuusela, & Mesiranta, 2008). Finland is one of the forerunners on new mobile services and has been considered for a long time as one of the most advanced and sophisticated test-markets for the industry (Bouwman, Carlsson, Walden, & Molina-Castillo, 2008). The Finnish mobile phone manufacturer Nokia is one of the reasons why the mobile industry has always been an important sector in Finland (Guhr, Loi, Wiegard, & Breitner, 2013).

Nishimura, Nevgi, & Tella (2008) describe Finnish culture as relatively homogenous and as a listening culture, where people are allowed to talk freely without being interrupted. They say that Finns tend to be punctual, non-hierarchical and individualistic. A characteristic feature of the Finnish sociocultural values is that inequalities between people should be minimized, and like other cultures on the low-end of the Power Distance -scale, Finland is characterized by equality and freedom of expression (Gyekye & Salminen, 2005).

In 1997, only 2% of Finland's population were born outside of Finland and traditionally Finland has indeed been a very closed state with respect to foreign refugees and immigrants and with the official policy. In 2018, the portion of people born outside of Finland had however grown to 7% of total population (Tilastokeskus, 2019). Hofstede, Hofstede, & Minkov (2010) also point out, that while scoring high on individualism, Finland is less exclusionist and more open to opt-out members than expected. Historically the Swedish-speaking minority elite has had a powerful role in Finnish politics and culture, and even today Finland is a bilingual state, with a Finnish-speaking majority and Swedish-speaking minority (Paasi, 1997). In 2017, the Swedish-speaking population of Finland was 289 052 people (Tilastokeskus, 2018). Besides the Finnish Swedish, another national minority existing in Finland are the Sámi people living in the Northern Finland (Paasi, 1997). In 2016, the population speaking the Sami-language was 1 992 people (Tilastokeskus, 2018).

The Swedish language has been a key element in the inclusion of Finland among the cultural and political co-operation of the Nordic countries (Paasi, 1995). All the reviewed literature grouped Finland to the cultural cluster of the Nordic or Nordic European countries (Gupta et al., 2002; Hofstede et al., 2010, pp.60; Ronen & Shenkar, 1985). In this master's thesis, the Nordic countries are therefore considered the cultural cluster of Finland.

As seen from the table 3, the Nordic countries share somewhat similar scores on Hofstede's cultural dimensions. Finland differs from them in the

uncertainty avoidance -scores, where Denmark and Sweden clearly position in the lower end, Norway in the middle and Finland a little above the middle. Also, while Finland is one of the six most feminine countries, it scores a bit higher than the other Nordic countries in the Masculinity-dimension (Hofstede et al., 2010, pp. 140). In Long Term Orientation, Finland together with Denmark and Norway differ from Sweden, which positions a little over the middle. Finland has been researched with the lens of Hofstede's dimensions for an example in the contexts of construction sector, international reward management, productivity of R&D units and forestry education (Arevalo, Mola-Yudego, Pelkonen, & Qu, 2012; Chiang, 2005; Jullan, 1992; Kedia, Keller, & Nummelin, 2007).

TABLE 3 Nordic countries and their scores on Hofstede's (2010) dimensions

Country	PDI	IDV	MAS	UAI	LTO	IVR
Denmark	18	74	16	23	35	70
Finland	33	63	26	59	38	57
Norway	31	69	8	50	35	55
Sweden	31	71	5	29	53	78

All in all, Finland has a history of being a part of different countries and cultures before its independence. Finland's national identity has been constructed based on different cornerstones in its history. It is a bilingual country of Finnish and Swedish speakers, and also includes the Sámi minority living in the northern parts of the country. Finland has developed a homogenous culture, which is also similar with the Nordic European culture cluster, into which Finland has been unanimously categorized in earlier literature.

Culture, to sum it up, can be a related to social groups or it can refer to the national culture of a country. Many definitions of culture exist, but the most popular theory for explaining national culture in the Information Systems literary is the cultural dimension theory of Hofstede (1984). He sees culture as a collective programming of minds, distinguishing members between different groups. Brazil and Finland differ from each other in some of Hofstede's dimensions. For an example, Hofstede's (1984) scores suggests that Brazil has a higher Power Distance than Finland and that Finland is a more feminine and individualistic country than Brazil. Next, culture and technology acceptance are united. The following chapter concentrates on theories and frameworks aimed at studying technology acceptance in different cultural contexts and in a cross-cultural manner.

5 CULTURAL TECHNOLOGY ACCEPTANCE

The aim of this chapter is to bring together technology acceptance and culture, and to compare the features of biometrics acceptance between cultures. To do this, the earlier technology acceptance research across countries, especially considering biometrics, needs to be examined. The studies of biometrics acceptance around the world are first presented by continent in order to categorize the results of biometrics acceptance literature, and to finally compare the familiarity, acceptance and barriers of biometrics use between regions.

5.1 Cultural study of technology acceptance

National culture is a macro-level phenomenon, but technology acceptance is an individual concern (Srite & Karahanna, 2006). Nationality, religion, history, political views and socio-economic conditions are all examples of potential cultures which may come in different combinations in every individual (Viberg & Grönlund, 2013). Culture is a critical variable in explaining how social groups interact with IT (Leidner & Kayworth, 2006). In addition to initial technology adoption choices, the post-adoption beliefs, and thus indirectly behaviors, have been found to be significantly affected by cultural lenses (Lee, Choi, Kim, & Hong, 2007). Comparing the acceptance of technology between cultures is therefore a more complicated matter than only comparing levels of acceptance between two regions. Not all differences between countries have been explainable for an example by Hofstede's dimensions, and there are problems related to equating culture with a country or a continent. TAM was the most widely used framework for measuring and predicting the adoption and use of technology outside western contexts in the examined literature. Another model that was validated in diverse cultures and used in many cross-cultural studies was UTAUT (Al-Gahtani, Hubona, & Wang, 2007; Im, Hong, & Kang, 2011; Nistor, Göğüş, & Lerche, 2013; Oshlyansky, Cairns, & Thimbleby, 2007; Yoo & Huang, 2011).

5.1.1 Technology acceptance and Hofstede's dimensions

Riley et al. (2009) explain, that in previous research considering technology acceptance and Hofstede's dimensions, cultures of high Power Distance have been found to have centralized decision making structures, which affect the acceptance negatively They add, that individualism has been found to positively affect technology acceptance, possibly because in collectivist societies, it is more rare to go against prevailing norms and attitudes, while members in individualistic societies are more willing to adopt technologies which others are not using. According to them, cultural technology acceptance studies have found uncertainty avoidance to negatively influence technology adoption, because new technologies create an unknown territory, with which people from these cultures tend not to want to get involved. They also note some earlier attempts that tried to associate masculinity with positive attitudes towards technology, but that there are contradictory evidences considering this claim.

In cross-national studies, the Hofstede's dimensions have been shown to affect technology acceptance between nations at least to some extent (e.g. Srite, 2006). Simon (2001) has adapted Hofstede's dimensions to explore the perception and satisfaction levels of websites and claims that differences exist between cultural clusters. Asian and Latin/South American perceptions were found to be similar, and the perceptions of Europeans and North Americans to be similar. In the masculine and collectivist cultures, such as Asia and South/Latin America, there were less differences between genders in technology acceptance, possibly because of more uniformity in the thought process across genders. The European and North American cultures have more contrast between genders in perceptions and levels of satisfaction. Straub, Keil, & Brenner (1997) studied the acceptance of email between Japan, Switzerland and the US together with Hofstede's dimensions and suggested that in high PDI societies, the leveling effect of computer-based media might not be seen or felt as a desirable feature, and that especially UAI could influence choices between computer-based and traditional media. However, not all studies have found Hofstede's cultural dimensions to explain cross-cultural technology acceptance differences. Viberg & Grönlund (2013) have compared the use of mobile devices in second and foreign language learning in Sweden and China, claiming Hofstede's cultural dimensions not being able to explain the differences in mobile-assisted language learning attitudes between the countries, suggesting gender to be a stronger predictor of attitudes than cultural dimensions.

Srite & Karahanna (2006) perceived from previous research that behavioral models do not universally hold across cultures. They argue, that while country-level analysis of Hofstede's dimensions should not be used to explain individual behavior, the individual level of analysis can be treated as an individual difference variable of an espoused cultural value, and because the effect of culture is dependent to the extent to which the individual subscribes to cultural values, assessing each individual's espoused cultural values is appropriate and meaningful for predicting individual level behavior. They posit that national culture

impacts the cultural values that an individual holds, affecting the level of technology acceptance. Their extended technology acceptance model includes espoused national cultural value moderators of Masculinity vs. Femininity, Individualism vs. Collectivism, Power Distance and Uncertainty Avoidance. Social norms were found to be stronger determinants of intended behavior for those individuals who espouse cultural values of femininity, low power distance and high uncertainty avoidance. Contrary to what was hypothesized, values of masculinity/femininity did not moderate the relationship between perceived usefulness and behavioral intention but did the relationship between perceived ease of use and behavioral intention. The present study will also utilize Hofstede's cultural dimensions as variables of espoused values in order to compare biometrics perceptions between Finland and Brazil.

5.1.2 TAM

In addition to being validated in many fields of technology, TAM has also been extended and successfully used in many different cultural and national contexts, for example in Europe, North America, Asia, Middle East and Africa (Asmah, Ofoeda, & Gyapong, 2016; Chitungo & Munongo, 2013; Faqih, 2013; Fusilier & Durlabhji, 2005; Kripanont, 2007; Lee, Yoon, & Lee, 2009; Lin, Fofanah, & Liang, 2011; Teo, Lee, Chai, & Wong, 2009; Tong, 2010). TAM has also been extended to specifically suit the developing country context (Sharif Abbasi, Hussain Chandio, Fatah Soomro & Shah, 2011). Cross-cultural studies have been performed utilizing TAM and though being successful, the models have revealed some differences in how technology is accepted between cultures and nations (e.g. Evers & Day, 1997; Rose & Straub, 1998; Tarhini, Hone, & Liu, 2015).

However, not all agree with TAM's universality between cultural contexts. In Straub et al.'s (1997) email-study, the results indicated TAM holding for U.S and Switzerland, but not for Japan, suggesting that TAM might not predict technology use across all cultures. Some TAM-studies claim the model not to fit well cultures outside North America or the Western world (Anandarajan, Igbaria, & Anakwe, 2002; Schepers & Wetzels, 2007).

5.2 Technology acceptance in Brazil and South America

Unlike biometrics, the acceptance of other technologies has already been studied in South America and Brazil, utilizing diverse models. UTAUT has been validated in the context of e-learning acceptance in Peru (Maldonado, Khan, Moon, & Rho, 2011). Many Latin American countries have been included in cross-cultural TAM-studies before (McCoy, Everard, & Jones, 2005; Park, Roman, Lee & Chung, 2009).

Cruz, Barretto Filgueiras Neto, Muñoz-Gallego, & Laukkanen (2010) have studied the adoption of mobile banking in Brazil by utilizing TAM, TRA, DOI

and theory of resistance to innovation. They found the majority of respondents not to use any kind of mobile banking services, and the major barriers of use being the perception of cost, risk, low perceived relative advantage and complexity. TAM has also been extended to study e-learning adoption in Brazil (Okazaki & dos Santos, (2012). TAM was replicable in the Brazilian context, but unlike in the original model, perceived usefulness was not found to be a direct driver of intention to use e-learning applications. Singh, Fassott, Chao & Hoffmann (2006) have used an extended TAM to study international websites customized for consumers from Germany, Brazil and Taiwan. They found the cultural adaptation on a website to be a less important determinant for ease of use and attitude toward an international website for Brazilian than for Taiwanese consumers.

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Brazilians consumers' cognitive and affective evaluations and the acceptance of new technologies have been found in earlier research to be significantly influenced by their technology readiness, the natural willingness to adopt new technologies, possibly because of the Brazilian or Latin American culture, being a more emotive one (Ferreira, da Rocha, & da Silva, 2014). Avgerou, Ganzaroli, Poulymenakou, & Reinhard (2009) have studied the citizen's perceived trustworthiness towards electronic voting in Brazil. They found Brazilians to perceive the system positively, total trustworthiness being affected by the citizens' perception of trustworthiness of the electronic voting system, trustworthiness and reputation of the election authorities and citizens' general positive attitudes towards ICT.

TAM has been repeatedly validated in Brazil, in various fields of technology. While some relationships of the model have differed from the original, it could be said that replicating a TAM-study in Brazil might likely work. However, the functioning of a biometrics-specific TAM-study in Brazil cannot be taken for granted. Technology acceptance in Brazil has not been explained by Hofstede's cultural dimensions in earlier research, but other details, such as being an emotive culture, and nationally high levels of trust towards technology have been suggested as factors affecting the Brazilian technology perceptions.

5.3 Technology acceptance in Finland

In Finland, biometrics are used for an example in biometric passports, that according to the Finnish Ministry of Internal Affairs, protect the Finnish citizens from international terrorism, illegal immigrants and international criminals (Heimo, Hakkala, & Kimppa, 2012). Heimo et al. (2012) have however brought up the problems with such systems, and mention them to possibly generate inequality, insecurity and erosion of privacy amongst the society. The acceptance of biometrics in Finland has been studied only in one research paper (Biosec, 2005). Europe, however, is overrepresented in the biometrics acceptance studies and some studies were also found regarding other Nordic countries. For non-biometric technologies, the field of technology acceptance study in Finland is ample. In addition to many TAM-replications, UTAUT is another notable model which

has been validated in Finland (Brown, Dennis, & Venkatesh, 2010; Louho & Kallioja, 2006).

Online banking has been a focus of attitude research in many Finnish studies, of which most use TAM, and a typical online banking user in Finland has been stated to be a relatively young, well-educated family man with a good job and high income-level (Karjaluoto, Mattila, & Pento, 2002; Mäenpää et al., 2008; Pikkarainen, Pikkarainen, Karjaluoto, & Pahnila, 2004). One of the early TAM-validations in Finland found self-efficacy and technology readiness to affect computer usage in Finland (Igbaria & Iivari, 1995). Other TAM-studies have examined Finnish technology acceptance in contexts such as mobile payments and application based mobile services (Ervasti & Helaakoski, 2010; Guhr et al., 2013).

Finland has been subject to cross-cultural technology acceptance studies, where cultural differences have been found between internet banking consumption of Finland and Portugal and mobile service use between Finland, Netherlands and Greece (Bouwman et al., 2008; Kivijärvi, Laukkanen, & Cruz, 2008). The studies inspected countries differing on Hofstede's dimensions, but no relationships between the dimensions and technology acceptance differences were shown. Sánchez-Franco, Martínez-López, & Martín-Velicia (2009) have studied the acceptance of e-learning applications in the Nordic culture (Finland, Norway, Sweden and Denmark) and the Mediterranean culture (Portugal, Spain and Greece), by utilizing TAM and comparing the countries on Hofstede's cultural dimensions. In their study, cultural differences did have a significant impact on attitude and behaviors towards the applications, the Nordic culture being driven more by instrumental factors and intrinsic enjoyment-based factors, whereas the Mediterranean countries seemed to regard the web as a means to a social end.

The multiple validations of TAM in Finland suggest that applying TAM in the present study would be without problems, but again, the functioning of the biometrics-specific TAM in Finland is yet to be tested. Finland has been shown to differ from other countries in the ways how technology is perceived, and some specific demographic and other features have been noted as affecting technology acceptance. Hofstede's dimensions have also been used to successfully explain technology acceptance differences between the Nordic countries and Mediterranean countries.

5.4 Cultural study of attitudes towards biometrics

Among other factors, cultural background has been identified to have significant influence on attitudes towards biometric devices and their perceived ease of use (Biosec, 2005). The results of earlier studies considering attitudes and acceptance towards biometrics in different cultural contexts are now presented. Studies from the field of biometrics acceptance have been conducted in Europe, North America, Africa and Asia.

5.4.1 Europe

In an early study of biometrics acceptance, using a mainly European sample, all biometric systems were found to be perceived as less acceptable than traditional password systems and behavioral systems were perceived as less acceptable than physiologic systems (Deane, Barrelle, Henderson & Mahar, 1995). The acceptation of keystroke verification increased when the perceived sensitivity of information increased, and fingerprint verification was perceived as more acceptable when organizational information was perceived as more sensitive. In a newer study, two in three Europeans were ready to use biometric authentication in a payment situation (Visa, 2006). Two thirds of the respondents found it secure to use a two-factor authentication, where biometrics were involved. Half of the respondents found biometrics to speed up and facilitate payments. Fingerprint authentication was the preferred mean of biometric authentication of the respondents. A high level of approval among European citizens has been supported in another study, even though the Spanish respondents accepted biometrics slightly less (Biosec, 2005). Minor concerns regarding the physical harmfulness of biometric sensors emerged, German and Spanish subjects being more concerned than the Finnish respondents. The trust in biometric technologies was found to be limited and the knowledge of biometric technologies very low. The acceptance was also found to be moderated heavily based on fear, instead of knowledge.

In the UK, biometric methods have been seen as possible alternatives for traditional methods such as passwords or PIN-codes in mobile phones (Clarke & Furnell, 2005; Furnell, Dowland, Illingworth, & Reynolds, 2000; Furnell & Evangelatos, 2007). While UK-based respondents think that they would perceive face biometrics as more trustworthy if they saw enough people using them, they have been concerned about the protection and discarding of their face image after verification, and see face biometrics as more suitable for high-security applications (Krol et al., 2016). Biometrics in the UK have been studied in the context of e-banking, where especially the user's perceptions of biometric security influence positively the attitude and intention to use the technology (Tassabehji & Kamala, 2009).

Riley et al. (2009) have studied regional differences in the perception of biometric authentication technologies. They collected and compared data from India, South Africa and the UK. Only 24% of the British respondents had used biometrics before. The British respondents were the least likely to have positive opinions about biometrics. British respondents favored password-based authentication over biometric technologies and token-based authentication. The British subjects were the least willing to use biometrics. A weak positive relationship was found between the willingness to use biometrics and the knowledge of biometrics the subjects rated for themselves. The major concerns towards biometrics were the security of biometric information and fears of health and safety implications of using biometrics. The biometric information security was a bigger concern in the UK compared to the other countries.

In Sweden, iris scan and fingerprint technologies have been rated the most accepted and most security expectations fulfilling biometric methods for mobile units (Giarimi & Magnusson, 2002). While German people prefer passwords as an authentication method and up to 25% might not accept biometrics at all, fingerprint and iris recognition are the most accepted biometric methods in Germany (Krupp et al, 2013; Zimmerman & Gerber, 2017). Krupp et al. (2013) claim that their German subjects did not generally find biometrics too personal, intimate or frightening, but Zimmerman & Gerber (2017) have found some privacy concerns regarding the use of personal information in authentication.

5.4.2 North America

The acceptance of biometrics in the USA has varied in earlier research from higher than passwords to not strongly supported, but the acceptance seems to depend on the context of use between domains such as financial and healthcare or between personal and corporate use (Clodfelter, 2010; Heckle et al, 2007; Jones, Antón, & Earp, 2007). The level of familiarity has been reported very low in the US with only 6% having used biometrics before (Moody, 2004). Respondents in Moody's (2004) study rated fingerprint as the most likely and iris and retina as the least likely biometric methods to use and they were concerned the most about privacy and identity theft, followed by cost associated with biometrics, lack of trust in the reliability of devices, fear of body parts being stolen and safety concerns considering eye biometrics. The acceptance of biometrics in the US has also been studied in contexts such as workplace tracking systems, airport security control and implanting an identifying RFID-chip into one's body (Carpenter, Mcleod, Hicks, & Maasberg, 2018; Perakslis & Wolk, 2006; Summer, 2007).

In Canada, the acceptance of biometric authentication has been studied in the financial sector, where human-problems and legislation-related problems have been suggested to emerge more likely than technical problems in biometrics adoption (Assadi, Hassanein, Breward, & Head, 2009; Gatali, Lee, Park, & Kang, 2016). In the context of book store purchases, application contexts with obvious, apparent benefits to the user tend to lead to greater perception of usability and higher level of acceptance than contexts with only system or corporate benefits among the Canadian citizens (Heckle, Patrick, & Ozok, 2007).

5.4.3 Africa and Asia

Sabena et al. (2010) note that according to Unisys Security Index (Blue Bell PA, 2008) majority of consumers are willing to provide biometric identifiers to banks, government agencies and other organization for identification, but that in Asia, this willingness is under 50% for newer methods such as voice and several other physical characteristics.

In the study of Riley et al. (2009), there was no significant difference of familiarity between Indian and South African subjects, the percentage of previous use being 36% for South Africa and 39% for India. The Indian respondents

viewed biometrics more positively. Indian and South African subjects rated biometrics as a more acceptable authentication method than traditional systems.

Biometrics have been studied in the Malaysian banking applications, where trust in internet banking improved as perceived effectiveness of biometric technology improved and gait was ranked the most important method for biometrics in ATM, followed by palm, voice and signature-based methods (Normalini & Ramayah, 2017; Rasiah & Yen, 2016).

In Saudi-Arabia, users have been found to accept biometrics in e-commerce settings when they are already familiar with biometric technologies and internet (AL-Harby et al., 2010). In a workplace context, Saudi-Arabian government workers had mixed feeling about the importance of biometrics on a workplace and whether fingerprint technology on a workplace means mistrust towards employees, majority being unsure about these questions (Alhussain & Drew, 2009). They however saw notification, information and education of employees about such systems as important. The managers of the workers saw digital and technological culture and change resistance by employees to be barriers for applying biometric technologies in their organizations. Alhussain & Drew (2009) point out that in Saudi-Arabia, fingerprint technologies cause fear of radiation risks associated with the use of the technology, as well as health concerns of disease transfer through many people touching the same points in the readers.

