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# Grit and Self-Discipline as Predictors of Effort and Academic Attainment

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#### Abstract

Background. Beyond ability, traits related to perseverance, such as grit and self-discipline, are
associated with adaptive educational outcomes. Few studies have examined the independent
effects of these traits on outcomes and the mechanisms involved.

5 Aims. The present study estimated parameters of a process model in which grit perseverance of

6 effort (grit-effort) and consistency of interest (grit-interest) dimensions and self-discipline were

7 independent predictors of students' science grades. The effect of the grit-effort on grades was

8 expected to be mediated by students' self-reported effort on optional out-of-school science

9 learning activities.

10 **Sample**. Secondary school students (N=110) aged between 12 and 14 years.

11 Methods. The study adopted a correlational design with measures taken on three occasions.

12 Students completed self-report measures of grit and self-discipline early in the semester and

13 effort on optional out-of-school learning activities five weeks later. Students' science grades

14 were collected at the end of the semester. Data were analysed using Bayesian path analyses

15 using non-informative and informative priors derived from previous research.

16 **Results**. Consistent with predictions, we found effects of grit-effort on science grades mediated

by effort, and self-discipline on grades. Contrary to predictions, we also found an effect of self-

discipline on grades mediated by effort. Zero was a credible value for direct effects of grit-

19 effort on grades, and grit-interest on effort and grades.

20 **Conclusions**. Results suggest grit-effort and self-discipline relate to effort on educational

21 activities linked to better grades. The direct effect of self-discipline on grades suggests that it

22 may be related to other activities that determine science attainment.

23

*Key words:* perseverance of effort; consistency of interest; self-control; science education; goal
 conflict; Bayesian path analysis

26

1

# Introduction

Researchers examining the antecedents of academic attainment have tended to focus on 2 two sets of factors; those related to ability (e.g., general intelligence, executive functioning) 3 4 and those related to perseverance (e.g., motivation, personality). The literature on intellectual traits as predictors of attainment is vast (e.g., Kuncel, Hezlett, & Ones, 2004; Rohde & 5 Thompson, 2007), while research on perseverance factors has tended to lag behind by 6 7 comparison (Duckworth & Seligman, 2005). Nevertheless, a growing literature demonstrates the pervasive effect of factors relating to perseverance on academic attainment (Dumfart & 8 Neubauer, 2016; Richardson, Abraham, & Bond, 2012). Prominent among these factors are 9 traits that determine long term persistence on tasks to attain distal goals, such as self-discipline 10 and grit (Duckworth, Matthews, & Kelly, 2007; Duckworth & Seligman, 2005). Both of these 11 factors have been associated with adaptive outcomes in educational contexts (Duckworth et al., 12 2007; Duckworth & Seligman, 2005; Zimmerman & Kitsantas, 2014). While research has 13 indicated that self-discipline, and allied traits such as self-control and conscientiousness, and 14 15 grit are strongly correlated (Credé, Tynan, & Harms, 2017; Duckworth et al., 2007; Oriol, Miranda, Oyanedel, & Torres, 2017), there has been a recent focus on their conceptual and 16 empirical distinction, and discussion over the extent to which they may differentially determine 17 outcomes (Duckworth & Gross, 2014). However, to date, few studies have examined the 18 independent effects of these factors on outcomes and none have tested the mechanisms 19 involved. The current research aimed to estimate parameters of a process model in which self-20 discipline and grit were proposed as independent predictors of science grades in a sample of 21 secondary school students. In addition, the effect of grit on grades was