While some security concerns and inability to share biometrically secured devices with family members cause worry in Yemen, biometrics have been rated in the country as a faster, more secure and as an option with better privacy than password-based techniques, fingerprint and iris scan being perceived as the most secure methods for ATM use (Rashed et al., 2013).

5.5 Cultural differences in biometrics

The second objective of the literature review was to discover what kind of differences in attitudes towards biometric authentication have been found between geographical areas and cultures. This question is now answered within three categories, that were identified from earlier research: Familiarity with biometrics, acceptance of biometrics and the concerns and barriers for the use of biometrics.

5.5.1 Familiarity with biometrics

The familiarity with a technology might play a part on the acceptance of biometrics. Users have difficulties in comparing familiar authentication methods with biometrics and have been found more likely to accept a biometric authentication method that seems more familiar to them, than what is best performance-wise (Brockly et al., 2014; Krol et al., 2016).

In Finland, Germany and Spain, the general knowledge of biometrics has been found to be quite low (Biosec, 2005). In another German study, under a half

of the subjects were found to have used biometrics before (Krupp et al., 2013). Riley et al. (2009) found biometrics to be little familiar within India, South Africa and United Kingdom. The British respondents were less familiar with biometric technologies than Indian and South African respondents with 24% having previously used biometrics. In an earlier UK-based study, up to 93% of respondents claimed to be aware of biometric technologies (Furnell & Evangelatos, 2007). However, the percentage of respondents claiming to have used these technologies before was significantly lower, 2% for iris and 16% for fingerprint.

In a research on a U.S workplace context, only 6% had used biometrics before (Moody, 2004). Canadian respondents have stated being ready to try biometrics as they saw it becoming a social norm and used by a lot of businesses in the future, making familiarity and knowledge of biometrics factors affecting the decision to use the technology (Heckle, Patrick, & Ozok, 2007).

Familiarity with biometrics was found to vary between countries, but also between different studies in the same country. Overall, the research of differences in the knowledge of biometrics in a cross-cultural manner was found to be low. The users' familiarity with biometrics between countries has been found to affect the acceptance and adoption decisions and thus might explain the differences between acceptance in different countries. Therefore, the following is hypothesized:

H1: The users who are already familiar with biometrics will have a higher intention to use the technology.

5.5.2 Acceptance of biometrics

European biometrics acceptance has been stated to be very high, but also lower than acceptance of knowledge-based authentication (Biosec, 2005; Deane et al., 1995). The Biosec (2005) study found the acceptance to vary across different scenarios, the use of biometrics being supported in sectors of high security requirements and in applications, that normally require the user to remember passwords and PIN-codes. The respondents were less accepting about the use of biometrics in private areas, such as in personal computers or email. The European acceptance of biometrics is also closely related to the political and societal environment (Biosec, 2005).

In Germany, up to 25% have been found not to accept biometrics at all (Krupp et al., 2013). Ninety three percent of young Swedish students could consider using biometrics in a mobile unit, 43% preferring biometrics over knowledge-based methods (Giarimi & Magnusson, 2002). In the UK, the acceptance of biometrics has been relatively high, especially in the contexts of mobile devices, high-security applications, prevention of terrorism and fraud and, to some extent, identification documents (Clarke & Furnell, 2005; Furnell & Evangelatos, 2007; Krol et al, 2016).

Riley et al. (2009) found British respondents to be less accepting of biometrics than Indian and South African respondents. British, Indian and South

African respondents were all willing to use biometrics, but the Britons less than South Africans or Indians. The Indian and South African respondents viewed biometric technologies as a more accepted authentication method than knowledge- and token-based methods.

In previous study, Yemeni people have been found to perceive biometrics as faster and more secure than password-based systems (Rashed et al., 2013). In Saudi-Arabia, people have been found to accept biometrics in an e-commerce setting, as long as they have already been familiar with biometric technologies and internet before (Al-Harby, 2010). In Asia generally, the willingness to use biometrics has been under 50% for some biometric methods (Blue Bell PA, 2008).

In the United States, consumers have been found both to and not to accept biometrics as an authentication method in personal shopping, but in workplace contexts the acceptance has been consistently lower (Clodfelter, 2010; Heckle et al., 2007; Moody, 2004). University students in the US have rated biometrics as the most popular authentication method, especially in healthcare organizations and the financial domain, but biometrics in passports, airplanes and government buildings have also gained some support (Jones, Antón, & Earp, 2007; Perakslis & Wolk, 2006). In Canada, convenience and high security are seen as attributes of biometric technologies, but context and the status of biometrics as a social norm were found to affect the perception of benefits and level of comfort in using biometric technologies (Heckle et al., 2007).

Despite the critique towards TAM, the model has been used successfully in various contexts, outside western cultures, in cross-cultural studies and also considering biometrics. TAM has been validated in Brazil and in Finland. The biometrics-specific TAM of James et al. (2006) has been repeated successfully multiple times. The James et al.'s (2006) model is therefore believed to be replicable in Finland and in Brazil to successfully explain acceptance of biometrics. Based on the model the following is hypothesized:

H2a: The perceived usefulness of the security technology will have a significant positive effect on an individual's intention to use the technology.

H2b: The perceived ease of use of the security technology will have a significant positive effect on an individual's intention to use the technology.

H2c: The perceived physical invasiveness of the security technology will have a significant negative effect on an individual's intention to use the technology.

H3a: The perceived ease of use of the security technology will have a significant positive effect on the perceived usefulness of the technology.

H3b: An individual's desire for the security of their person and his/her personal information will have a significant positive effect on the perceived usefulness of the technology.

H3c: An individual's perceived need for privacy will have a significant positive effect on the perceived usefulness of the technology.

H4: The perceived physical invasiveness of the security technology will have a significant negative effect on the perceived ease of use of the technology.

H5a: An individual's desire for the security of their person and his/her personal information will have a significant negative effect on the perceived physical invasiveness of the technology.

H5b: An individual's desire for privacy will have a significant positive effect on the perceived physical invasiveness of the technology.

H6: An individual's perceived need for privacy will have a significant positive effect on his/her need for security.

The levels of acceptance found in literature differ between countries, but also between studies within the same country. Therefore, cultural differences alone might not explain all the differences in the acceptance of biometrics. The context where biometrics are used, seems to affect the level of acceptance. The acceptance of biometrics was found generally difficult to compare between studies, because of varying research methods, reporting styles, sample populations, contexts and biometric technologies across studies.

Some cross-cultural studies have used TAM together with Hofstede's dimensions, but not all found support for the dimensions as an explanation for differences in technology acceptance. Making connections to the present study based on these results is difficult because none of such studies considered biometrics. The claims of Hofstede's dimension's unsuitability for biometrics research are only few, but Hofstede's theory is widely used and accepted in earlier research. Despite the shortcomings of Hofstede's cultural dimension theory, it was decided to expand the commonly used model of combining TAM and Hofstede's cultural dimensions to this study, first of its kind to consider the acceptance of biometrics in Brazil and South America. This study does not claim Hofstede's dimensions to exactly represent culture but uses them as a vehicle to gain insights on certain differences that occur between the researched areas and to possibly explain some of these differences. In the field of biometrics acceptance, Riley (2009) and Al-Harby (2010) have found relationships between the acceptance of biometrics and Hofstede's dimensions, but they were contradictory with earlier theories. Based on Riley et al. (2009) and Al-Harby (2010), it is hypothesized that:

H7a: Individualism versus Collectivism score will have a significant negative effect on the intention to use biometrics.

H7b: Power Distance score will have a significant positive effect on the intention to use biometrics.

H7c: Masculinity versus Femininity score will have significant positive effect on the intention to use biometrics.

The research model based on all the hypotheses is presented in the figure 2.

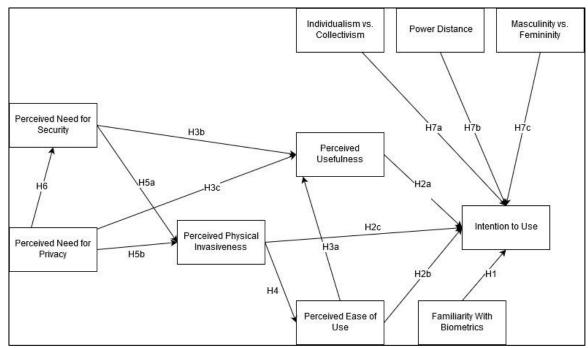


FIGURE 2 The research model

5.5.3 Concerns and barriers for the use of biometrics

Riley et al. (2009) found the security and health and safety issue fears to be major concerns related to using biometrics in UK, India and South Africa. Information security concerns were bigger in the UK, than in South Africa and India. Perceived health risks involved in some biometric technologies and the potential loss, theft and misuse of biometric data have also emerged in the UK (Furnell & Evangelatos, 2007). Considering face biometric as a CAPTCHA replacement, privacy concerns and assurance of only intended use of their facial details were the biggest concerns in the use of the technology for British respondents (Krol et al., 2016). The subjects also mentioned the inability to share the protected devices with other people and concerns of harvesting details from the pictures for advertising purposes.

Giarimi & Magnusson (2002) found 77% of the 16-18-year-old Swedish students ready to use biometrics if the sample was stored in their mobile unit, but only 51% if the sample was stored outside the mobile unit, indicating a privacy concern. Privacy concerns towards the use of personal information in authentication have emerged also in Germany (Zimmerman & Gerber, 2017). In Europe generally, minor concerns about the physical harmfulness of biometrics have emerged (Biosec, 2005).

In the United States, the biggest concerns have been privacy and identity theft concerns, the cost associated with biometrics, lack of trust in the reliability of biometric devices, fear of body parts being stolen and safety concerns considering eye biometrics (Moody, 2004). Jones, Antón, & Earp (2007) however claim the U.S population to not be very concerned about the impact of biometric authentication technologies on their privacy.

In Canada, privacy and security concerns were found to cause significant negative influence on the consumer acceptance of biometrics (Assadi et al., 2009). The concerns included inadvertent scenarios, such as a security breach, and intentional scenarios, such as financial institutions sharing information with other entities. Consumers were found to accept biometrics in financial transactions better, if they had more control over their biometric data. Also Gatali, Lee, Park, & Kang (2016) report the possible public concerns and privacy to be the biggest issues of biometrics adoption in Canada. Other noted issues include lack of education on the easiness and perceived security of biometrics, unclear privacy laws considering biometrics in banking and highly coordinated industry members and regulatory boards in the government. Insufficient knowledge of biometrics has caused hesitation to use biometrics in Canada as well (Heckle et al., 2007).

In Yemen, users have been concerned about the security of biometric technologies, and not being able to share biometrically secured devices with family members (Rashed et al., 2013). Saudi-Arabian managers have perceived digital and technological culture, employee resistance, system failures and the inability for a system to take fingerprints from some users to be barriers for applying fingerprint scanning on workplaces (Alhussain & Drew, 2009). In Saudi-Arabia, fingerprint technologies are also feared to cause radiation-risks and disease transfer among employees (Alhussain & Drew, 2009).

Only few concerns considering the technical functioning of the biometric devices were identified. Most studies mentioned concerns of information security and privacy, misuse, loss and theft of data, control over own data, safety of physical health and body parts being stolen. Most of the concerns can roughly be categorized under privacy and security issues, which are addressed in the extended TAM of James et al. (2006). Some other concerns also emerged, such as social concerns of not being able to share biometric password with close people. Once again, there were contradicting results between different studies considering the same countries.

This chapter concludes the first part of the study. Next part conducts the empirical study, which examines cultural differences in biometrics acceptance between Brazil and Finland. The empirical part begins by presenting the research methods of the study.

6 RESEARCH METHODS

In this chapter, the research methods of the empirical study are presented. The aim of the study was to clarify, how the acceptance of biometrics is formed in different cultures, by expanding the cultural biometrics acceptance research to Brazil from South America, comparing it with Finland from Nordic Europe. The study in question is a descriptive study, because it uses survey data to describe the state of affairs as they exist at present, using variables that cannot be controlled (Kothari, 2009, pp. 2-3). The research is quantitative in nature, as the survey collects Likert-scaled data, which can be expressed in terms of quantity and analyzed in a formal and rigid fashion (Kothari, 2009, pp. 3-5). Kothari (2009, pp. 4) explains empirical research to be data-based research, which comes up with conclusions that can be verified by observation or experiment.

6.1 Participants

The questionnaire was targeted to Finnish and Brazilian university students. By targeting university students, costs could be minimized and the results from the survey compared to previous and future studies utilizing a similar population. Using a student sample also allowed to gather and examine a similar sample across two different cultures. The Finnish survey was sent to the biggest faculties and subjects associations in one Finnish university. The Brazilian version was sent to the biggest faculties and student organizations in one Brazilian university. Thus, a random sample from this university student population was acquired. Random sampling should be the method of choice in most researches, in order to minimize bias and to estimate sampling error (Kothari, 2009, pp. 15).

A total of 815 people opened the questionnaire, 563 started answering and 312 completed it as a whole. A total of 150 Finnish responses and 152 Brazilian responses were collected. Hofstede (2013) suggest an ideal size for a homogenous sample for the Values Survey Module 2013 (VSM13) to be 50 for each country, while samples below 20 respondents should be avoided. A sample size of 125

from each country is enough for multiple regression analyses, achieving a power of .80 at medium effect size and α = .05, according to the sample size requirements calculated by Cohen (1992). Hence, the sample size is enough to use VSM13 and to run the intended regression analyses. The respondents to the survey were distributed by nationality, gender and age groups. The distributions can be seen from the table 4 and table 5.

TABLE 4 Distribution of the survey respondents by nationality and gender

Gender	Finnish	Brazilian	Total	
Male	64	57	121	
Female	61	68	129	
Total	125	125	250	

TABLE 5 Distribution of the survey respondents by nationality and age

Age	Finnish	Brazilian	Total	
Under 20	5	5	10	
20-29	88	88	176	
30-39	21	21	42	
40-49	7	7	14	
Over 50	4	4	8	
Total	125	125	250	

6.2 Measures: Survey design

Following various examples from the reviewed literature, a quantitative questionnaire was decided to be the method of choice for this study. Majority of the studies used questionnaires with Likert-scaled variables to measure various aspects of attitudes and perceptions of biometrics (e.g. James et al., 2006; Kanak & Sogukpinar, 2017). Most commonly, extensions and modifications of the Technology Acceptance Model were used. Some studies asked open-ended interview questions to attain qualitative data and responses about the opinions, problems and barriers considering the use and applying of biometric technologies (e.g. Gatali et al., 2006). Some exceptions to the questionnaire- and interview-research were found in a form of laboratory researches (e.g. Heckle, Patrick, & Ozok, 2007; Zimmerman & Gerber, 2017).

6.2.1 The initial questionnaire

From the technology acceptance models focusing especially on biometric technologies, the model of James et al. (2006) was selected. The questionnaire has been successfully used in earlier research more than once. Their model includes the constructs for perceived need for privacy, perceived need for security and perceived physical invasiveness, which were factors identified in the literature review to affect biometrics acceptance. Based on the model, they developed a questionnaire which includes vignettes to represent several different biometrics use cases, which will help in determining the general acceptance of biometrics in Finland and in Brazil, free of situational bias. The used biometric devices, their behavioral or physiological nature, the context of use, compulsion of use and the required time for authentication in each vignette are specified in table 6.

TABLE 6 Biometric technologies used in the vignettes

	Biometric device	Behavioral/ Physiological	Use context	Compulsory / Voluntary	Time required for authentication
Vignette 1	Hand ge- ometry scanner	Physiological	Physical access, employed as in- dividual choice	Voluntary	A few seconds
Vignette 2	Facial scanner	Physiological	Physical access in organization	Compulsory	A few seconds
Vignette 3	Retinal scanner	Physiological	Physical access in organization	Compulsory	A few seconds
Vignette 4	Finger- print scanner	Physiological	Virtual access in organization	Voluntary	Instantane- ous
Vignette 5	Hand ge- ometry scanner	Physiological	Physical access in organization	Compulsory	A few seconds
Vignette 6	Finger- print scanner	Physiological	Virtual access in organization	Compulsory	Instantane- ous
Vignette 7	Retinal scanner	Physiological	Virtual access in organization	Compulsory	A few seconds
Vignette 8	Signature biometrics	Behavioral	E-commerce	Compulsory	Not informed

Questionnaire items measuring cultural values are taken from VSM13 (Hofstede & Minkov, 2013), which is the newest official questionnaire measuring Hofstede's cultural dimensions. Because Hofstede's original dimension scores are

already decades old and thus might already be outdated, new data to calculate the dimension scores was collected. This way, the applicability of Hofstede's dimensions to the samples in question could be verified.

The awareness of and familiarity with biometrics is measured by asking, whether the respondents have heard of or used biometrics, as done e.g. in Furnell & Evangelatos (2007). The items measuring demographic details of the respondents were combined from James et al. (2006), the VSM13 (Hofstede, 2013) and the reports by IBGE (2016), which were utilized in the literature review. The choice of the demographic questions was based on the literature review, where for an example gender and age were found to affect technology acceptance, and profiles such as "relatively young, well-educated family man with a good job and high income-level" were identified for typical technology users.

According to Mackenzie, Podsakoff & Podsakoff (2011), the first step in a scale development procedure is to develop a conceptual definition of the used constructs. The questionnaire is based on TAM and thus important constructs to measure are perceived usefulness, perceived ease of use and behavioral intention to use a technology. These constructs have been defined in the chapter 3.1 of the literature review. As suggested by Mackenzie et al. (2011), the type of property the construct represent, and the entity to which it applies should be defined. Perceived usefulness and perceived ease of use refer to a perception of a person about the use of a technology. Behavioral intention refers to the actual intention of a person to use a specified technological solution.

In the literature review, security and privacy factors were found to affect the adaption and attitudes towards biometrics and to differ between nations and cultures. Therefore, security and privacy perceptions are points of interest in this study. The additional constructs presented by James et al. (2006), perceived need for security and perceived need for privacy, refer to a person's level of need regarding security and privacy. James et al. (2006) define security as the protection of physical and digital assets and perceived need for security as one's perceived need for the safekeeping of physical or informational assets. Their definition of privacy is from Westin (1967, pp.7), who defines it as the ability of an individual to control the terms under which personal information is acquired and used. Therefore James et al. (2006) define perceived need for privacy as the importance to an individual of being able to control the acquisition and usage of personal information.

The literature review also found certain health and safety concerns to act as barriers to the use of biometrics, indicating and issue with physical invasiveness of biometric authentication. The model of James et al. (2006) includes perceived physical invasiveness of a biometric device as a factor affecting the intention to use. Perceived physical invasiveness refers to a person's perception about the level of invasiveness of a biometric device on their physical being. James et al. (2006) define invasiveness as an intrusion or encroachment to one physically and/or from a privacy standpoint. Perceived physical invasiveness therefore is the perception of discomfort or fear from the physicality of the device use (James et al., 2006).

The constructs considering Hofstede's dimensions have been defined in the chapter 4.1 of the literature review. The constructs in Hofstede's theory refer to the collective cultural values of a nation, or to the espoused cultural values of an individual, as used by Srite & Karahanna (2006).

The demographics used for the Finnish and Brazilian versions of the study were equal, apart from the question asking ethnicity information. In Finland, Statistics Finland (Tilastokeskus), the national statistical institution, classifies people based on nationality, language and birth country instead of ethnicity or race (Nieminen, 2013). No established scale of classifying a person's race or ethnicity exists in Finland or in Finnish academic literature and thus the background details of nationality, nationality at birth and native language were used instead. This approach is however not ideal, since asking for a native language does not reveal for an example the members of the Roma minority, of which majority are registered in Finnish civil registry as Finnish or Swedish speaking (Nieminen, 2013).

In Brazil however, the standard classification of the official government census is based on color and race. Including this statistical information in a research conducted in Brazil is important in order to compare the sample population to the actual, diverse population, and to capture differences between groups of different racial and ethnic cultural identities. For these reasons, the racial classification was included in the study, while acknowledging that using such classification could be considered inappropriate or offensive in Finland and in the English language. According to Statistics Finland, a respondent should also have a chance to define their ethnicity in an open response, and choose not to answer (Nieminen, 2013). These principles were decided to be applied on the Brazilian questionnaire version, too.

The rest of the questionnaire items were equal in the Finnish and Brazilian versions. Respondents from both countries could choose to see all the questions in their local language or in English. Changing the language of the survey was also possible at any moment while responding the survey.

An example of a questionnaire item measuring each of the examined constructs in the first pilot version can be seen in a table 7. The table includes the reference to the original studies, where the items were used. If no reference is provided, the question is original to this study. The final questionnaire and its translations can be found in appendix 1.

Some changes were made to the original survey questions of James et al. (2006) and Hofstede's and Minkov's (2013) VSM13. The question "How proud are you to be a citizen of your country?" was changed to "How proud are you to be a citizen of Finland?" and "How proud are you to be a citizen of Brazil?" to make it easier to translate into Finnish while maintaining the original meaning of asking about current citizenship. Some wordings in the demographic questions were changed from the original questions.

In one of the questions measuring perceived need of security by James et al. (2006), references to the Olympics and Super Bowl were changed to "big sports competitions" to make the question more internationally applicable, as the Super

Bowl is only hosted in the United States. Some wordings in the responding instructions were changed from James et al. (2006) to make the scales and instructions match with the rest of the questionnaire. These wordings were changed without changing the meaning of the questions or scales. In addition, the names in the original Vignettes were changed to popular Finnish and Brazilian names.

TABLE 7 Questionnaire item examples for the pilot survey

Construct	Questionnaire item	Originally used in
Perceived Need for	I feel that my personal security at my	James, Pirim, Boswell,
Security	home or in my vehicle is important to	Reithel, & Barkhi (2006)
	me.	
Perceived Need for	I feel that my control over my personal	James, Pirim, Boswell,
Privacy	information is very important to me.	Reithel, & Barkhi (2006)
Perceived Useful-	I think this biometric device is useful.	James, Pirim, Boswell,
ness		Reithel, & Barkhi (2006)
Perceived Ease of	I think this biometric device is easy to	James, Pirim, Boswell,
Use	use.	Reithel, & Barkhi (2006)
Perceived Physical	I think that this device would be physi-	James, Pirim, Boswell,
Invasiveness	cally invasive.	Reithel, & Barkhi (2006)
Intention to Use	I think I would use this device.	James, Pirim, Boswell,
		Reithel, & Barkhi (2006)
Knowledge of Bio-	Have you heard of biometrics?	
metrics		
	1. Yes	
T 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2. No	
Familiarity With	Have you used biometrics?	
Biometrics	4 3/	
	1. Yes	
T 1: 1 1:	2. No	TT (. 1 . 2 . 25 . 1
Individualism ver-	have sufficient time for your personal or	Hofstede & Minkov
sus Collectivism	home life	(2013)
Power Distance	have a boss (direct superior) you can re-	Hofstede & Minkov
3.6 11 14	spect	(2013)
Masculinity versus	get recognition for good performance	Hofstede & Minkov
Femininity	1 1	(2013)
Indulgence Versus	moderation: having few desires	Hofstede & Minkov
Restraint	.1 .6. /	(2013)
Long Term Orien-	thrift (not spending more than needed)	Hofstede & Minkov
tation		(2013)
Uncertainty Avoid-	One can be a good manager without	Hofstede & Minkov
ance	having a precise answer to every ques-	(2013)
	tion that a subordinate may raise about	
	his or her work	

The questionnaire was given to experts in information security and social sciences in Finland and in Brazil. The questionnaire items were adjusted according to their comments.

6.2.2 The Finnish version

After the initial version of the questionnaire was completed in English, a translation into Finnish took place. The translation was done separately by two native Finnish speakers. The two translations were compared and searched for differences. The two translators then arranged a meeting to discuss the differences found and agreed on which version to use for each question. The final translation, approved by both translators, was used for a pilot test in Finland. The respondents had a choice to display each question in English or in Finnish. They could also change the language during the survey. In addition to the actual survey questions, the pilot study subjects were asked to give comments about the survey items and the survey in general.

As suggested by the pilot survey respondents, the order of the privacy- and security -related questions was randomized, in order to avoid very similar questions being asked right after each other. Some respondents also reported, that they answered not being familiar or aware of biometrics, but after reading the vignettes, they realized what biometric technologies actually include, and that in fact they were more aware and familiar with biometrics than what they initially responded. A small paragraph presenting biometric technologies and their use was therefore added in the introduction of the survey.

Based on the pilot survey results, Cronbach's alpha was calculated in IBM SPSS for each of the constructs to evaluate their reliability and internal consistency. All the TAM-constructs were found reliable with a Cronbach's alpha of >.700 (Nunnally, 1978). An analysis was run to see, how the reliability would change if some of the questionnaire items were deleted, but the differences were so small, that no action was taken. The constructs consisting of items measuring Hofstede's dimensions were not found reliable based on Cronbach's alpha. This was expected, because Hofstede's dimensions do not necessarily correlate on an individual level in the manner as they correlate on country-level (Hofstede, 2013). Hofstede (2013) explains, that as the questions are used to measure country-level dimensions, the answers do not necessarily correlate across individuals, and thus a reliability-test such as Cronbach's alpha should be done based on country mean scores. Because this study generated a country mean score for only two countries, Cronbach's alpha could not be counted on a country-level. Hofstede (2013) however suggests, that the reliability can be indirectly shown through the validity of the scores in predicting dependent variables. He has calculated Cronbach's alphas for the original four dimensions, based on the original IBM-study database. These values are presented in table 8.

TABLE 8 Cronbach's alphas for Hofstede's original dimensions based on the IBM-database

	PDI	IDV	MAS	UAI
α	0.84	0.77	0.76	0.72

Despite the high scores on Cronbach's alphas on the TAM-constructs, some changes were made from the pilot questionnaire to the final version. A commonly

known translation of the word "invasive" does not exist in the Finnish language. Many pilot test subjects reported not to understand the word and thus they could not answer the questions related to physical invasiveness well. The translation for the word was changed to a translation of the word "intrusive", which is not an exact equivalent of "invasive", but which is better understood in this context in the Finnish language. Other, small changes to the Finnish translation were made, to make the used language more understandable, without changing the meanings of the questions. All the changes to the Finnish translations were verified by the two original, native translators.

After collecting the final data, a Confirmatory Factor Analysis (CFA) was run in SmartPLS for the translated questionnaire items and Cronbach's alphas were calculated again for each construct. The final Cronbach's alphas in table 9 show that all the TAM-constructs were reliable, but none of the Hofstede's dimension constructs crossed the reliable threshold, as expected. Because the Technology Acceptance Model by James et al. (2006) and Hofstede's theory of cultural dimensions are separate models, they were analyzed by separate CFA's. Both models were also tested separately for each country sample.

TABLE 9 Cronbach's alphas for the final constructs in Finnish sample

	P	S	PU	PEOU	PΙ	IU	PDI	IDV	MAS	UAI	LTO	IVR
α	0.79	0.83	0.82	0.80	0.92	0.86	0.06	0.21	0.21	0.35	-0.03	-0.00
P = 1	Perceive	d Need	For Pr	ivacy, S =	= Perc	eived	Need F	or Secu	rity, PU	J = Pero	ceived 1	Useful-
ness	, PEU =	Perceiv	ed Ease	e of Use,	PI = P	erceiv	ed Phys	sical Inv	vasiven	ess, IU	= Inter	ition to
Use,	Use, PDI = Power Distance, IDV = Individualism vs. Collectivism, MAS = Masculinity vs.											
Femininity, UAI = Uncertainty Avoidance, LTO = Long vs. Short Term Orientation, IVR =												
Indu	Indulgence vs. Restraint											

CFA was run for the Perceived Need for Security and Perceived Need for Privacy -constructs. The items measuring the original TAM-construct all had equal questions after eight vignettes, considering different situations and contexts of biometrics use. Following the example of James et al. (2006), factor analysis did not consider the other TAM-constructs, because the analysis would actually measure the vignettes instead of the survey items.

The model fit assessment guide of SmartPLS considers the root mean square residual (SRMR) less than 0.10 to be a sufficient fit (SmartPLS GmbH, 2019). In this model, the value was 0.128. By deleting some items with low factor loadings, a good fit of the data was reached while maintaining the Cronbach's alphas and Composite Reliability over their significant thresholds. After deleting the items S3, S4, S6, P7 and P8 (see appendix 1 for content of each item), the SRMR-value fell to 0.093.

Average Variance Extracted (AVE) was not sufficient on the >.50 level for neither construct, indicating weak convergent validity (Hair, Black, Babin & Anderson, 2009). Malhotra (2010) however argues, that an adequate convergent validity can be shown based on Composite Reliability alone. Composite Reliability was found sufficient, >.70, for both constructs in the Finnish sample (Hair et al.,

2009). The Composite Reliability and AVE for the TAM-constructs in the Finnish sample are presented in table 10.

TABLE 10 Composite Reliability and Average Variance Extracted of the TAM-constructs in the Finnish sample

	Composite Reliability	Average Variance Extracted (AVE)
Perceived need	0.784	0.348
for privacy		
Perceived need	0.744	0.343
for security		

To achieve discriminant validity, items should have higher factor loadings in their corresponding constructs than in the other constructs, and the square root of AVE should be higher than the inter-construct correlations (Chin, 1998). As can be seen from table 11, all items loaded more strongly to their corresponding constructs than the other construct. The Fornell-Larcker criterion also showed higher AVE square root values than inter-construct correlations for the constructs. The inter-construct correlations are presented in table 12.

TABLE 11 Factor loadings for the TAM-constructs in the Finnish sample

	Perceived Need for Privacy	Perceived Need for Security
P1	0.748	0.675
P2	0.688	0.620
P3	0.551	0.496
P4	0.495	0.446
P5	0.489	0.441
P6	0.626	0.564
P9	0.474	0.428
S1	0.350	0.389
S2	0.412	0.457
S5	0.375	0.416
S7	0.676	0.750
S8	0.534	0.592
S9	0.704	0.781

TABLE 12 Inter-construct correlations for the TAM-constructs in the Finnish sample

	Intention to use	Perceived ease of use
Perceived need	0.590	
for privacy		
Perceived need	0.901	0.585
for security		

While acknowledging that the items considering Hofstede's dimensions do not necessarily correlate across individual responses and that the reliability of the constructs should be taken for granted according to Hofstede (2013), a CFA was run in order to evaluate the reliability and validity across our specific samples. None of the Hofstede's dimension constructs had their convergent validity supported based on AVE nor Composite Reliability, as seen from table 13. The SRMR was 0.100, reaching the lower end of sufficient model fit threshold. No improvement to construct reliability or convergent validity could be achieved by removing the items with lowest factor loadings.

TABLE 13 Composite Reliability and Average Variance Extracted of the Hofstede's constructs in the Finnish sample

	Composite Reliability	Average Vari- ance Extracted (AVE)
Individualism	0.107	0.099
Indulgence	0.073	0.100
Long Term		
Orientation	0.022	0.158
Mascilinity	0.026	0.053
Power Dis-	0.017	0.160
tance		
Uncertainty Avoidance	0.421	0.210

Discriminant validity was not supported for any of the culture constructs in Finland based on the item cross-loadings, as the factors cross-loaded to other dimensions against the theorized factor structure. The cross-loadings for the cultural constructs in Finland are presented in table 14. The Fornell-Larcker criterion supported the discriminant validity with higher inter-construct correlations than the AVE square root values for all the constructs, except for Uncertainty Avoidance. These inter-construct correlations in Finnish data can be seen in table 15.

TABLE 14 Factor loadings for the Hofstede's constructs in the Finnish sample

Indivi- dualism	Power Distance	Indulgence	Long Term Orientation	Uncer- tainty Avoidance
			(to l	oe continued)

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Table 14	ito be	continu	eai

10101011	to be continu	ere er				
IDV1	0.020	-0.136	0.129	-0.256	0.027	0.102
IDV2	0.314	-0.328	-0.575	0.014	0.285	-0.266
IDV3	-0.187	0.149	0.318	0.280	-0.255	-0.068
IDV4	0.510	-0.450	-1.094	-0.177	0.485	-0.120
PDI1	-0.517	0.553	0.641	0.145	-0.498	-0.015
PDI2	0.427	-0.543	-0.661	-0.384	0.350	0.285
PDI3	-0.044	0.032	0.180	-0.224	-0.041	0.088
PDI4	-0.361	0.198	0.364	-0.122	-0.066	0.214
MAS1	-0.522	0.185	0.237	0.052	-0.267	0.266
MAS2	0.345	-0.275	-0.174	-0.027	0.102	-0.139
MAS3	0.137	-0.198	-0.091	-0.041	-0.068	-0.226
MAS4	-0.682	0.446	0.345	0.373	-0.356	-0.044
IVR1	-0.277	-0.050	0.228	0.005	0.011	0.078
IVR2	0.474	-0.234	-0.373	-0.229	0.331	-0.042
IVR3	-0.163	0.200	0.390	0.552	-0.525	-0.554
IVR4	0.263	-0.018	-0.109	0.207	-0.114	-0.430
LTO1	0.393	-0.325	-0.351	-0.418	0.408	0.070
LTO2	-0.354	0.274	0.465	0.331	-0.344	0.123
LTO3	0.561	-0.382	-0.526	-0.387	0.509	0.181
LTO4	-0.170	0.175	0.046	0.451	-0.297	-0.333
UAI1	-0.166	-0.138	0.372	-0.688	0.177	0.704
UAI2	-0.204	-0.048	0.129	-0.530	0.256	0.553
UAI3	-0.015	-0.190	-0.011	-0.203	-0.047	0.179
UAI4	-0.557	0.039	0.421	0.070	-0.270	0.080

TABLE 15 Inter-construct correlations for Hofstede's dimensions in the Finnish sample

	Indivi- dualism	In- dulgence	Long Term Orienta- tion	Mascu- linity	Power Distance	Uncer- tainty Avoidance
Individualism	0.314					
Indulgence	-0.363	0.316				
Long Term	0.978	-0.973	0.397			_
Orientation						
Mascilinity	- 2.019	0.699	-0.925	0.231		_
Power Dis-	-0.921	0.401	-0.749	1.234	0.401	_
tance						
Uncertainty	-0.329	-0.962	0.281	0.434	-0.184	0.458
Avoidance						

6.2.3 The Brazilian version

Based on the final version of the questionnaire, a Portuguese translation was also made. To examine demographics more accurately, a question for annual household income for Brazil was presented in the local currency and taking into condition the lower income and purchasing power in the country (NationMaster.com, 2014; The World Bank Group, 2019). The question asked the income in

monthly basis, as opposed to the yearly scale in the Finnish version, since all the official governmental sources and other Brazilian surveys examined in the literature review asked and reported household income on a monthly basis.

A Brazilian Portuguese version of the VSM13 was already available on the Values Survey Module -website (Hofstede, Chueke, Pavan, & Avrichir, 2014). This translation was slightly changed to match better the original English version and the Finnish translation. The correctness of the translation was verified by one native and one fluent Brazilian Portuguese speaker. For the rest of the questionnaire, one native and one fluent Brazilian Portuguese speaker made separate translations, like in the Finnish version. The two translations were again compared, and in a meeting, the final versions of the translated questions were agreed upon. A pilot study was made also for the Brazilian version of the survey.

Cronbach's alphas were calculated again for the final data. The values generally fell a little, but most of the TAM-constructs were found reliable with Cronbach's alphas >.700. Perceived need for privacy, however, fell to α = .627. The analysis found out, that if the question "I feel that the use of personal information that has been released by me but is used in a manner not intended by me is unacceptable." was deleted, Cronbach's alpha would rise to α = .700. One reason for this could be, that the Portuguese translation might not capture the same message as the English and Finnish versions. However, several native speakers were consulted in addition to the original translators, and they all confirmed, that the translation is correct. Another possible explanation is, that Brazilians, or the subjects of the pilot sample do not see this type of use of their data as such a privacy infringement as the issues in other items. As the translation was confirmed to reflect the same message as the original questionnaire item, it was decided to be left in the final questionnaire. Only small spelling changes were done to the final survey, without changing any meanings of the questions.

All TAM-constructs were found reliable based on Cronbach's alpha also in the Brazilian data, but again none of the Hofstede's dimension constructs crossed the reliable level. The Cronbach's alphas are presented in table 16.

TABLE 16 Cronbach's alphas for the final constructs in Brazilian sample

	P	S	PU	PEOU	PΙ	IU	PDI	IDV	MAS	UAI	LTO	IVR
α	0.69	0.86	0.87	0.86	0.90	0.85	-0.07	0.16	0.13	0.12	-0.21	0.13
P = 1	P = Perceived Need For Privacy, S = Perceived Need For Security, PU = Perceived Useful-											
ness	, PEU =	Perceiv	ed Ease	e of Use,	PI = P	erceiv'	ed Phys	ical Inv	vasiven	ess, IU	= Inter	ition to
Use,	Use, PDI = Power Distance, IDV = Individualism vs. Collectivism, MAS = Masculinity vs.											
Fem	Femininity, UAI = Uncertainty Avoidance, LTO = Long vs. Short Term Orientation, IVR =											
Indu	Indulgence vs. Restraint											

In the Brazilian data, Composite Reliability indicated convergent validity for Perceived Need for Security, but not for Perceived Need for Privacy. AVE showed no convergent validity for neither construct . The Composite Reliabilities and AVE's for TAM-constructs in the Brazilian data are presented in table 17. The data was not found to fit the model, SRMR being 0.160. By deleting items starting

from the lowest factor loadings, the Cronbach's alphas, Composite Reliabilities and AVE's weakened without any significant improvements to the SRMR-value.

TABLE 17 Composite Reliability and Average Variance Extracted of the TAM-constructs in the Brazilian sample

	Composite Reliability	Average Variance Extracted (AVE)
Perceived need	0.63	0.19
for privacy		
Perceived need	0.86	0.35
for security		

Discriminant validity was supported based on the factor loadings, which loaded more strongly to their corresponding constructs than the others, as shown in the table 18. The Fornell-Larcker criterion also supported the discriminant validity and showed higher AVE square root values than inter-construct correlations for the constructs, as seen in table 19.

TABLE 18 Factor loadings for the TAM-constructs in the Brazilian sample

	Perceived Need for Privacy	Perceived Need for Security
P1	0.460	0.352
P2	0.849	0.649
P3	0.436	0.333
P4	0.259	0.198
P5	0.521	0.398
P6	0.213	0.163
P7	0.176	0.134
P8	0.258	0.197
P9	0.368	0.281
S1	0.303	0.396
S2	0.308	0.403
S3	0.382	0.501
S4	0.281	0.368
S5	0.292	0.382
S6	0.347	0.454

(to be continued)

Table 18 (to be continued)

S7	0.563	0.737
S8	0.611	0.800
S9	0.713	0.933

TABLE 19 Inter-construct correlations for the TAM-constructs in the Brazilian sample

	Intention to	Perceived ease
	use	of use
Perceived need for	0.440	
privacy		
Perceived need for	0.764	0.588
security		

None of the Hofstede's dimension constructs reached convergent validity based on AVE nor Composite Reliability in Brazil, as seen from table 20. The SRMR was 0.105, so the data did not fit the model. No improvement to model fit, construct reliability and convergent validity could be achieved by removing the items with lowest factor loadings in Finland either.

TABLE 20 Composite Reliability and Average Variance Extracted of the Hofstede's constructs in the Brazilian sample

	Composite Reliability	Average Vari- ance Extracted (AVE)
Individualism	0.001	0.064
Indulgence	0.001	0.081
Long Term		
Orientation	0.001	0.161
Mascilinity	0.020	0.158
Power Dis-		
tance	0.008	0.062
Uncertainty		
Avoidance	0.060	0.082

The factors cross-loaded to other cultural dimensions against the theorized factor structure, not supporting discriminant validity. The cross-loadings for the Hofstede's constructs are presented in table 21. The Fornell-Larcker criterion however supported discriminant validity with higher inter-construct correlations than the AVE square root values for all the constructs. The inter-construct correlations for Brazil can be seen in table 22.

TABLE 21 Factor loadings for the Hofstede's constructs in the Brazilian sample

	Indivi- dualism	Power Distance	Masculi- nity	In- dulgence	Long Term Orienta- tion	Uncer- tainty Avoidance
IDV1	-0.162	0.531	0.172	0.398	0.028	0.287
IDV2	0.247	-0.508	-0.523	-0.290	0.075	0.126
IDV3	-0.303	0.290	0.538	0.550	-0.374	-0.023
IDV4	0.281	-0.447	-0.537	-0.294	0.336	-0.041
PDI1	-0.487	0.281	0.365	0.309	-0.092	0.310
PDI2	0.525	-0.369	-0.598	-0.341	0.254	-0.235
PDI3	-0.290	0.119	0.162	0.151	0.044	0.058
PDI4	-0.322	0.140	0.046	0.064	-0.094	0.409
MAS1	-0.676	0.693	0.289	0.118	-0.132	0.110
MAS2	0.624	-0.669	-0.479	-0.851	0.477	0.002
MAS3	0.860	-0.408	-0.435	-0.693	0.321	-0.269
MAS4	-0.792	0.522	0.360	0.455	-0.191	0.001
IVR1	-0.617	0.388	0.553	0.309	-0.105	0.251
IVR2	0.583	-0.421	-0.545	-0.449	0.710	-0.054
IVR3	-0.213	-0.064	0.349	0.154	-0.188	-0.344
IVR4	0.010	-0.209	0.037	-0.069	0.132	-0.708
LTO1	0.497	-0.336	-0.451	-0.803	0.626	-0.081
LTO2	-0.183	0.188	0.395	0.492	-0.407	0.150
LTO3	0.170	-0.118	-0.052	-0.125	0.108	0.128
LTO4	-0.548	0.111	0.131	0.200	-0.273	0.231
UAI1	-0.192	0.293	0.107	0.193	-0.144	0.389
UAI2	0.033	0.112	-0.148	-0.026	0.151	-0.045
UAI3	-0.225	-0.307	0.083	-0.068	0.022	-0.215
UAI4	0.008	0.385	0.129	0.019	-0.039	0.357

TABLE 22 Inter-construct correlations for Hofstede's dimensions in the Brazilian sample

	Indivi- dualism	In- dulgence	Long Term Orienta- tion	Masculi- nity	Power Distance	Uncer- tainty Avoidanc e
Individualism	0.254					
Indulgence	-1.493	0.285				
Long Term	0.860	<i>-</i> 1.197	0.401			
Orientation						
Masculinity	-1.826	1.436	-0.752	0.397		
Power Dis-	-1.647	0.963	-0.513	1.402	0.249	
tance						
Uncertainty	-0.077	0.298	-0.250	0.235	0.956	0.286
Avoidance						

All in all, Composite Reliability was found sufficient for all TAM-constructs except for perceived need for privacy in Brazil. AVE, however, was not meaningful

for any of those constructs. The discriminant validity was supported by Fornell-Larcker criterion and factor cross-loadings for privacy- and security-constructs in both countries. A good fit of data for the TAM-constructs was achieved in the Finnish data after deletion of some items with low factor loadings, but no good fit was possible to establish for the Brazilian data. The Brazilian data will be analyzed while including all the TAM-items, but the security- and privacy-constructs will include less items in Finland. The CFA for Hofstede's dimension constructs can be considered failed. No clear factor structures could be established, except very weakly for Uncertainty Avoidance in Finland, and no reliability or validity for the constructs could be shown. Data analysis will include all the culture-items in both countries.

6.3 Procedure

Web surveys were used for data collection. The link to the Finnish survey was distributed via emails and Facebook groups. The emails were sent out by the faculty staff, but it was clearly mentioned, that the email content was written, and the study conducted by the author of the thesis. Majority of the Facebook posts were written by the author, but one Brazilian student also shared the same message in some Facebook groups, which had a large member bases of students, but where the author had no access.

The covering note for the emails and Facebook posts mentioned, that the questionnaire examines the societal views, attitudes towards biometrics authentication technologies and security and privacy perceptions of Finnish and Brazilian respondents. It was explained, that responding the questionnaire does not require any previous knowledge of biometrics or any other technology, and that any citizen of Finland or Brazil could participate. The recipients were also informed, that responding was completely anonymous.

Filling out the survey was done completely online. The survey was applied by utilizing the survey-software Webropol. First the subjects were presented a welcome message, which consisted of an ethical disclaimer, information about the content and motivation of the study, and a short explanation of what biometric authentication technologies are.

The subjects were also informed in the welcome page, that they could stop answering at any time and not have their answers included in the final report. Based on the comments from pilot test subjects, the whole process of answering the questionnaire had an approximate duration of 15-20 minutes.

When proceeding with the survey, the subjects were first asked for demographic information, including age, gender, employment and education backgrounds. The subjects were also asked whether they were of Brazilian or Finnish nationality, and were redirected to the right questionnaire, if the nationality did not match with the current page. Next, the participants were asked questions related to the studied constructs. This was followed by a page thanking the participants and giving them instructions for addressing any additional questions.

7 RESULTS

Data from 250 respondents to the questionnaire was used to measure 14 constructs. Data considering cultural dimension- and TAM-constructs was measured to predict technology acceptance in Finland and Brazil. SPSS was used to assess the normal distribution of each of the studied construct and to do parametric and non-parametric t-tests and regression analyses accordingly. The results from testing the research model are summarized in figure 3.

7.1 Descriptive statistics

The mean and standard deviations, minimum values and maximum values for each construct in both countries are presented in table 23. All the constructs were composed out of the total 125 respondents' answers in each country. All the standard deviations were low (<1), indicating that the individual scores were close to the mean scores.

TABLE 23 Minimum score, maximum score, mean and standard deviation of studied constructs per country

		3.6	37 '	3.6	C(1 D ' t'
		Minimum	Maximum	Mean	Std. Deviation
Perceived Need	Finland	3.17	5.00	4.52	0.41
for Security	Brazil	3.00	5.00	4.60	0.40
Perceived Need	Finland	3.00	5.00	4.48	0.48
for Privacy	Brazil	3.11	5.00	4.28	0.43
Perceived Useful-	Finland	1.38	5.00	3.81	0.69
ness	Brazil	2.13	5.00	4.32	0.59
Perceived Ease of	Finland	1.38	5.00	3.84	0.60
Use	Brazil	1.75	5.00	4.10	0.67
Perceived Physical	Finland	1.00	4.75	2.65	0.93
Invasiveness	Brazil	1.00	4.63	2.47	0.86
Intention to Use	Finland	1.38	5.00	3.42	0.86

(to be continued)

	Brazil	2.00	5.00	4.03	0.70
Power Distance	Finland	2.00	4.25	3.17	0.41
	Brazil	2.25	4.25	3.26	0.42
Individualism vs	Finland	2.50	4.75	3.56	0.46
Collectivism	Brazil	2.50	4.75	3.50	0.42
Masculinity vs.	Finland	1.50	4.25	2.76	0.48
Femininity	Brazil	2.00	4.00	3.01	0.39
Uncertainty	Finland	1.25	3.75	2.42	0.49
Avoidance	Brazil	1.25	3.75	2.59	0.47
Long vs. Short	Finland	2.00	4.00	2.88	0.44
Term Orientation	Brazil	1.75	4.25	3.04	0.42
Indulgence vs Re-	Finland	2.25	4.25	3.37	0.42
straint	Brazil	2.50	4.25	3.27	0.38

7.2 Intention to use between groups

To test the effect of familiarity on intention to use, the respondents were divided into groups based on the fact whether they had or had not used biometrics before. In Finland, 57.6% and in Brazil 98.4% of respondents had used biometrics before. Independent samples t-test was run to examine the differences in intention to use between familiarity-groups. The independent samples t-test showed a statistically significant difference in the intention to use biometrics between respondents who had and had not used biometrics before. Those who had used biometrics before had a higher intention to use them in the future too, supporting H1. However, there was no significant effect in the Finnish or Brazilian samples when tested separately.

The respondents were also divided to groups based on whether they had or had not heard of biometrics before. In Finland 80% and in Brazil 97.6% reported to have heard about biometric technologies before. Independent samples t-tests were run to test the differences of intention to use between the formed groups. The independent samples t-test showed no statistically significant difference in the intention to use biometrics between respondents who had and had not heard about biometrics before. There was no significant effect in the Finnish or Brazilian samples when tested separately either.

In further analysis, the intention to use between country samples was compared. Overall, Brazil had a higher mean intention to use than Finland. An independent samples t-test showed a statistically significant difference between Finnish and Brazilian intention to use biometrics, Brazilians having a higher intention. The results from t-test related to intention to use biometrics between nationality-, familiarity- and knowledge-groups are presented in table 24.

TABLE 24 Results of t-tests measuring intention to use between familiarity, nationality and knowledge groups

Familiarity with biometrics

	Familiar (N = 195)			Not familiar (N = 55)			
	M	SD	M	SD	$\overline{}$ t	df	p
Intention to							
Use*	3.85	0.77	3.31	0.93	3.90	76.05	<0.001**

^{*}Homogeneity of variance was observed by Levene's Test for Equality of Variances and thus a Welch's unequal variances t-test was used;**one-tailed sig.

Familiarity with biometrics

	Fan	niliar	 Not fa	miliar			
	(N (Fi	n) = 72	(N (Fin) = 53)				
	, ,) = 123)	` `	r) = 2)			
	M	SD	M	SD	t	df	p
Intention to Use		_					
in Finland (Fin)*	3.51	0.78	3.30	0.95	1.35	99	0.090**
Intention to Use		_					
in Brazil (Br)*	4.04	0.70	3.63	0.53	0.84	123	0.202**

^{*}Homogeneity of variance was observed by Levene's Test for Equality of Variances and thus a Welch's unequal variances t-test was used;**one-tailed sig.

N	ati	Λn	al	itx	,
Τ.	uu	OIL	uı	ть у	

	Finnish (N = 125)		Brazilian (N = 125)		_		
	M	SD	M	SD	t	df	p
Intention to Use	3.42	0.86	4.03	0.70	-6.20	248	<0.001

Knowledge of bi-

ometrics

	Knowledge (N = 222)		No knowledge (N = 28)				
	M	SD	M	SD	t	df	p
Intention to Use	3.75	0.84	3.56	0.83	1.14	248	0.257

Knowledge of bi-

ometrics

	Knowledge (N (Fin) = 100) (N (Br) = 122)		(N	No knowledge (N (Fin) = 25) (N (Br) = 3)			
	M	SD	M	SD	t	df	p
Intention to Use							
in Finland (Fin)	3.38	0.86	3.59	0.86	1.07	123	0.287
Intention to Use						•	
in Brazil (Br)	4.05	0.69	3.33	0.63	1.78	123	0.078

7.3 Results from testing TAM

An average score of each TAM-construct was calculated for each respondent to test the relationships of the constructs. The Brazilian averages included all the items analyzed in the CFA. The Finnish data on the other hand, was analyzed based on six security-questions and seven privacy-questions. This is not an issue in the TAM-analysis because the model and its applicability in the specific cultural context was tested and reported separately for both countries.

A series of multiple stepwise linear regressions and enter-method regressions were undertaken in IBM SPSS to analyze the model. The explanation of variance, regression coefficients, t-values, and significance levels for all the regressions analyses including only TAM-constructs in the separate country samples are presented in table 25.

A stepwise regression analysis was used to examine the effect of perceived usefulness, perceived ease of use and perceived physical invasiveness on intention to use. Perceived usefulness had a significant effect on intention to use in Finland (β = 0.56) and in Brazil (β = 0.64). H2a was therefore supported in both countries. A significant positive effect of perceived ease of use on intention to use was shown significant in Brazil (β = 0.19), but not in Finland, thus H2b being supported in Brazil, but not in Finland. The perceived physical invasiveness of biometrics also had a negative effect on the intention to use. The relationship was significant in Finland (β = -0.38) and in Brazil (β = -0.14), and thus H2c was supported in both countries.

The effect of perceived ease of use, perceived need for security and perceived need for privacy on perceived usefulness was examined via stepwise regression model. The perceived ease of use had a significant effect on the perceived usefulness in Finland (β = 0.60) and in Brazil (β = 0.64), supporting H3a in both countries. The hypothesized effect of perceived need for security on the perceived usefulness was found significant in Brazil (β = 0.34), but the relationship was excluded from the model in the Finnish data. H3b was thus supported in Brazil, but not in Finland. A significant negative effect of perceived need for privacy on perceived usefulness was found in Finland (β = -0.17) and in Brazil (β = -0.14), H3c not being supported in either of the countries.

An enter-method regression analysis showed physical invasiveness to have a significant negative effect on the perceived ease of use in Finland (β = -0.47) and in Brazil (β = -0.40). H4 was therefore supported in both countries.

When tested for the effect of perceived need for privacy and perceived need for security on perceived physical invasiveness of biometrics, the stepwise regression model showed perceived need for security to influence the perceived physical invasiveness negatively and significantly in Finland (β = -0.34), but the construct was excluded from the model in Brazilian data. Therefore, H5a was supported in Finland, but not in Brazil. Perceived need for privacy had a significant positive effect on perceived physical invasiveness in Finland (β = 0.66), but

also this construct was excluded from the model in Brazilian data. Again, H5b was supported in Finland, but not in Brazil.

Finally, an enter-method regression showed a significant positive effect of perceived need for privacy on perceived need for security in Finland (β = 0.65) and in Brazil (β = 0.39), supporting H6 in both countries.

TABLE 25 Regression analysis results for TAM

	Significant Inde-		
Dependent Variable	pendent Variables	Std. β	Sig.
Intention to Use	Usefulness	0.64	< 0.001
$R^2 = 0.748$; $F = 119.82$, $p < .001$	Ease of Use	0.19	0.004
	Invasiveness	-0.14	0.008
Intention to Use	Usefulness	0.56	< 0.001
$R^2 = 0.716$; $F = 153.81$, $p < .001$	Invasiveness	-0.38	< 0.001
Usefulness	Ease of Use	0.64	< 0.001
$R^2 = 0.597$; $F = 59.83$, $p < .001$	Security	0.34	< 0.001
	Privacy	-0.14	0.033
Usefulness	Ease of Use	0.56	< 0.001
$R^2 = 0.394$; $F = 39.74$, $p < .001$	Privacy	-0.17	0.025
Ease of Use			
$R^2 = 0.163$; $F = 34.06$, $p < .001$	Invasiveness	-0.40	< 0.001
Ease of Use			
$R^2 = 0.217$; $F = 34.06$, $p < .001$	Invasiveness	-0.47	< 0.001
Security			_
R2 = 0.152; $F = 22.03$, $p < .001$	Privacy	0.39	< 0.001
Security			_
$R^2 = 0.420$; $F = 89.05$, $p < .001$	Privacy	0.65	< 0.001
Invasiveness	Security	-0.34	0.001
$R^2 = 0.262$; $F = 21.64$, $p < .001$	Privacy	0.66	< 0.001
	Intention to Use $R^2 = 0.748$; $F = 119.82$, $p < .001$ Intention to Use $R^2 = 0.716$; $F = 153.81$, $p < .001$ Usefulness $R^2 = 0.597$; $F = 59.83$, $p < .001$ Usefulness $R^2 = 0.394$; $F = 39.74$, $p < .001$ Ease of Use $R^2 = 0.163$; $F = 34.06$, $p < .001$ Ease of Use $R^2 = 0.217$; $F = 34.06$, $p < .001$ Security $R^2 = 0.152$; $F = 22.03$, $p < .001$ Security $R^2 = 0.420$; $F = 89.05$, $p < .001$ Invasiveness	Dependent Variable pendent Variables Intention to Use Usefulness $R^2 = 0.748$; $F = 119.82$, $p < .001$ Ease of Use Invasiveness Intention to Use Usefulness $R^2 = 0.716$; $F = 153.81$, $p < .001$ Invasiveness Usefulness Ease of Use $R^2 = 0.597$; $F = 59.83$, $p < .001$ Security Privacy Ease of Use $R^2 = 0.394$; $F = 39.74$, $p < .001$ Privacy Ease of Use Privacy $R^2 = 0.163$; $F = 34.06$, $p < .001$ Invasiveness Security Privacy Security Privacy Security Privacy Invasiveness Security Security Privacy Invasiveness Security	Dependent Variable pendent Variables Std. β Intention to Use Usefulness 0.64 $R^2 = 0.748$; $F = 119.82$, $p < .001$ Ease of Use 0.19 Intention to Use Usefulness 0.56 $R^2 = 0.716$; $F = 153.81$, $p < .001$ Invasiveness -0.38 Usefulness Ease of Use 0.64 $R^2 = 0.597$; $F = 59.83$, $p < .001$ Security 0.34 Privacy -0.14 Usefulness Ease of Use 0.56 $R^2 = 0.394$; $F = 39.74$, $p < .001$ Privacy -0.17 Ease of Use R² = 0.163; $F = 34.06$, $p < .001$ Invasiveness -0.40 Ease of Use R² = 0.163; $F = 34.06$, $p < .001$ Invasiveness -0.47 Security R² = 0.217; $F = 34.06$, $p < .001$ Privacy 0.39 Security Privacy 0.65 Invasiveness Security -0.34

7.4 Results from testing Hofstede's dimensions

The cultural dimension scores were calculated based on the weighted equations provided by Hofstede (2013). According to Hofstede (2011), Brazil should score higher than Finland on Power Distance, Masculinity, Uncertainty Avoidance and Long Term Orientation, Finland should score higher than Brazil on Individualism and Indulgence should be close to the same score in both countries. Independent samples t-tests were run to see, if there were significant differences in the scores for Hofstede's dimensions between countries. The results from t-test considering the differences in cultural dimension scores between the nationalities are presented in table 26. A statistically significant difference in dimension scores between Brazil and Finland was found for MAS, UAI and LTO. Brazil scored higher than Finland on all these three dimensions.

All the regression analyses performed in the previous chapter were repeated in SPSS as stepwise models, including also each of the cultural constructs. The explanation of variance, regression coefficients, t-values, and significance levels for all the significant stepwise models including Hofstede's dimensions in the total sample are presented in table 27. When entered into a stepwise regression model together with ease of use, usefulness and invasiveness, all the cultural dimensions (including IDV, PDI and MAS) were excluded from the model and thus H7a, H7b and H7c were not directly supported.

Some relationships between the cultural dimensions and TAM-constructs were however found. A stepwise regression testing the influence of perceived need for privacy and Hofstede's dimensions on perceived need for security found Individualism vs. Collectivism to have a significant negative effect (β = -0.14) on perceived need for security. Lower perceived need for security contributed to lower perceived usefulness in Brazil and higher perceived invasiveness in Finland, contributing further on to lower intention to use. H7a was therefore partially supported. Other cultural constructs were excluded from the model. All the hypotheses and their support are presented in table 28.

A stepwise regression testing the effect of perceived need for privacy, perceived need for security, perceived ease of use and Hofstede's dimensions on perceived usefulness, together with the TAM-constructs showed a significant positive effect (β = 0.11) of Uncertainty Avoidance on the perceived usefulness and a significant negative effect (β = -0.11) of Power Distance on perceived usefulness. As perceived usefulness was found to have a positive effect on intention to use, power distance had an indirect negative relationship with intention to use, further opposing H7b. Other cultural constructs were excluded from the stepwise model.

A stepwise regression testing the effect of perceived physical invasiveness and Hofstede's dimensions on perceived ease of use showed a significant negative effect (β = -0.16) of Uncertainty Avoidance on perceived ease of use. Other cultural constructs were excluded in the stepwise analysis.

When tested for effect of perceived need for privacy, perceived need for security and Hofstede's dimensions on perceived physical invasiveness with a stepwise regression, only the relationships between Perceived Need for Privacy and Perceived Physical Invasiveness, and Perceived Need for Security and Perceived Physical Invasiveness were found. All the cultural constructs were excluded from the model.

In further analysis, when the same tests were run with regular averages from the questionnaire items of each dimension, without Hofstede's (2013) dimension specific equations, only a significant negative effect of Individualism versus Collectivism on perceived need for security (β = -0.14) and a barely significant positive effect of Long versus Short Term Orientation on perceived need for privacy (β = 0.13) emerged.

 $TABLE\ 26\ Results\ of\ t\text{-}tests\ measuring\ Hofstede's\ cultural\ dimension\ scores\ between\ Finland\ and\ Brazil$

	Nationality						
	Finn	ish	Bra	azilian			
	(N = 1)	125)	(N	= 125)			
	M	SD	M	SD	t	df	p
Power Dis-	3.17	0.41	3.26	0.42	-1.76	248	0.080
tance							
Individualism							_
vs. Collectiv-							
ism	3.56	0.46	3.50	0.42	1.07	248	0.285
Masculinity vs.							
Femininity*	2.76	0.48	3.01	0.39	-4 .60	239.34	< 0.001
Uncertainty			_				
Avoidance	2.42	0.49	2.59	0.47	-2.87	248	0.005
Long vs. Short							
Term Orienta-							
tion	2.88	0.44	3.04	0.42	- 2.93	248	0.004
Indulgence vs.			·				
Restraint	3.37	0.42	3.27	0.38	1.94	248	0.054

^{*}Homogeneity of variance was observed by Levene's Test for Equality of Variances and thus a Welch's unequal variances t-test was used

TABLE 27 Stepwise regression analysis models including Hofstede's dimensions

	Significant Independent	_	
Dependent Variable	Variables	Std.β	Sig.
Usefulness			
$R^2 = 0.534$; $F = 56.03$, $p < .001$	Ease of Use	0.62	< 0.001
_	Privacy	-0.27	< 0.001
	Security	0.263	< 0.001
	Uncertainty Avoidance	0.11	0.012
	Power Distance	-0.11	0.018
Ease of Use			
$R^2 = 0.219$; $F = 34.67$, $p < .001$	Invasiveness	-0.45	< 0.001
	Uncertainty Avoidance	-0.16	0.006
Security	-		
$R^2 = 0.261$; $F = 43.60$, $p < .001$	Privacy	0.49	< 0.001
-	Individualism vs. Collectiv-		
	ism	-0.14	0.014
Security*			
$R^2 = 0.261$; $F = 43.60$, $p < .001$	Privacy	0.49	< 0.001
-	Individualism vs. Collectiv-		
	ism	-0.14	0.014
Privacy*			
$R^2 = 0.016$; $F = 4.00$, $p = .047$	Long Term Orientation	0.13	0.047
*Coloulated with magulan arrange	ages instead of Wefstede's (201)	2) ruraiahad aa	uations

^{*}Calculated with regular averages instead of Hofstede's (2013) weighed equations

TABLE 28 The hypotheses and their support in Finland and in Brazil $\,$

Hypothesis	Supported
H1: The users who are already familiar with biometrics will have a	Yes
higher intention to use the technology.	
H2a: The perceived usefulness of the security technology will have a	Yes
significant positive effect on an individual's intention to use the	
technology.	
H2b: The perceived ease of use of the security technology will have	Only in Brazil
a significant positive effect on an individual's intention to use the	
technology.	
H2c: The perceived physical invasiveness of the security technology	Yes
will have a significant negative effect on an individual's intention to	
use the technology.	
H3a: The perceived ease of use of the security technology will have a	Yes
significant positive effect on the perceived usefulness of the technol-	
ogy.	
H3b: An individual's desire for the security of their person and	Only in Brazil
his/her personal information will have a significant positive effect	
on the perceived usefulness of the technology.	
H3c: An individual's perceived need for privacy will have a signifi-	No
cant positive effect on the perceived usefulness of the technology.	
H4: The perceived physical invasiveness of the security technology	Yes
will have a significant negative effect on the perceived ease of use of	
the technology.	
H5a: An individual's desire for the security of their person and	Only in Finland
his/her personal information will have a significant negative effect	
on the perceived physical invasiveness of the technology.	
H5b: An individual's desire for privacy will have a significant posi-	Only in Finland
tive effect on the perceived physical invasiveness of the technology.	
H6: An individual's perceived need for privacy will have a signifi-	Yes
cant positive effect on his/her need for security.	
H7a: Individualism versus Collectivism score will have a significant	Partially
negative effect on the intention to use biometrics.	
H7b: Power Distance score will have a significant positive effect on	No
the intention to use biometrics.	
H7c: Masculinity versus Femininity score will have significant posi-	No
tive effect on the intention to use biometrics.	

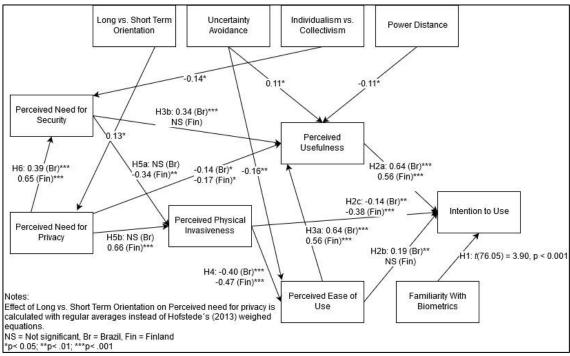


FIGURE 3 Supported results from testing the research model

8 DISCUSSION

The objective of this chapter is to discuss the applicability of the biometrics-specific Technology Acceptance Model on our samples, the differences between acceptance formation in Finland and Brazil and the impact of Hofstede's cultural dimensions on the model relationships. The relationships that emerged in the data analysis are compared to previous studies and the implications of results for both theory and practice are presented. Finally, the chapter also discusses the limitations of the study and suggests directions for future research.

8.1 Acceptance of biometrics

This research wished to firstly respond, whether there is a difference in familiarity and knowledge of biometrics between Brazil and Finland. In addition to higher intention to use, the higher familiarity and knowledge of biometrics in Brazil were expected results, since Brazil was shown in the literature review to be the leader of South American biometrics markets, and South America in general to be a pioneering area in the use of various biometrics applications (Hannah, 2005; IriTech, inc., 2015; International IDEA, 2017; Onin.com, 2017). Finnish respondents knew about and had used biometrics less than their Brazilian counterparts. The familiarity with biometrics in Brazil seems to be higher than what most of earlier literature considering European, North American, African and Asian countries report (e.g. Biosec, 2005; Moody, 2004; Riley et al., 2009). The response to the first research question therefore is: yes, there is a difference in familiarity and knowledge of biometrics between Finland and Brazil.

The second research question asked, how the acceptance of biometrics is formed in Brazil and in Finland. The effect of earlier use of biometrics on acceptance was examined to understand the acceptance formation better. The results in total sample suggest that the users who have previously used biometrics, and thus are familiar with biometrics, have a greater intention to use them in the future. This is in line with earlier literature that suggests familiarity to

influence acceptance (e.g. Brockly et al., 2014; Krol et al., 2016). The results might however be biased by cultural or other country-specific factors, since the results from testing the countries separately suggested that an individual's choice of using a biometrics is not different between those who have used some biometric technology before and those who have not. Therefore, one should take caution when making conclusions on technology acceptance based solely on self-reported anterior use or intention to use. Between those who had and had not heard of biometrics before, the results suggested no significant differences of intention to use in the total sample and neither in separate country samples. Therefore, whether the respondents already had knowledge of biometrics or not, had no difference on their intention to use biometrics. All in all, intention to use biometrics does not seem to differ between the knowledge groups, and the difference of intention between familiarity-groups emerges only when disregarding nationality in the analysis.

Further on, a Technology Acceptance Model was used to inspect the acceptance formation. Some of the relationships that were found between technology acceptance constructs in statistical testing followed the findings by James et al. (2006) both in Finland and in Brazil. They explain these results as follows: An individual is more likely to use a biometric technology, if they find the device useful in a particular situation and less likely if they perceive the biometric as more invasive. The ease of a device's use affects significantly, whether the device is perceived as useful. When the biometric technology is perceived more invasive, it will be seen as less easy to use. Finally, an individual who has a high perceived need for privacy, will also have a high perceived need for security.

Some relationships followed the original model in only one of the countries. Based on James et al. 's (2006) explanations, a technology is viewed as less invasive in Finland, when the user feels more need for their security and that the higher level of privacy that a Finnish individual thinks they require, the more invasive the biometric device is perceived. James et al. (2006) explain, that biometric devices may be seen to invade one's privacy due to the physical nature of their use. Therefore, Finnish people might see biometric technologies as an invasion to their privacy, while the Brazilian subjects might be less worried about involving their body in the authentication process. Neither the need for personal security seems to affect the perceptions of invasiveness among Brazilian users, which is understandable if they do not see biometrics as physically invasive to begin with. These result suggest that Brazil differs from many countries in Europe, North America, Africa and Asia, where fears of physical health issues have been found to be major barriers for the use of biometrics (e.g. Alhussain & Drew, 2009; Furnell & Evangelatos, 2007; Moody, 2004; Riley et al., 2009).

According to the relationships that emerged only in the Brazilian data, an individual who feels that a device is easy to use, is more likely to actually use it and an individual's perceived need for security will positively affect how useful they feel the biometric device will be (James et al., 2006). In Finland, however, biometrics might not be seen as a useful way of increasing one's personal security

and while ease of use might be a driver for the willingness of an individual to use biometric devices in Brazil (and in the United States according to James et al. (2006)), the Finnish subjects might not see ease of use as a strong enough factor to affect their use decision. However, the perceived ease of use was found to positively affect perceived usefulness in both countries, showing an indirect impact of perceived ease of use on the intention to use biometric devices also in Finland.

Finally, James et al. (2006) hypothesized a positive effect of an individual's perceived need for privacy on the perceived usefulness of the technology. The hypothesis was not supported in their study, and they only found an indirect relationship through perceived need for security. In the present study, the higher an individual in either country perceived their needed level of privacy, the less useful they found the biometric technology. This result is contradictory both with James et al.'s (2006) hypothesized model and their actual results. The Finnish and Brazilian users might not believe biometric technologies to be a useful way of protecting their privacy, or they might even see the use of biometric authentication as negatively affecting their privacy.

All in all, the extended TAM by James et al. (2006) was supported in this study by most parts. The answer to the second research question is for Finland's part that the acceptance follows James et al.'s (2006) model, except for 1) the positive effect of perceived ease of use on intention to use, 2) the positive effect of perceived need for security on perceived usefulness and 3) the positive effect of perceived need for privacy on perceived usefulness. For Brazil, acceptance followed the model except for 1) the positive effect of perceived need for privacy on perceived usefulness, 2) the negative effect of perceived need for security on perceived physical invasiveness and 3) the positive effect of perceived need for privacy on perceived physical invasiveness. Familiarity with biometrics might also affect the intention to use biometrics between the countries. Since all the hypothesized relationships were not supported in neither Brazil nor Finland, James et al.'s (2006) model might not work completely as intended when taken from the United States to other countries. There might be differences, cultural or other, in the applicability.

8.2 Impact of Hofstede's dimensions

The third and final research question was set to discover, whether there are cultural differences in the acceptance of biometrics between Brazil and Finland. Like most of the earlier cross-cultural technology acceptance studies, the present study utilized Hofstede's cultural dimension theory to search for such differences. Even though Riley (2009) and Al-Harby (2010) suggest that Hofstede's dimensions do not explain differences in the acceptance of biometrics, they did not study the effects of the dimensions in relation to the TAM-constructs. They also did not study the individual level effects of espoused national cultural values as demonstrated by Srite & Karahanna (2006).

The results suggest that an individual, who has espoused more individualist cultural values, will feel less need for his or her personal security. This could further mean that in individualist cultures, citizens generally feel less need for security of their physical being. The finding of an indirect negative relationship with intention to use is in line with Riley et al. (2009) and Al-Harby (2010), but contradictory with previous research considering Hofstede's dimensions and technology acceptance in general. The explanation by Erumban and Jong (2006), that in collectivist societies people are less willing to adopt new technologies that are not used by their peers, might not apply to biometrics, which in some countries, including Brazil, is required to be used by law in applications such as national ID's, driving licenses, passports and election voting (IriTech, inc., 2015). However, it needs to be remembered that the effect of Individualism versus Collectivism on intention to use biometrics was only an indirect relationship through perceived need for security, usefulness and invasiveness.

Those who have espoused more power distance allowing cultural values, perceived biometrics as less useful. The results mean that in cultures which accept larger differences of power, biometrics might be seen as a less useful technology. The findings related to Power Distance were more in line with the previous findings of non-biometric cultural technology acceptance literature, than with the findings of Riley et al. (2009) and Al-Harby (2010). Al-Gahtani (2002) and Van Everdingen and Waarts (2004) have explained the negative relationship between power distance and technology acceptance by high power distance societies having centralized decision-making structures, which negatively affect technology adoption. However, power distance was only related to the perceived usefulness of the technology and therefore only indirectly to the intention to use biometrics, and thus this explanation does not necessarily hold. In the other hand, it is possible that in cultures of high Power Distance, a new technology such as biometric authentication is not seen as a useful alternative to the traditional authentication technologies because centralized decision-making structures considering technology use have already been established.

Within our sample, individuals who have espoused more uncertainty avoiding cultural values were more likely to perceive biometric devices as hard to use, but useful. This could be a sign, that while seeing biometrics as a useful technology, uncertainty avoiding cultures prefer to keep on using traditional authentication schemes and are less willing to change into less known methods, which would require practice to use. Uncertainty Avoidance did not have effect on technology acceptance on Riley et al.'s (2009) study but did in earlier non-biometrics technology acceptance research. The negative relationship between Uncertainty Avoidance and technology acceptance has been argued to be a possible consequence of people being less willing to be involved with the "unknown territories" of new technologies (Erumban & Jong, 2006; Van Everdingen & Waarts, 2004). This explanation is possibly applicable to the finding of the present study. Uncertainty Avoidance, however, was also positively related to perceived usefulness, and therefore indirectly to intention to use.

The positive effect of espoused values of Long Term Orientation on perceived need for privacy was found when calculating regular averages for the dimension constructs instead of using Hofstede's equations for dimension calculation. This relationship could mean that people in long-term oriented cultures generally think that they need a higher level of privacy. As a higher perceived need for privacy contributes to the perceived usefulness of biometric devices, and therefore indirectly to the intention to use biometrics, Long vs. Short Term Orientation might play a part in the formation of the acceptance of biometrics.

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The findings indicate that Hofstede's dimensions do not provide a clear explanation for the differences found in the biometrics acceptance between Finland and Brazil. The answer to the third research question therefore is, that cultural differences can explain only a small part of differences in biometrics acceptance between the countries, but there are some cultural differences. Riley et al. (2009) saw their results interpreting two possible explanations. Firstly, it is possible that the theories considering the relationship between culture and technology acceptance might be overstated or that the previously presented theories about the relationship of cultural differences and technology acceptance might not apply to biometrics due to it being a special or unique type of technology. They however remind that almost any technology has specific contextual or historical issues that have an effect on its perception in different cultures and communities. They therefore believed a more plausible explanation to be, that specific contextual factors of the different countries, such as media attention of biometrics and crime rates, and differences in the underlying familiarity with biometrics provide a better explanation for the difference in attitudes between the observed countries. The effect of familiarity was examined in the current study, but the other specific contextual factors might have influenced the results too.

8.3 Research contributions and implications for practice

The results of the study offer numerous contributions for research. Firstly, the study tested the replicability of James et al.'s (2006) Technology Acceptance Model in new cultural contexts in Finland and Brazil. This will give insights about whether and with what modifications the model should be taken into further cultural and geographical areas. Secondly, such insights can also be gained regarding the applicability of a model combining the biometrics-TAM and Hofstede's cultural dimensions for cross-cultural research purposes. In relation, another contribution was the translation of the James et al.'s (2006) Technology Acceptance Model questionnaire into Finnish and Portuguese, and the VSM13-survey into Finnish.

Further on, the study was a first of its kind to address the acceptance of biometric technologies in Brazil and in the whole South America. The research therefore contributed to the existing knowledge of cross-cultural technology acceptance and biometrics acceptance by highlighting differences in the levels of biometrics acceptance, the ways how the acceptance of biometric technologies of

Finnish and Brazilian citizens is formed, and what cultural dimensions might play part in the attitude formation. In addition, it revealed differences in the ways how security and privacy needs differ between the citizens of the countries, and how these differences are related to attitudes towards biometrics. The results can help to direction future research efforts into the right areas and constructs of biometric technology acceptance, in order to effectively measure the differences in acceptance and the reasons leading to them in Finland, Brazil and other countries.

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There were also some practical implications. Firstly, the results can be applied by organizations and businesses interested in developing and distributing products with biometric features for the Finnish and Brazilian markets. The discovered levels of biometrics acceptance and the factors affecting the acceptance can aid in the decisions about including certain biometrics-enhanced products in the studied areas. Also, the findings of this research could contribute to planning the advertising, marketing, instructions, support and other communication required when introducing a biometric product to a new market. Finally, the findings point out the problematic areas, such as privacy and security issues in Finland, and can contribute to the improvement of the total acceptance of biometrics in the country. The results from Brazil on the other hand can help biometrics actors to repeat elsewhere the actions that might have positively affected the acceptance of biometrics in the country.

8.4 Limitations and directions for future research

The study had some limitations, which should be taken into account when analyzing the results and conducting further related research. Despite the critique towards utilizing population consisting of students, using a student sample is a common practice in academic research (Carlos Martins Rodrigues Pinho & Soares, 2011). However, a university student sample does not represent the whole population of Brazil and Finland. The use of students can be considered a convenience sampling method, because the easily acquirable sample was partially chosen because of the limited time and financial resources (Kothari, 2009, pp. 15). According to Kothari (2009, pp. 15), using convenience sampling may give very biased results, especially when the population is not homogenous. The university student sample used in this study can therefore be considered a limitation. Future research should present the questionnaire to a more diverse sample in Finland and Brazil to better generalize the results to the whole populations.

Caution should be taken in the interpretation of results including the TAM-constructs in Brazil, since the model fit, reliability and validity could not be shown for the model, indicating another limitation. However, this limitation seems to stem from differences in the privacy-related phenomena. The fact that there were differences in the privacy-related items and constructs both in the CFA and the regression analysis, would indicate cultural differences in privacy perceptions, and the influence of such differences on the acceptance of biometrics to be interesting points to study in further research.

Caution should also be taken in the analysis of the impact of Hofstede's dimensions on the TAM-constructs. Some tests were run on the whole datasets at once with Perceived Need for Security and Perceived Need for Privacy as inspected variables. The Finnish data includes less items for these constructs than the Brazilian data, and thus the same constructs measure partially different privacy- and security-issues in the two countries. Also, order of Brazil's and Finland's dimension scores did not follow Hofstede's (2011) observations for all the dimensions, suggesting that his theory is not fully applicable to our sample. Further on, no reliability or validity could be shown for the cultural constructs. The results considering the impact of Hofstede's cultural dimensions should therefore be generally interpreted with caution. The low reliability was however expected, as the VSM13 was developed to measure country-level effects and the individual-level correlations of the items may differ a lot from the country-level. Even though Srite & Karahanna (2006) argue that the Hofstede's cultural dimensions can be considered as individual-level espoused cultural values, Hofstede (2013) advises against using the dimensions for an individual level analysis, making this approach a limitation to the study.

Nonetheless, there are clearly some statistically significant relationships between the individual dimension scores and the TAM-constructs, but since the Hofstede's dimensions and the VSM 2013 were not created for analysis between individuals, future research should collect data from more countries in order to see if such results emerge also on country-level. This way the reliability of the dimension constructs could also be calculated as intended on a country level. However, as other reports suggest (e.g. Spector et al., 2001), not even country-level analysis might support the reliability and validity of the VSM-items. A researcher wanting to establish reliability and validity while using cultural dimension constructs might therefore want to consider other options of cultural dimension frameworks in future works.

The results may also have been affected by errors in translation. A more rigorous translation process should be created in future research to make sure that the questionnaire items ask exactly the same thing in all of the studied countries. Focus groups should be created in order to qualitatively assess the questionnaire items, constructs and translations. Another option is to hire a professional translator to verify the correctness of the translated items based on back translations.

Another interesting idea for future research would be to measure how the different types of biometric technologies, personal and organizational contexts, forced and voluntary use, and other characteristics presented in the vignettes affect the perceptions between countries and cultures. Even though the vignettes featured various biometric technologies and use situations in the present study, the model was not designed to measure the differences between them, but rather to create a generalizable measure of biometrics acceptance independent of context. Thus, the differences of responses between vignettes were not tested in the present study.

Finally, instead of or in addition to cultural differences, other contextual, historical, situational, political, legislative, social etc. differences might have affected the differences in the perceptions of biometrics between the Finnish and Brazilian respondents and should be studied in further research. To evaluate better the underlying reasons in the differences of biometrics acceptance, a qualitative assessment, such as an interview approach would be truly helpful in taking cross-regional user-centered biometrics research forward. This would also help to dig deeper into the underlying reasons, that affect the regional differences that emerged in this study, such as perceptions of privacy and security, and the relationship of privacy and security needs, biometrics and their physical invasiveness between countries.

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9 CONCLUSION

Biometric technologies can improve usability and security of authentication but are prone to new types of problems. Biometrics differ from traditional authentication technologies, because they involve the human body in the user authentication process. User acceptance can be a problem for widescale adoption of biometrics, and the acceptance often differs between geographical areas. Most of the user-centered biometrics research has been done in European and North American contexts, and the study of attitudes towards biometric technologies in general is low. No earlier research has examined the acceptance of biometric technologies in South America, despite the continent being a pioneering area of biometrics markets.

Previous research has found the acceptance of biometrics to differ a lot between, and even within studied regions. Some cross-cultural research exists, but most studies have examined the acceptance of biometrics within only one cultural area, making it less reliable to compare the results between studies. Many barriers and issues in the adoption of biometrics have also been reported, but neither they can be conveniently compared between geographical areas only by the means of a literature review. To resolve these problems, more cross-cultural studies should be conducted, especially outside Europe.

Because the present study took the first step into measuring acceptance of biometrics in South America, the most popular models were picked from literature to make the results as comparable with previous studies as possible. An online survey was employed in Finland and in the leader of South American biometrics markets, Brazil, in their local languages. The survey utilized the extended Technology Acceptance Model of James et al. (2006) to examine the ways how biometrics acceptance is formed in the countries, and Hofstede's theory of cultural dimensions to discover possible cultural differences affecting the acceptance. In addition, the users were asked about their knowledge of and their familiarity with biometrics.

The intention to use, familiarity and knowledge of biometrics were higher in Brazil than in Finland. Familiarity was shown to positively influence intention to use in the total sample, but not in Finland nor Brazil when examined separately.

Most of the TAM-relationships found by James et al. (2006) were supported in at least one of the studied countries, but neither country followed the model completely. In Brazil, an individual's perceived need for security influenced positively the perceived usefulness of biometrics and higher ease of use of biometrics led to a higher intention to use, while the Finnish respondents did not see biometrics to increase their personal security nor had their intention to use biometrics increased due to ease of use. The results showed Finnish people to see biometrics as an invasion to their privacy, as opposed to the Brazilian respondents. In Finland, biometrics were however seen as less invasive when the user felt more need for their personal security, while there was no such effect among Brazilians. In addition, biometrics were not seen as a useful way of protecting one's privacy in neither country, as opposed to the original model.

Considering the cultural differences, one's more individualistic cultural values seemed to cause less need for their personal security, thus indirectly leading to lower intention to use biometrics. Also, the acceptance of larger power distances in society seemed to be related to perceiving biometrics as less useful and therefore to lower intention to use biometrics. Those with more uncertainty avoiding values, on the other hand, perceived biometrics as harder to use, but more useful. Finally, some results suggested those with espoused values of Long Term Orientation to require a higher level of personal privacy, leading to higher perceived usefulness of biometrics, and thus possibly to higher intention to use.

Main limitations of the present study were the use of a university student population, lack of model fit, reliability and validity of the Technology Acceptance Model in Brazil and the use of individual-level analysis of Hofstede's cultural dimension theory. In addition to using a more diverse population from a greater number of countries, future research should examine more closely the differences that emerged in the present study and their underlying causes by utilizing frameworks that in addition to culture, consider the specific contextual and situational reasons that affect technology acceptance in the studied countries.

In conclusion, the present study tested the applicability of a unified model of James et al. (2006) biometrics-TAM and Hofstede's cultural dimension theory in Finland and in Brazil, being the first study to examine the acceptance of biometrics in South America. The results pointed out differences in the intention to use, familiarity and knowledge of biometrics between Finland and Brazil, and clarified the process of biometrics acceptance formation in the countries. The results can assist future research to decide whether, where and with what modifications to utilize these two models in other cultural and geographical areas. Future research can also examine further the differences that emerged between Brazil and Finland in this study, such as security and privacy needs and their relation to the acceptance of biometrics. Businesses and organizations can apply the findings in decision-making about introducing biometric products in Brazil and Finland and in planning the communication regarding such decisions.

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APPENDIX 1 ENGLISH, FINNISH AND PORTUQUESE VERSIONS OF THE FINAL QUESTIONNAIRE

Item	Finnish question-	Finnish question-	Brazilian ques-	Brazilian ques-
abbre-	naire in English	naire translated	tionnaire in Eng-	tionnaire trans-
viation			lish	lated
	Thank you for tak-	Kiitos tutkimuk-	Thank you for tak-	Obrigado por par-
	ing part in this	seen osallistumi-	ing part in this	ticipar nesse es-
	study. The pur-	sesta. Tämän pro	study. The pur-	tudo! O objetivo
	pose of this study	gradu -tutkimuk-	pose of this study	dessa pesquisa é
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	societal views, atti-	on ymmärtää yh-	societal views, atti-	de vista sociais,
	tudes towards bio-	teiskunnallisia nä-	tudes towards bio-	atitudes sobre tec-
	metric authentica-	kemyksiä, asen-	metric authentica-	nologias de auten-
	tion technologies	teita biometrisiä	tion technologies	ticação biométrica
	and security and	todentamistekno-	and security and	e percepções de se-
	privacy percep-	logioita kohtaan,	privacy percep-	gurança e privaci-
	tions between	sekä turvallisuu-	tions between	dade entre os cida-
	Finnish and Brazil-	den ja yksityisyy-	Finnish and Brazil-	dãos da Finlândia
	ian nationals.	den käsityksiä	ian nationals.	e do Brasil.
		Suomen ja Brasi-		
	Biometric authen-	lian kansalaisten	Biometric authen-	Tecnologias de au-
	tication technolo-	välillä.	tication technolo-	tenticação biomé-
	gies utilize for an		gies utilize for an	trica utilizam, por
	example finger-	Biometrisiä toden-	example finger-	exemplo, a impres-
	print or eye iris to	tamisteknologioita	print or eye iris to	são digital ou íris
	authenticate into a	ovat mm. sormen-	authenticate into a	do olho para au-
	service or device,	jäljen tai silmän ii-	service or device,	tenticar o acesso
	such as mobile	riksen hyödyntä-	such as mobile	em um serviço ou
	phone or an ATM.	minen identiteetin	phone or an ATM.	em um aparelho,
	Commission as the	todentamiseksi	Commentation or the o	como celular ou caixa eletrônico.
	Completing the	palvelussa tai lait- teessa, esim. mat-	Completing the	caixa eletrofiico.
	survey takes ap- proximately 15-20	kapuhelimessa tai	survey takes ap- proximately 15-20	Completer o gues
	minutes. Complet-	pankkiautomaa-	minutes. Complet-	Completar o questionário leva apro-
	ing the survey is	tilla.	ing the survey is	ximadamente 15 a
	voluntary and you	tiiia.	voluntary and you	20 minutos. A sua
	have the right to	Kyselyn täyttämi-	have the right to	participação é
	withdraw from the	seen kuluu aikaa	withdraw from the	completamente
	study at any time,	noin 15-20 minuut-	study at any time,	voluntária, e em
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	sults out of the fi-	minen on vapaa-	sults out of the fi-	mento você tem o
	nal report. All in-	ehtoista. Voit halu-	nal report. All in-	direito de se retirar
	formation col-	tessasi jäädä pois	formation col-	do estudo e assim
	lected during the	tutkimuksesta	lected during the	seus resultados
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	confidential. No	hansa ja tällöin	confidential. No	dos no relatório fi-
	identifying infor-	vastauksesi jäävät	identifying infor-	nal. Todas as infor-
	mation will be col-	pois lopullisesta	mation will be col-	mações coletadas
	lected, and	- -	lected, and	nesse estudo são

	therefore, re-	tutkimusrapor-	therefore, re-	confidenciais. Ne-
	sponding will be	tista. Kaikki ke-	sponding will be	nhuma informação
	completely anony-	rätty tieto on luot-	completely anony-	coletada é associ-
	mous.	tamuksellista. Mi-	mous.	ada à identifica-
	mous.	tään yksilöivää tie-	mous.	ção, e assim, as in-
	The survey results	toa ei kerätä ja tä-	The survey results	formações são
	will only be used	ten kyselyyn vas-	will only be used	completamente
	for scholarly pur-	taaminen on täysin	for scholarly pur-	anônimas.
	poses.	anonyymiä.	poses.	ditoriiitas.
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		Kyselyn tuloksia		desse questionário
		tullaan käyttä-		vão ser usados so-
		mään ainoastaan		mente para fins
		akateemisen tutki-		acadêmicos.
		muksen tarkoituk-		
		siin.		
	You will first be	Vastaisitko muuta-	You will first be	Primeiramente
	asked some infor-	maan kysymyk-	asked some infor-	perguntamos algu-
	mation about	seen tilastotietojen	mation about	mas informações
	yourself (for statis-	kartoittamista var-	yourself (for statis-	sobre você (para
	tical purposes):	ten:	tical purposes):	fins estatísticos):
NAT	What is your na-	Mikä on kansalai-	What is your na-	Qual é a sua nacio-
	tionality?	suutesi?	tionality?	nalidade?
	1. Finnish	1. Suomalainen	1. Finnish	1. Brasileiro (a)
	2. Brazilian	2. Brasilialai-	2. Brazilian	2. Finlandês (a)
D	TA71 1	nen	TA71 1	Ov. 1 (a) a ave as
D	What was your na-	Mikä oli kansalai-	What was your na-	Qual foi a sua na- cionalidade
	tionality at birth (if different)?	suutesi syntyessäsi (jos eri)?	tionality at birth (if different)?	quando nasceu (se
	different):	(Jos err):	unierent):	diferente da sua
				nacionalidade
				atual)?
			How would you	Como você define
			define your color	a sua cor ou raça?
			or race?	
D	What is your na-	Mikä on äidinkie-		
	tive language?	lesi?		
	1. Finnish	1. Suomi		
	2. Swedish	2. Ruotsi		
	3. Sami	3. Saame		
	4. Russian	4. Venäjä		
	5. Other	5. Muu		
D	What is your gen-	Mikä on sukupuo-	What is your gen-	Qual é o seu gê-
	der?	lesi?	der?	nero?
	1 1.1.	1 10	1 1.1.	1 14
	1. Male	1. Mies	1. Male	1. Masculino
	2. Female	2. Nainen	2. Female	2. Feminino
D	3. Other	3. Muu	3. Other	3. Outro
D	What is your age?	Mikä on ikäsi?	What is your age?	Qual é a sua
<u> </u>				idade?

T				·
	1. Under 20	1. Alle 20	1. Under 20	1. Menos de 20
	2. 20-24	2. 20-24	2. 20-24	anos
	3. 25-29	3. 25-29	3. 25-29	2. Entre 20 e 24
	4. 30-39	4. 30-39	4. 30-39	anos
	5. 40-49	5. 40-49	5. 40-49	3. Entre 25 e 29
	6. 50-59	6. 50-59	6. 50-59	anos
	7. 60 or older	7. 60 tai van-	7. 60 or older	4. Entre 30 e 39
		hempi		anos
				5. Entre 40 e 49
				anos
				6. Entre 50 e 59
				anos
				7. Mais de 60
				anos
D	What is your mari-	Mikä on siviilisää-	What is your mari-	Qual é o seu es-
	tal status?	tysi?	tal status?	tado civil?
	1. Married or	1. Avio- tai	1. Married or	1. Casado (a)
	domestic partner-	avoliitossa	domestic partner-	2. Separado (a)
	ship	2. Asumus-	ship	judicialmente
	2. Judicially	erossa	2. Judicially	3. Divorciado
	separated	3. Eronnut	separated	(a)
	3. Divorced	4. Leski	3. Divorced	4. Viúvo (a)
	4. Widowed	5 Naimaton	4. Widowed	5. Solteiro (a)
	5. Single and	6. Muu	5. Single and	6. Outro
	never married		never married	
	6. Other		6. Other	
D	What is your high-		What is your high-	Qual é o nível
	est level of educa-	koulutusasteesi?	est level of educa-	mais alto de edu-
	tion?		tion?	cação que você já
		1. Alempi kuin		completou?
	1. Less than	ylioppilastutkinto	1. Less than	
	high school degree	2. Ylioppilastut-	high school degree	
	2. High school	kinto tai vastaava	2. High school	
	degree or equiva-	3. Jonkin verran	degree or equiva-	2. Ensino mé-
	lent	korkeakoulutusta,	lent	dio ou equivalente
	3. Some higher	ei tutkintoa	3. Some higher	3. Ensino supe-
	education, no de-	4. Alempi korkea-	education, no de-	rior incompleto
	gree	koulututkinto	gree	4. Graduação
	4. Undergradu-	5. Ylempi kor-	4. Undergradu-	5. Mestrado
	ate or bachelor's	keakoulututkinto	ate or bachelor's	6. Doutorado
	degree	6. Tohtorin tut-	degree	7. Outro
	5. Master's de-	kinto	5. Master's de-	
	gree	7. Muu	gree	
	6. Doctorate		6. Doctorate	
	degree		degree	
	7. Other		7. Other	
D	If you studied or	Jos opiskelit tai	If you studied or	Se você estuda ou
	study in a higher	opiskelet korkea-	study in a higher	já estudou em ins-
	education institu-	koulussa, mikä on	education institu-	tituição de ensino
			1.03 1 0.3	
	tion, what is your major?	pääaineesi?	tion, what is your major?	superior, qual é o seu curso?

D	If you have or	Jos olet tai olet ol-	If you have or	Se você já teve ou
	have had a paid	lut palkkatyössä,	have had a paid	tem um trabalho
	job, what kind of	minkälainen työ se	job, what kind of	remunerado, qual
	job is it / was it?	on / oli?	job is it / was it?	tipo de trabalho foi
	, , , , , , , , , , , , , , , , , , , ,			ou é?
	1. No paid job	1. Ei palkkatyötä	1. No paid job	- C - C - C - C - C - C - C - C - C - C
	(includes full-time	(sisältää päätoimi-	(includes full-time	1. Nunca tive tra-
	students)	set opiskelijat)	students)	balho remunerado
	2. Unskilled or	2. Sekatyöläinen,	2. Unskilled or	(inclui estudante)
	semi-skilled man-	ei-ammattilainen	semi-skilled man-	2. Operário não es-
	ual worker	tai puoliammatti-	ual worker	pecializado ou se-
	3. Generally	lainen työntekijä	3. Generally	miespecializado
	trained office	3. Toimistotyön-	trained office	3. Trabalho admi-
	worker or secre-	tekijä tai sihteeri	worker or secre-	nistrativo ou secre-
		4. Ammatillisesti		tariado
	tary		tary	
	4. Vocationally	koulutettu käsityö-	4. Vocationally	4. Artista plástico,
	trained craftsper-	läinen, teknikko,	trained craftsper-	técnico, tecnólogo,
	son, technician, IT-	IT-asiantuntija,	son, technician, IT-	especialista de TI,
	specialist, nurse,	hoitaja, taiteilija tai	specialist, nurse,	enfermeira ou
	artist or equivalent	vastaava	artist or equivalent	equivalente
	5. Academically	5. Akateemisesti	5. Academically	5. Cargo em que
	trained profes-	koulutettu ammat-	trained profes-	formação acadê-
	sional or equiva-	tilainen tai vas-	sional or equiva-	mica é necessária
	lent (but not a	taava (mutta ei esi-	lent (but not a	(graduação) ou
	manager of peo-	mies)	manager of peo-	equivalente (exclu-
	ple)	6. Yhden tai use-	ple)	indo gestores com
	6. Manager of one	amman alaisen (ei	6. Manager of one	subordinados)
	or more subordi-	esimiehen) esimies	or more subordi-	6. Gestor de um ou
	nates (non-manag-	7. Yhden tai use-	nates (non-manag-	mais subordinados
	ers)	amman esimiehen	ers)	(subordinados que
	7. Manager of one	esimies	7. Manager of one	não são gestores)
	or more managers		or more managers	7. Gestor de um ou
				mais gestores
D	I am currently	Olen tällä het- kellä	I am currently	No momento sou
	1. Employed	1101101111	1. Employed	1. Empregado
	for wages	1. Palkkatyössä	for wages	assalariado
	2. Self-em-	2. Yrittäjä	2. Self-em-	2. Empreende-
	ployed	3. Työtön työn-	ployed	dor
	3. Out of work	hakija	3. Out of work	3. Desempre-
	and looking for	4. Työtön, en hae	and looking for	gado e procurando
	work	työtä	work	por emprego
	4. Out of work	5. Kotiäiti tai -isä	4. Out of work	4. Desempre-
	and not looking	6. Opiskelija	and not looking	gado e não procu-
	for work	7. Sotilashenkilö	for work	rando por em-
	5. Homemaker	8. Eläkkeellä	5. Homemaker	prego
	6. Student	9. Työkyvytön	6. Student	5. Dono (a) da
	7. Military	10. Muu	7. Military	casa / do lar
	8. Retired	20. 11100	8. Retired	6. Estudante
	9. Unable to		9. Unable to	7. Militar
	work		work	8. Aposentado
	10. Other		10. Other	(a)
1	1 = 3.			\ /

				9. Em situação
				de invalidez
				10. Outro
D	How much money total combined did all your household members earn in 2018? 1. 0 - 9 999 € 2. 10 000 - 19 999 € 3. 20 000 - 29 999 € 4. 30 000 - 39 999 € 5. 40 000 - 49 999 € 6. 50 000 - 59 999 € 7. 60 000 - 69 999 € 8. 70 000 - 79 999 € 9. 80 000 - 89 999 € 10. 90 000 - 99 999 € 11. 100 000 € or more	Kuinka paljon kotitaloutesi tulot olivat yhteensä vuonna 2018? 1. 0 - 9 999 € 2. 10 000 - 19 999 € 3. 20 000 - 29 999 € 4. 30 000 - 39 999 € 5. 40 000 - 49 999 € 6. 50 000 - 59 999 € 7. 60 000 - 69 999 € 8. 70 000 - 79 999 € 9. 80 000 - 89 999 € 10. 90 000 - 99 999 € 11. 100 000 € tai enemmän	How much was the total monthly income of all your household members in 2018? 1. Less than R\$ 260,00 2. From R\$ 260,01 to R\$ 678 3. From R\$ 678,01 to R\$ 2.034,00 4. From R\$ 2.034,01 to R\$ 4.068,00 5. From R\$ 4.068,00 6. From R\$ 6.102,00 6. From R\$ 8.136,00 7. From R\$ 8.136,00 7. From R\$ 8.136,01 to R\$ 10.170,00 8. From R\$ 10.170,00 9. More than R\$ 13.560,01	Qual foi a renda familiar mensal da sua casa em 2018? 1. Até R\$ 260,00 2. De R\$ 260,01 a R\$ 678,00 3. De R\$ 678,01 a R\$ 2.034,00 4. De R\$ 2.034,01 a R\$ 4.068,00 5. De R\$ 4.068,01 a R\$ 6.102,00 6. De R\$ 6.102,01 a R\$ 8.136,00 7. De R\$ 8.136,00 7. De R\$ 8.136,00 7. De R\$ 10.170,00 8. De R\$ 10.170,00 9. Mais de R\$ 13.560,00
	We are interested in your opinions. Please think of an ideal job, disregarding your present job, if you have one. In choosing an ideal job, how important would it be to you to 1 = of utmost importance 2 = very important 3 = of moderate importance	Haluamme kuulla mielipiteesi. Kuvittele ihannetyösi, ottamatta huomioon mahdollista nykyistä työpaikkaasi. Valitessa ihannetyötä, kuinka tärkeää sinulle olisi 1 = Äärimmäisen tärkeää 2 = Erittäin tärkeää 3 = Kohtalaisen tärkeää	We are interested in your opinions. Please think of an ideal job, disregarding your present job, if you have one. In choosing an ideal job, how important would it be to you to 1 = of utmost importance 2 = very important 3 = of moderate importance	Queremos ouvir a sua opinião. Pense no emprego ideal, desconsiderando o seu atual emprego. O quanto seria importante para você 1 = Extremamente importante 2 = Muito importante 3 = De importância moderada 4 = Pouco importante

	4 = of little im-	4 = Ei kovin tär-	4 = of little im-	5 = Muito pouco
	portance	keää	portance	ou nada impor-
	5 = of very little or	5 = Hyvin vähän	5 = of very little or	tante
	no importance	tai ei ollenkaan	no importance	turite
	in mportance	tärkeää		
IDV1	have sufficient	Saada tarpeeksi	have sufficient	Ter tempo sufici-
	time for your per-	vapaa-aikaa	time for your per-	ente para a vida
	sonal or home life		sonal or home life	pessoal e domés-
				tica
PDI1	have a boss (direct	Esimies, jota voit	have a boss (direct	Ter um chefe (su-
	superior) you can	kunnioittaa	superior) you can	perior direto) que
	respect		respect	você respeita
MAS1	get recognition for	Saada tunnustusta	get recognition for	Ter reconheci-
	good performance	hyvästä työstä	good performance	mento pelo bom
				desempenho
IDV2	have security of	Varmuus työsuh-	have security of	Ter estabilidade no
	employment	teen jatkumisesta	employment	emprego
MAS2	have pleasant peo-	Työskennellä miel-	have pleasant peo-	Trabalhar com
	ple to work with	lyttävien ihmisten	ple to work with	pessoas agradáveis
		kanssa		
IDV3	do work that is in-	Tehdä mielenkiin-	do work that is in-	Trabalhar em algo
	teresting	toista työtä	teresting	que ache interes-
				sante
PDI2	be consulted by	Esimies, joka kään-	be consulted by	Ser consultado (a)
	your boss in deci-	tyy puoleesi työ-	your boss in deci-	pelo seu chefe em
	sions involving	hösi liittyvissä	sions involving	decisões que en-
	your work	päätöksissä	your work	volvem o seu tra-
				balho
MAS3	live in a desirable	Asua haluamassasi		Viver em um lugar
TDT74	area	paikassa	area	da sua escolha
IDV4	have a job re-	Työpaikka, jota	have a job re-	Ter um emprego
	spected by your	perheesi ja ystä-	spected by your	respeitado por sua
3.6.4.6.4	family and friends	väsi arvostavat	family and friends	família e amigos
MAS4	have chances for	Mahdollisuudet	have chances for	Ter oportunidades
	promotion	työssä ylenemi-	promotion	de ser promovido
	In more misses	seen	In many mailers to	(a)
	In your private	Yksityiselämäs-	In your private	Pensando em sua
	life, how im-	säsi, kuinka tär- keää kukin seuraa-	life, how im-	vida pessoal, o
	portant is each of		portant is each of	quanto é impor-
	the following to	vista on sinulle	the following to	tante para você
	you (answer in the	(vastaa asteikolla	you (answer in the	(responde na es-
	scale 1-5):	1-5):	scale 1-5):	cada 1-5):
	1 = of utmost im-	1 = Äärimmäisen	1 = of utmost im-	1 = Extremamente
	portance	tärkeää	portance	importante
	2 = very important	2 = Erittäin tärkeää	*	2 = Muito impor-
	3 = of moderate	3 = Kohtalaisen	3 = of moderate	tante
	importance	tärkeää	importance	3 = De importância
	4 = of little im-	4 = Ei kovin tär-	4 = of little im-	moderada
	portance	keää	portance	4 = Pouco impor-
	 		•	tante
	•	•	•	

	5 = of very little or	5 = Hyvin vähän	5 = of very little or	5 = Muito pouco
	no importance	tai ei ollenkaan	no importance	ou nada impor-
		tärkeää	1	tante
IVR1	keeping time free	Ajan varaaminen	keeping time free	Ter tempo livre
	for fun	hauskanpitoa var-	for fun	para se divertir
		ten		
IVR2	moderation: ha-	Kohtuullisuus ja	moderation: ha-	Ter moderação: se
	ving few desires	mielihalujen vä-	ving few desires	controlar para evi-
		häinen määrä		tar excessos
LTO1	doing a service to	Ystävien auttami-	doing a service to	Ajudar amigos
	a friend	nen	a friend	
LTO2	thrift (not spend-	Säästäväisyys	thrift (not spend-	Simplicidade: não
	ing more than		ing more than	gastar mais do que
	needed)		needed)	o necessário
UAI1	How often do you	Kuinka usein koet	How often do you	Com que frequên-
	feel nervous or	olosi hermostu-	feel nervous or	cia você se sente
	tense?	neeksi tai jännitty- neeksi?	tense?	nervoso ou tenso?
	1. always		1. always	1. Sempre
	2. usually	1. Aina	2. usually	2. Normalmente
	3. sometimes	2. Yleensä	3. sometimes	3. Às vezes
	4. seldom	3. Joskus	4. seldom	4. Raramente
	5. never	4. Harvoin	5. never	5. Nunca
		5. En koskaan		
IVR3	Are you a happy	Oletko onnellinen?	Are you a happy	Você é feliz?
	person?		person?	1.0
		1. Aina		1. Sempre
	1. always	2. Yleensä	1. always	2. Normalmente
	2. usually	3. Joskus	2. usually	3. Às vezes
	3. sometimes 4. seldom	4. Harvoin	3. sometimes 4. seldom	4. Raramente
	5. never	5. En koskaan	5. never	5. Nunca
IVR4		Estävätkö muut ih-	Do other people or	As outras possoas
1 / 1/4	circumstances ever	miset tai olosuh-	circumstances ever	ou circunstâncias
	prevent you from	teet koskaan sinua	prevent you from	impedem que você
	doing what you	tekemästä mitä oi-	doing what you	faça o que você re-
	really want to?	keasti haluaisit?	really want to?	almente deseja fa-
				zer?
	1. yes, always	1. Kyllä, aina	1. yes, always	
	2. yes, usually	2. Kyllä, yleensä	2. yes, usually	1. Sim, sempre
	3. sometimes	3. Joskus	3. sometimes	2. Sim, normal-
	4. no, seldom	4. Ei, harvoin	4. no, seldom	mente
	5. no, never	5. Ei, ei koskaan	5. no, never	3. Às vezes
				4. Não, raramente
<u></u>				5. Não, nunca
UAI2	All in all, how	Miten kuvailisit	All in all, how	Em geral, como
	would you de-	terveydentilaasi	would you de-	você descreveria
	scribe your state of	näinä päivinä ko-	scribe your state of	seu estado de sa-
	health these days?	konaisuudessaan?	health these days?	úde atualmente?
	1. very good	1. Erittäin hyvä	1. very good	1. Excelente
	2. good	2. Hyvä	2. good	2. Bom

	0 (0 IZ -1-1-1	0 (::	0 D 1
	3. fair	3. Kohtalainen	3. fair	3. Razoável
	4. poor	4. Huono	4. poor	4. Ruim
T TOO	5. very poor	5. Todella huono	5. very poor	5. Péssimo
LTO3	How proud are	Kuinka ylpeä olet	How proud are	O quanto você se
	you to be a citizen	Suomen kansalai-	you to be a citizen	orgulha de ser bra-
	of Finland?	suudesta?	of Brazil?	sileiro?
	1	4 15 1 1 11		4 3 5 % 11
	1.very proud	1. Erittäin ylpeä	1.very proud	1. Muito orgulhoso
	2.fairly proud	2. Melko ylpeä	2.fairly proud	2. Razoavelmente
	3.somewhat proud	3. Jokseenkin yl-	3.somewhat proud	orgulhoso
	4.not very proud	peä	4.not very proud	3. Relativamente
	5.not proud at all	4. En kovin ylpeä	5.not proud at all	orgulhoso
		5. En lainkaan yl-		4. Não muito orgu-
		peä		lhoso
DDIO	T.T. (1 .	0 1 1 1	T.T. C:	5. Nada orgulhoso
PDI3	How often, in your	Omien kokemuk-	How often, in your	No seu ponto de
	experience, are	siesi mukaan,	experience, are	vista, com que fre-
	subordinates	kuinka usein alai-	subordinates	quência os subor-
	afraid to contradict	set pelkäävät esit-	afraid to contradict	dinados sentem
	their boss (or stu-	tää vastaväitteitä	their boss (or stu- dents their	medo de contradi-
	dents their	esimiehelleen? (tai		zer o chefe (ou es- tudantes tem
	teacher?)	opiskelijat opetta-	teacher?)	
	1	jalleen?)	1	medo de contradi-
	1. never	1 E: 11	1. never	zer o professor?)
	2. seldom	1. Ei koskaan	2. seldom	1 N
	3. sometimes	2. Harvoin3. Joskus	3. sometimes	1. Nunca
	4. usually	3. Joskus 4. Yleensä	4. usually	2. Raramente3. Às vezes
	5. always	5. Aina	5. always	4. Normalmente
		J. Allia		5. Sempre
	To what extent do	Missä määrin olet	To what extent do	Em que medida
	you agree or disa-	samaa tai eri	you agree or disa-	você concorda ou
	gree with each of	mieltä seuraavien	gree with each of	discorda com as
	the following	väittämien kanssa?		afirmações abaixo?
	statements?	variantien Kanosa;	statements?	alliliações abaixos
	Conteniento.	1 = Vahvasti sa-	Contention.	1 = Concordo for-
	1 = strongly agree	maa mieltä	1 = strongly agree	temente
	2 = agree	2 = Samaa mieltä	2 = agree	2 = Concordo
	3 = undecided	3 = En osaa sanoa	3 = undecided	3 = Não sei
	4 = disagree	4 = Eri mieltä	4 = disagree	4 = Discordo
	5 = strongly disa-	5 = Vahvasti eri	5 = strongly disa-	5 = Discordo forte-
	gree	mieltä	gree	mente
UAI3	One can be a good	Esimies voi olla	One can be a good	Uma pessoa pode
	manager without	hyvä työssään il-	manager without	ser um bom gestor
	having a precise	man, että hänellä	having a precise	sem ter uma res-
	answer to every	on tarkkoja vas-	answer to every	posta precisa para
	question that a	tauksia jokaiseen	question that a	toda pergunta que
	subordinate may	kysymykseen,	subordinate may	um subordinado
	raise about his or	jonka hänen alai-	raise about his or	pode fazer
	her work	sensa esittää työ-	her work	a respeito do seu
		hönsä liittyen		trabalho
	1	- <i>J</i> -	<u> </u>	l .

LTO4	Persistent efforts	Sinnikäs vaivan-	Persistent efforts	Persistência é o
LIOT	are the surest way	näkö on varmin	are the surest way	melhor caminho
	to results	keino saada tulok-	to results	para alcançar re-
	to resurts	sia	to resurts	sultados
PDI4	An organization	Organisaatiora-	An organization	Uma estrutura or-
1 1 1 1 1	structure in which	kennetta, jossa joil-	structure in which	ganizacional em
	certain subordi-	lakin alaisilla on	certain subordi-	que os subordina-
	nates have two	kaksi esimiestä, tu-	nates have two	dos têm dois che-
	bosses should be	lisi välttää kaikin	bosses should be	fes deve ser evi-
	avoided at all costs	keinoin	avoided at all costs	tada a qualquer
	avoided at an costs	Kemom	avoided at an costs	custo
UAI4	A company's or	Yrityksen tai orga-	A company's or	As regras de uma
	organization's	nisaation sääntöjä	organization's	organização nunca
	rules should not	ei tule rikkoa – ei	rules should not	devem ser quebra-
	be broken - not	vaikka työntekijä	be broken - not	das - mesmo
	even when the em-	uskoisi säännön	even when the em-	quando o empre-
	ployee thinks	rikkomisen olevan	ployee thinks	gado acha que a
	breaking the rule	organisaation	breaking the rule	quebra da regra
	would be in the or-	edun mukaista	would be in the or-	beneficia a organi-
	ganization's best		ganization's best	zação
	interest		interest	
	You will now be	Seuraavat kysy-	You will now be	Agora você será
	asked questions	mykset käsittele-	asked questions	perguntado (a) so-
	regarding your	vät näkemyksiäsi	regarding your	bre questões rela-
	perceptions of se-	turvallisuuteen ja	perceptions of se-	cionadas a suas
	curity and privacy.	yksityisyyteen liit-	curity and privacy.	percepções sobre
	Choose the best re-	tyen. Arvioi seu-	Choose the best re-	segurança e priva-
	sponse to the fol-	raavia väittämiä ja	sponse to the fol-	cidade. Escolha a
	lowing statements	valitse mielestäsi	lowing statements	melhor resposta às
	by selecting either	sopivin vaihtoehto	by selecting either	seguintes afirma-
		asteikolla 1-5, jossa		ções
	1 = Strongly agree	,	1 = Strongly agree	
	2 = Agree	1 = Vahvasti sa-	2 = Agree	1 = Concordo for-
	3 = Neither Agree	maa mieltä	3 = Neither Agree	temente
	nor disagree	2 = Samaa mieltä	nor disagree	2 = Concordo
	4 = Disagree	3 = Ei samaa eikä	4 = Disagree	3 = Não concordo
	5 = Strongly	eri mieltä	5 = Strongly	nem discordo
	disagree	4 = Eri mieltä	disagree	4 = Discordo
		5 = Vahvasti eri		5 = Discordo forte-
		mieltä		mente
P4	I feel it is im-	Koen, että on tär-	I feel it is im-	Eu sinto que é im-
	portant to avoid	keää välttää mah-	portant to avoid	portante evitar ter
	having personal	dollisesti taloudel-	having personal	informações pes-
	information re-	lisesti vahingollis-	information re-	soais liberadas que
	leased that I think	ten henkilökoh-	leased that I think	podem ser finan-
	could be finan-	taisten tietojen luo-	could be finan-	ceiramente preju-
	cially damaging.	vuttamista.	cially damaging.	diciais.
S4	My security at	Turvallisuuteni	My security at	Minha segurança
	places of public ac-	julkisilla paikoilla,	places of public ac-	em lugares de
	cess, such as a mall	kuten ostoskes-	cess, such as a mall	acesso público,
	or airport, or spe-	kuksissa tai lento-	or airport, or spe-	como por exemplo
	cial public events,	kentillä, tai	cial public events,	shoppings,

	such as big sports	erityisissä julki-	such as big sports	aeroportos, ou
	competitions, is important to me.	sissa tapahtu- missa, kuten suu- rissa urheiluki- soissa, on minulle tärkeää.	competitions, is important to me.	eventos públicos especiais como grandes competi- ções de esportes, é importante para mim.
S8	I feel that the security of my personal information, such as my PC files or personal records (financial, medical, etc.) is important to me.	Koen, että henkilö- kohtaisten tieto- jeni, kuten tietoko- neeni tiedostojen tai henkilökohtais- ten asiakirjojeni (taloustiedot, ter- veystiedot jne.) turvallisuus on mi- nulle tärkeää.	I feel that the security of my personal information, such as my PC files or personal records (financial, medical, etc.) is important to me.	Eu sinto que a se- gurança das mi- nhas informações pessoais, como por exemplo, meus ar- quivos do compu- tador ou registros pessoais (financei- ros, médicos etc.) é importante para mim.
P3	I feel that it is important not to release sensitive information to any entity.	Koen, että on tärkeää olla luovuttamatta arkaluontoisia tietoja millekään taholle.	I feel that it is important not to release sensitive information to any entity.	Eu sinto que é importante não liberar informações sigilosas para nenhuma entidade.
S7	I feel that the safe- keeping of my in- formational assets contained in digi- tal or paper format is important to me (such as financial records, medical records, etc.).	Koen, että paperisessa tai digitaalisessa formaatissa olevan tieto-omaisuuteni (kuten talousasiakirjojen ja terveystietojen) turvallinen säilytys on minulle tärkeää.	I feel that the safe- keeping of my in- formational assets contained in digi- tal or paper format is important to me (such as financial records, medical records, etc.).	Eu sinto que a custódia dos meus bens de informação em formato digital ou papel é importante para mim (como por exemplo registros financeiros, médicos etc.).
P8	I feel that the re- lease of personal information to en- tities where I feel as though I am anonymously providing the in- formation is unac- ceptable.	Koen, että henkilö- kohtaisten tietojen luovuttaminen eri tahoille ei ole hy- väksyttävää tilan- teessa, jossa tun- nen antavani tie- dot anonyymisti.	I feel that the re- lease of personal information to en- tities where I feel as though I am anonymously providing the in- formation is unac- ceptable.	Eu sinto que é inaceitável liberar informações pessoais para entidades quando eu sinto que estou providenciando a informação anonimamente.
S5	I feel that the security of my tangible assets (such as my home, vehicle, etc.) is important to me.	Koen, että aineellisen omaisuuteni (kuten kotini, ajoneuvoni jne.) turvallisuus on minulle tärkeää.	I feel that the security of my tangible assets (such as my home, vehicle, etc.) is important to me.	Eu sinto que a se- gurança dos meus bens tangíveis (como por exem- plo minha casa, meu veículo etc.) é importante para mim.
P7	I feel that the re- lease of personal	Koen, että henkilö- kohtaisten tietojeni	I feel that the re- lease of personal	Eu sinto que é ina- ceitável liberar

	information to in- dividuals with whom I have a	luovuttaminen lä- himmäisilleni ei ole hyväksyttävää.	information to individuals with whom I have a	informações pes- soais para indiví- duos com quem eu
	high comfort level is unacceptable.		high comfort level is unacceptable.	tenho alto nível de conforto.
P1	I feel my privacy is very important to me.	Koen, että yksityisyyteni on minulle erittäin tärkeää.	I feel my privacy is very important to me.	Eu sinto que a mi- nha privacidade é muito importante para mim.
S3	I feel that my personal security at my place of work or other work-related places is important to me.	Koen, että henkilö- kohtainen turvalli- suuteni työpaikal- lani tai muissa työ- hön liittyvissä pai- koissa on minulle tärkeää.	I feel that my personal security at my place of work or other work-related places is important to me.	Eu sinto que a mi- nha segurança pessoal no meu lu- gar de trabalho ou em outros lugares relacionados ao trabalho é impor- tante para mim.
P2	I feel that my control over my personal information is very important to me.	Koen, että mää- räysvaltani omia henkilökohtaisia tietojani koskien on minulle erittäin tärkeää.	I feel that my control over my personal information is very important to me.	Eu sinto que ter o controle sob minha informação pes- soal é muito im- portante para mim.
S9	I feel that the safe- keeping of infor- mation I have pro- vided to a corpora- tion or other entity is important to me.	Koen, että yritykselle tai muulle taholle luovuttamani tiedon turvallinen säilytys on minulle tärkeää.	I feel that the safe- keeping of infor- mation I have pro- vided to a corpora- tion or other entity is important to me.	Eu sinto que a cus- tódia das informa- ções que eu provi- denciei para uma corporação ou ou- tra entidade é im- portante para mim.
P9	I feel that the use of personal information that has been released by me but is used in a manner not intended by me is unacceptable.	Koen, että ei ole hyväksyttävää käyttää luovutta- miani henkilökoh- taisia tietoja ta- valla, jota en ole tarkoittanut.	I feel that the use of personal information that has been released by me but is used in a manner not intended by me is unacceptable.	Eu sinto que o uso de informação pes- soal que eu liberei, mas que é usado de um jeito que eu não desejei, é ina- ceitável.
P6	I feel it is important to avoid having personal information about me released that may go against social morals and attitudes.	Koen, että on tär- keää välttää minua koskevien, mah- dollisesti normien ja asenteiden vas- taisten henkilö- kohtaisten tietojen luovuttamista.	I feel it is important to avoid having personal information about me released that may go against social morals and attitudes.	Eu sinto que é importante evitar ter informações pessoais sobre mim liberadas, que podem estar contra a postura e a moral social.
S2	I feel that my personal security at my home or in my vehicle is important to me.	Koen, että henkilö- kohtainen turvalli- suuteni kodissani tai ajoneuvossani	I feel that my personal security at my home or in my vehicle is important to me.	Eu sinto que a mi- nha segurança pessoal na minha casa ou no meu veículo (carro,

		on minulle tär- keää.		moto etc.) é importante para mim.
P5	I feel it is important to avoid having personal information released that I think could be socially damaging to me.	Koen, että on tär- keää välttää mah- dollisesti minulle sosiaalisesti vahin- gollisten henkilö- kohtaisten tietojen luovuttamista.	I feel it is important to avoid having personal information released that I think could be socially damaging to me.	Eu sinto que é im- portante evitar ter informações pes- soais liberadas, que podem ser so- cialmente prejudi- ciais para mim.
S6	I feel that keeping my personal pos- sessions, such as jewelry, money, electronics, etc., safe is important to me.	Koen, että henkilö- kohtaisen omai- suuteni, kuten ko- rujen, rahan, elektroniikan jne. turvassa pitämi- nen on minulle tärkeää.	I feel that keeping my personal pos- sessions, such as jewelry, money, electronics, etc., safe is important to me.	Eu sinto que man- ter minhas posses pessoais seguras, como por exemplo joias, dinheiro, ele- trônicos etc., é im- portante para mim.
S1	I feel that the safe- guarding from po- tential external threats of my physical being is important to me.	Koen, että suojautuminen itseeni kohdistuvilta, mahdollisilta ulkoisilta fyysisiltä uhilta on minulle tärkeää.	I feel that the safe- guarding from po- tential external threats of my physical being is important to me.	Eu sinto que é importante para mim me resguardar de ameaças físicas potenciais contra mim.
	You will now be asked questions regarding your perceptions of biometric authentication technologies.	Seuraavat kysy- mykset käsittele- vät näkemyksiäsi biometrisen toden- tamisen teknologi- oihin liittyen.	You will now be asked questions regarding your perceptions of biometric authentication technologies.	Agora você será perguntado (a) sobre questões relacionadas às suas percepções sobre tecnologias biométricas.
KNO	Have you heard of biometrics? 1. Yes 2. No	Oletko kuullut biometriasta? 1. Kyllä 2. En	Have you heard of biometrics? 1. Yes 2. No	Você já ouviu falar sobre biometria? 1. Sim 2. Não
	If yes, about which biometric technol- ogies you have heard?	Jos kyllä, mistä biometrisistä tek- nologioista olet kuullut?	If yes, about which biometric technol- ogies you have heard?	Se sim, sobre quais tecnologias biomé- tricas você já ou- viu falar?
FAM	Have you used biometrics?	Oletko käyttänyt biometriaa?	Have you used biometrics?	Você já usou bio- metria?
	1. Yes 2. No	 Yes No 	1. Yes 2. No	1. Sim 2. Não

	If was which his	Iog layllä mitä big	If was which his	Co sim guais tos
	If yes, which biometric technologies you have used?	Jos kyllä, mitä bio- metrisiä teknologi- oita olet käyttä- nyt?	If yes, which biometric technologies you have used?	Se sim, quais tec- nologias biométri- cas você já usou?
	Please read the following vignettes and then respond to each statement below. Your responses should fall between 1 = strongly agree and 5 = strongly disagree.	Ole hyvä ja lue seuraavat lyhyet kuvaukset ja vastaa kunkin kuvauksen jälkeen sen alla oleviin väittämiin. Vastaa asteikolla 1-5, jossa 1= vahvasti samaa mieltä ja 5= vahvasti eri mieltä.	Please read the following vignettes and then respond to each statement below. Your responses should fall between 1 = strongly agree and 5 = strongly disagree.	Por favor leia as seguintes vinhetas e responda cada afirmação abaixo. Você deve responder entre 1 = concordo fortemente e 5 = discordo fortemente.
V1	Jimi returns home from work. To enter his residence, he places his hand on a biometric hand geometry scanner located by the door instead of using a key for entrance. He holds his hand on the pad for a few seconds.	Jimi palaa töistä kotiin. Päästäkseen sisälle taloonsa, avaimen käyttämisen sijaan hän laittaa kätensä ovenpielessä sijaitsevalle biometriselle käden geometriaa tunnistavalle lukulaitteelle. Hän pitää kättään alustalla muutaman sekunnin ajan.	Tiago returns home from work. To enter his residence, he places his hand on a biometric hand geometry scanner located by the door instead of using a key for entrance. He holds his hand on the pad for a few seconds.	Tiago volta para a casa do trabalho. Para entrar na casa, ao invés de usar uma chave, ele coloca a mão em um scanner biométrico de geometria manual ao lado da porta. Ele mantém a mão no scanner por alguns segundos.
PU1	I think this bio- metric device is useful.	Uskon, että tämä biometriaa hyö- dyntävä laite on hyödyllinen.	I think this bio- metric device is useful.	Eu acredito que esse aparelho bio- métrico é útil.
PEU1	I think this bio- metric device is easy to use.	Uskon, että tämä biometriaa hyö- dyntävä laite on helppokäyttöinen.	I think this bio- metric device is easy to use.	Eu acredito que esse aparelho bio- métrico é fácil de utilizar.
PU+PE U1	I think one of the reasons this device is useful is because of its ease of use.	Uskon, että yksi syy, joka tekee tästä laitteesta hyödyllisen, on sen helppokäyttöi- syys.	I think one of the reasons this device is useful is because of its ease of use.	Eu acredito que um dos motivos pelos quais esse aparelho é útil é por conta da sua facilidade de utili- zação.
PI1	I think that this device would be physically invasive.	Uskon, että tämä laite olisi fyysisesti tunkeileva.	I think that this device would be physically invasive.	Eu acredito que esse aparelho seria fisicamente invasivo.

IU1	I think I would use this device.	Uskon, että käyttäisin tätä laitetta.	I think I would use this device.	Eu acredito que eu utilizaria esse apa- relho.
V2	Pirjo goes to the airport to visit Turkey. A facial scanner is used upon entering the airport, where the image is compared against a database of known criminal offenders, to prevent the entry of undesirable persons to the sterile area of the airport. She has to step on a marked spot and look at a camera for a few seconds in order to have her face scanned to compare it with this database.	Pirjo menee lento- kentälle matkus- taakseen Turkkiin. Lentokentällä on käytössä kasvojen- lukulaite, jonka avulla kuvaa Pir- jon kasvoista ver- rataan rikollisista koostuvaan tieto- kantaan. Näin es- tetään ei-toivottu- jen henkilöiden pääsy lentokentän turvatulle alueelle. Hänen täytyy as- tua merkatulle pai- kalle ja katsoa muutaman sekun- nin ajan kameraan kasvojen skan- nausta ja tietokan- taan vertaamista varten.	Beatriz goes to the airport to visit Turkey. A facial scanner is used upon entering the airport, where the image is compared against a database of known criminal offenders, to prevent the entry of undesirable persons to the sterile area of the airport. She has to step on a marked spot and look at a camera for a few seconds in order to have her face scanned to compare it with this database.	Beatriz vai ao aeroporto para visitar a Turquia. Um scanner facial é usado na entrada do aeroporto. A imagem é comparada com um banco de dados dos criminosos, para prevenir a entrada de pessoas indesejadas na área protegida do aeroporto. Ela precisa passar no lugar marcado e olhar para a câmera por alguns segundos para ter uma foto escaneada que é comparada com esse banco de dados.
PU2	I think this biometric device is useful.	Uskon, että tämä biometriaa hyö- dyntävä laite on hyödyllinen.	I think this bio- metric device is useful.	Eu acredito que esse aparelho bio- métrico é útil.
PEU2	I think this bio- metric device is easy to use.	Uskon, että tämä biometriaa hyö- dyntävä laite on helppokäyttöinen.	I think this bio- metric device is easy to use.	Eu acredito que esse aparelho bio- métrico é fácil de utilizar.
PU/PE U2	I think one of the reasons this device is useful is because of its ease of use.	Uskon, että yksi syy, joka tekee tästä laitteesta hyödyllisen, on sen helppokäyttöi- syys.	I think one of the reasons this device is useful is because of its ease of use.	Eu acredito que um dos motivos pelos quais esse aparelho é útil é por conta da sua facilidade de utili- zação.
PI2	I think that this device would be physically invasive.	Uskon, että tämä laite olisi fyysisesti tunkeileva.	I think that this device would be physically invasive.	Eu acredito que esse aparelho seria fisicamente invasivo.
IU2	I think I would use this device.	Uskon, että käyt- täisin tätä laitetta.	I think I would use this device.	Eu acredito que eu utilizaria esse apa- relho.
V3	Kari works at a bi- ochemical	Kari työskentelee biokemia-alan	Caio works at a bi- ochemical	Caio trabalha em uma empresa

1			1	I
PU3	company where sensitive research on cloning practices is taking place. This area of the company contains computers and sensitive research information that is restricted to certain employees. He needs to be authorized to enter the area every time access is needed by using a retinal scanner at the door. He has to place his face in a frame, with his chin in a chin slot. He has to look in a scanning device for a few seconds without blinking. I think this biometric device is	yrityksessä, jossa tehdään arkaluontoista tutkimusta kloonaukseen liittyen. Tämä yrityksen alue sisältää tietokoneita ja arkaluontoista tutkimustietoa, johon pääsy on rajoitettu tietyille työntekijöille. Päästäkseen alueelle, Karin täytyy joka kerta saada valtuutus käyttämällä ovella sijaitsevaa verkkokalvon tunnistavaa lukulaitetta. Hänen täytyy asettaa kasvonsa kehykseen ja leuka sille varattuun paikkaan. Karin täytyy katsoa lukulaitteeseen muutaman sekunnin ajan silmiä räpäyttämättä. Uskon, että tämä biometriaa hyö-	company where sensitive research on cloning practices is taking place. This area of the company contains computers and sensitive research information that is restricted to certain employees. He needs to be authorized to enter the area every time access is needed by using a retinal scanner at the door. He has to place his face in a frame, with his chin in a chin slot. He has to look in a scanning device for a few seconds without blinking. I think this biometric device is	bioquímica onde pesquisa sigilosa sobre clonagem está acontecendo. Essa área da empresa contém computadores e informações confidenciais da pesquisa que é restrita para empregados específicos. Toda vez que Caio precisa acessar a área, é necessário que ele seja autorizado por meio de um scanner de retina na porta. Ele precisa colocar o rosto em uma moldura e o queixo em uma abertura, sendo necessário que olhe no aparelho de escaneamento por alguns segundos, sem piscar os olhos. Eu acredito que esse aparelho bio-
	useful.	dyntävä laite on hyödyllinen.	useful.	métrico é útil.
PEU3	I think this bio- metric device is easy to use.	Uskon, että tämä biometriaa hyö- dyntävä laite on helppokäyttöinen.	I think this bio- metric device is easy to use.	Eu acredito que esse aparelho bio- métrico é fácil de utilizar.
PU/PE U3	I think one of the reasons this device is useful is because of its ease of use.	Uskon, että yksi syy, joka tekee tästä laitteesta hyödyllisen, on sen helppokäyttöi- syys.	I think one of the reasons this device is useful is because of its ease of use.	Eu acredito que um dos motivos pelos quais esse aparelho é útil é por conta da sua facilidade de utili- zação.
PI3	I think that this device would be physically invasive.	Uskon, että tämä laite olisi fyysisesti tunkeileva.	I think that this device would be physically invasive.	Eu acredito que esse aparelho seria fisicamente invasivo.
IU3	I think I would use this device.	Uskon, että käyt- täisin tätä laitetta.	I think I would use this device.	Eu acredito que eu utilizaria esse apa- relho.

7.7.6		T .		.
V4	Jaana goes to the	Jaana menee pank-	Joana goes to the	Joana vai ao banco
	bank to get cash	kiin nostamaan ra-	bank to get cash	para tirar dinheiro
	out of the ATM	haa pankkiauto-	out of the ATM	do caixa eletrô-
	machine. In lieu of	maatista. Pankki-	machine. In lieu of	nico. Ao invés de
	a passcode and	kortin ja PIN-koo-	a passcode and	uma senha e car-
	ATM card, the	din sijaan nostota-	ATM card, the	tão de débito, a
	transaction is au-	pahtuman valtuu-	transaction is au-	transação é autori-
	thorized and her	tus ja hänen identi-	thorized and her	zada e a identi-
	identity authenti-	teettinsä todennus	identity authenti-	dade autenticada
	cated by the use of	tapahtuu sormen-	cated by the use of	por um scanner de
	a fingerprint scan-	jäljen tunnistavan	a fingerprint scan-	impressão digital.
	ner. She has to	lukulaitteen	ner. She has to	Ela precisa colocar
	press her thumb	avulla. Päästäk-	press her thumb	o dedo polegar no
	on a biometric de-	seen käsiksi pank-	on a biometric de-	aparelho biomé-
	vice and the de-	kitietoihinsa, Jaa-	vice and the de-	trico e o aparelho
	vice scans her	nan täytyy painaa	vice scans her	escaneia a impres-
	thumbprint instan-	peukalonsa bio-	thumbprint instan-	são do polegar ins-
	taneously to access the records per-	metriaa hyödyntä- vään laitteeseen,	taneously to access	tantaneamente
	•	jolloin laite lukee	the records per-	para acessar os re-
	taining to her.	,	taining to her.	gistros que perten- cem a ela.
		hänen sormenjäl- kensä välittömästi.		CEIII a EIa.
PU4	I think this bio-	Uskon, että tämä	I think this bio-	Eu acredito que
104	metric device is	biometriaa hyö-	metric device is	esse aparelho bio-
	useful.	dyntävä laite on	useful.	métrico é útil.
	userur.	hyödyllinen.	userur.	metrico e util.
		nyodynnien.		
PEU4	I think this bio-	Uskon, että tämä	I think this bio-	Eu acredito que
	metric device is	biometriaa hyö-	metric device is	esse aparelho bio-
	easy to use.	dyntävä laite on	easy to use.	métrico é fácil de
	_	helppokäyttöinen.	-	utilizar.
PU/PE	I think one of the	Uskon, että yksi	I think one of the	Eu acredito que
U4	reasons this device	syy, joka tekee	reasons this device	um dos motivos
	is useful is because	tästä laitteesta	is useful is because	pelos quais esse
	of its ease of use.	hyödyllisen, on	of its ease of use.	aparelho é útil é
		sen helppokäyttöi-		por conta da sua
		syys.		facilidade de utili-
				zação.
PI4	I think that this de-	Uskon, että tämä	I think that this de-	Eu acredito que
	vice would be	laite olisi fyysisesti	vice would be	esse aparelho seria
	physically inva-	tunkeileva.	physically inva-	fisicamente inva-
	sive.		sive.	sivo.
IU4	I think I would use	Uskon, että käyt-	I think I would use	Eu acredito que eu
	this device.	täisin tätä laitetta.	this device.	utilizaria esse apa-
				relho.
V5	Petteri works for a	Petteri työskente-	Pedro works for a	Pedro trabalha em
	data center that	lee datakeskuk-	data center that	um centro de pro-
	contains highly	sessa, jossa säilyte-	contains highly	cessamento de da-
	sensitive infor-	tään erittäin arka-	sensitive infor-	dos que contém in-
1	1 1	11	mation and amon	formação oxtroma
	mation and expen-	luontoista tietoa ja	mation and expen-	formação extrema-
	mation and expensive equipment. The data center	kallista laitteistoa. Datakeskuksessa	sive equipment. The data center	mente sensível e equipamento caro.

		T	T	
	tracks the times that the individual enters and exits the data center. Petteri enters the data center by using a hand geometry scanner and to exit the data center he has to also use a hand geometry scanner. To use the device, Petteri has to place his hand on the hand geometry scanner for a few seconds upon entry and exit to the data center.	seurataan aikoja, jolloin henkilö astuu sisään ja poistuu datakeskuksesta. Petteri käyttää sekä datakeskukseen sisään tullessaan että sieltä poistuessaan käden geometriaa tunnistavaa lukulaitetta. Käyttääkseen laitetta, Petterin täytyy asettaa kätensä muutamaksi sekunniksi käden geometriaa tunnistavalle lukulaitteelle.	tracks the times that the individual enters and exits the data center. Pedro enters the data center by using a hand geometry scanner and to exit the data center he has to also use a hand geometry scanner. To use the device, Pedro has to place his hand on the hand geometry scanner for a few seconds upon entry and exit to the data center.	O centro de processamento de dados monitora os horários de quando o indivíduo entra ou sai do local. Pedro entra no centro de processamento de dados usando um scanner de geometria de mão, e para sair do local, ele também precisa usar o mesmo scanner. Para usar o aparelho, Pedro precisa colocar a mão no scanner de geometria da mão por alguns segundos na entrada e saída do centro de processamento de dados.
PU5	I think this biometric device is useful.	Uskon, että tämä biometriaa hyö- dyntävä laite on hyödyllinen.	I think this biometric device is useful.	Eu acredito que esse aparelho bio- métrico é útil.
PEU5	I think this biometric device is easy to use.	Uskon, että tämä biometriaa hyö- dyntävä laite on helppokäyttöinen.	I think this bio- metric device is easy to use.	Eu acredito que esse aparelho bio- métrico é fácil de utilizar.
PU/PE U5	I think one of the reasons this device is useful is because of its ease of use.	Uskon, että yksi syy, joka tekee tästä laitteesta hyödyllisen, on sen helppokäyttöi- syys.	I think one of the reasons this device is useful is because of its ease of use.	Eu acredito que um dos motivos pelos quais esse aparelho é útil é por conta da sua facilidade de utili- zação.
PI5	I think that this device would be physically invasive.	Uskon, että tämä laite olisi fyysisesti tunkeileva.	I think that this device would be physically invasive.	Eu acredito que esse aparelho seria fisicamente invasivo.
IU5	I think I would use this device.	Uskon, että käyt- täisin tätä laitetta.	I think I would use this device.	Eu acredito que eu utilizaria esse apa- relho.
V6	Kari is one of the system administrators	Kari on yksi yri- tyksen järjestel- mäylläpitäjistä. Yl- läpitäjän	Caio is one of the system administrators	Caio é um dos administradores de sistemas em uma empresa. Como

	T .		Т.	
	for a company. As	ominaisuudessa	for a company. As	um administrador
	a system adminis-	Karilla on pääsy	a system adminis-	de sistemas, Caio
	trator, Kari has ac-	kaikkiin tietoko-	trator, Caio has ac-	tem acesso a todos
	cess to all files on	neen tiedostoihin.	cess to all files on	os arquivos no
	the computer. The	Yritys seuraa yllä-	the computer. The	computador. A
	company tracks	pitäjien kirjautu-	company tracks	empresa monitora
	administrator ac-	misia palvelimille.	administrator ac-	o acesso dos admi-
	cess to the server.	Yritys on otta-	cess to the server.	nistradores no ser-
	The company is	massa käyttöön	The company is	vidor. A empresa
	implementing a	biometrisen sor-	implementing a	está implemen-
	fingerprint bio-	menjälkitunnis-	fingerprint bio-	tando biometria de
	metric to authenti-	teen ylläpitäjien	metric to authenti-	impressão digital
	cate onto the	palvelimelle to-	cate onto the	para autenticar o
	server as adminis-	dentamista varten.	server as adminis-	acesso dos admi-
	trator. Kari has to	Karin täytyy sijoit-	trator. Caio has to	nistradores nos
	place his index fin-	taa etusormensa	place his index fin-	servidores. Caio
	ger on a biometric	biometriaa hyö-	ger on a biometric device, which in-	precisa colocar o dedo indicador no
	device, which in-	dyntävälle lait- teelle, joka välittö-	stantly authenti-	aparelho biomé-
	stantly authenti- cates him into the	mästi todentaa hä-	cates him into the	trico, que instanta-
		nen identiteettinsä		neamente o auten-
	server.	palvelimelle.	server.	tica no servidor.
PU6	I think this bio-	Uskon, että tämä	I think this bio-	Eu acredito que
1 00	metric device is	biometriaa hyö-	metric device is	esse aparelho bio-
	useful.	dyntävä laite on	useful.	métrico é útil.
	userur.	hyödyllinen.	userur.	metrico e util.
		nyodynnien.		
PEU6	I think this bio-	Uskon, että tämä	I think this bio-	Eu acredito que
	metric device is	biometriaa hyö-	metric device is	esse aparelho bio-
	easy to use.	dyntävä laite on	easy to use.	métrico é fácil de
		helppokäyttöinen.		utilizar.
PU/PE	I think one of the	Uskon, että yksi	I think one of the	Eu acredito que
U6	reasons this device	syy, joka tekee	reasons this device	um dos motivos
	is useful is because	tästä laitteesta	is useful is because	pelos quais esse
	of its ease of use.	hyödyllisen, on	of its ease of use.	aparelho é útil é
		sen helppokäyttöi-		por conta da sua
		syys.		facilidade de utili-
				zação.
PI6	I think that this de-	Uskon, että tämä	I think that this de-	Eu acredito que
	vice would be	laite olisi fyysisesti	vice would be	esse aparelho seria
	physically inva-	tunkeileva.	physically inva-	fisicamente inva-
	sive.		sive.	sivo.
IU6	I think I would use	Uskon, että käyt-	I think I would use	Eu acredito que eu
	this device.	täisin tätä laitetta.	this device.	utilizaria esse apa-
				relho.
V7	A hospital keeps	Sairaala pitää kir-	A hospital keeps	Um hospital man-
	medical records on	jaa kaikkien poti-	medical records on	tém registros mé-
	all its patients. In	laidensa terveys-	all its patients. In	dicos de todos os
	the past, this infor-	tiedoista. Aiem-	the past, this infor-	seus pacientes. No
	mation was pro-	min tiedot suojat-	mation was pro-	passado, essa in-
	tected by a pass-	tiin salasanalla,	tected by a pass-	formação foi pro-
	word that was	jota jaettiin	word that was	tegida por uma
-	•		•	

	freely passed	vapaasti kaikille	freely passed	senha, que foi li-
	around when in-	tietoja tarvitseville.	around when in-	vremente divul-
	formation was	Vastuukysymys-	formation was	gada quando a in-
	needed. For liabil-	ten vuoksi sairaala	needed. For liabil-	formação foi ne-
	ity reasons, the	haluaa rajoittaa	ity reasons, the	cessária. Por moti-
	hospital wants to	pääsyn potilastie-	hospital wants to	vos de responsabi-
	restrict access to	toihin vain lääkä-	restrict access to	lidade, o hospital
	the medical rec-	reille ja hoitajille.	the medical rec-	deseja limitar o
	ords to only doc-	Sairaala päättää ot-	ords to only doc-	acesso de registros
	tors and nurses.	taa käyttöön bio-	tors and nurses.	médicos somente
	The hospital de-	metriaa hyödyntä-	The hospital de-	para os médicos e
	cides to implement	vän, silmien verk-	cides to implement	enfermeiros. O
	a retinal scanner	kokalvoja tunnis-	a retinal scanner	hospital decide
	biometric device to	tavan lukulaitteen	biometric device to	implementar um
	ensure that only	varmistaakseen,	ensure that only	aparelho biomé-
	authorized indi-	että vain valtuute-	authorized indi-	_
	viduals access the		viduals access the	trico que escaneia
		tut henkilöt pääse- vät käsiksi ter-		retinas para garan-
	medical records. The doctor or		medical records. The doctor or	tir que somente in- divíduos autoriza-
		veystietoihin. To-	nurse has to stand	
	nurse has to stand	dentaakseen it-		dos acessem os re-
	in front of the reti-	sensä järjestel-	in front of the reti-	gistros médicos. O
	nal scanner staring	mään, lääkärin tai	nal scanner staring	médico ou enfer-
	at a marked spot	hoitajan täytyy	at a marked spot	meiro precisa pas-
	for a few seconds	seistä silmien	for a few seconds	sar na frente do
	to authenticate	verkkokalvoja tun-	to authenticate	scanner de retinas
	into the system.	nistavan lukulait-	into the system.	e olhar em um
		teen edessä ja pi-		ponto fixo por al-
		tää katseensa mer-		guns segundos
		katussa pisteessä		para autenticá-lo
		muutaman sekun-		no sistema.
		nin ajan.		
PU7	I think this bio-	Uskon, että tämä	I think this bio-	Eu acredito que
	metric device is	biometriaa hyö-	metric device is	esse aparelho bio-
	useful.	dyntävä laite on	useful.	métrico é útil.
		hyödyllinen.		
PEU7	I think this bio-	Uskon, että tämä	I think this bio-	Eu acredito que
	metric device is	biometriaa hyö-	metric device is	esse aparelho bio-
	easy to use.	dyntävä laite on	easy to use.	métrico é fácil de
	-	helppokäyttöinen.	_	utilizar.
PU/PE	I think one of the	Uskon, että yksi	I think one of the	Eu acredito que
U7 [']	reasons this device	syy, joka tekee	reasons this device	um dos motivos
	is useful is because	tästä laitteesta	is useful is because	pelos quais esse
	of its ease of use.	hyödyllisen, on	of its ease of use.	aparelho é útil é
		sen helppokäyttöi-		por conta da sua
		syys.		facilidade de utili-
		-,,,		zação.
PI7	I think that this de-	Uskon, että tämä	I think that this de-	Eu acredito que
11/	vice would be	laite olisi fyysisesti	vice would be	esse aparelho seria
	physically inva-	tunkeileva.	physically inva-	fisicamente inva-
	sive.	turineneva.	sive.	sivo.
I	517 C.		SIVC.	51 v O.

IU7	I think I would use this device.	Uskon, että käyt- täisin tätä laitetta.	I think I would use this device.	Eu acredito que eu utilizaria esse apa-
V8	Katariina wants to	Katariina haluaa	Catarina wants to	relho. Catarina quer usar
	use a credit card at a store to pay for her purchases. Normally, she would have to present an official photo id and sign a credit slip. To increase security, a digital signature device is used to authenticate the person. Katariina has to sign a digital pad instead of signing a credit slip.	käyttää luottokorttia maksaakseen ostoksensa kaupassa. Tavallisesti hänen tulisi esittää virallinen, kuvallinen henkilöllisyystodistus ja allekirjoittaa tosite. Turvallisuuden parantamiseksi kaupassa käytetään digitaalista allekirjoitusta hyödyntävää laitetta henkilön todentamiseksi. Katariinan tulee kirjoittaa allekirjoitus digitaaliselle alustalle tositteen allekirjoittamisen sijaan.	use a credit card at a store to pay for her purchases. Normally, she would have to present an official photo id and sign a credit slip. To increase security, a digital signature device is used to authenticate the person. Catarina has to sign a digital pad instead of signing a credit slip.	um cartão de crédito para pagar as compras dela na loja. Normalmente, ela precisaria de apresentar uma identidade oficial com foto e assinar um recibo. Para aumentar a segurança, um aparelho de assinatura digital é utilizado para autenticação. Catarina precisa assinar uma plataforma digital em vez de assinar um recibo.
PU8	I think this bio- metric device is useful.	Uskon, että tämä biometriaa hyö- dyntävä laite on hyödyllinen.	I think this bio- metric device is useful.	Eu acredito que esse aparelho bio- métrico é útil.
PEU8	I think this bio- metric device is easy to use.	Uskon, että tämä biometriaa hyö- dyntävä laite on helppokäyttöinen.	I think this bio- metric device is easy to use.	Eu acredito que esse aparelho bio- métrico é fácil de utilizar.
PU/PE U8	I think one of the reasons this device is useful is because of its ease of use.	Uskon, että yksi syy, joka tekee tästä laitteesta hyödyllisen, on sen helppokäyttöi- syys.	I think one of the reasons this device is useful is because of its ease of use.	Eu acredito que um dos motivos pelos quais esse aparelho é útil é por conta da sua facilidade de utili- zação.
PI8	I think that this device would be physically invasive.	Uskon, että tämä laite olisi fyysisesti tunkeileva.	I think that this device would be physically invasive.	Eu acredito que esse parelho seria fisicamente invasivo.
IU8	I think I would use this device.	Uskon, että käyttäisin tätä laitetta.	I think I would use this device.	Eu acredito que eu utilizaria esse apa- relho.
	In an open com- ment, you can mention the	Tähän voit halu- tessasi kertoa omin sanoin syitä,	In an open com- ment, you can mention the	Em um comentário espontâneo, você pode mencionar os

	reasons to why	joiden vuoksi ha-	reasons to why	motivos pelos
	you would want to	luaisit ottaa käyt-	you would want to	quais você gostaria
	adopt biometric	töön biometrisen	adopt biometric	de adotar tecnolo-
	authentication	todentamisen tek-	authentication	gias de autentica-
	technologies.	nologioita.	technologies.	ção biométrica.
	In an open com-	Tähän voit halu-	In an open com-	Em um comentário
	ment, you can	tessasi kertoa omin	ment, you can	espontâneo, você
	mention the rea-	sanoin syitä, joi-	mention the rea-	pode mencionar os
	sons to why you	den vuoksi et ha-	sons to why you	motivos pelos
	would not want to	luaisi ottaa käyt-	would not want to	quais você não
	adopt biometric	töön biometrisen	adopt biometric	gostaria de adotar
	authentication	todentamisen tek-	authentication	tecnologias de au-
	technologies.	nologioita.	technologies.	tenticação biomé-
	ŏ	,		trica.
П		·	·	

NAT = Nationality, D = Demographic information, IDV = Individualism vs. Collectivism, PDI = Power Distance, MAS = Masculinity vs. Femininity, IVR = Indulgence vs. Restraint, LTO = Long vs. Short Term Orientation, UAI = Uncertainty Avoidance, P = Perceived Need For Privacy, S = Perceived Need For Security, KNOW = Knowledge of Biometrics, FAM = Familiarity With Biometrics, V = Vignette, PU = Perceived Usefulness, PEU = Perceived Ease of Use, PI = Perceived Physical Invasiveness, IU = Intention to Use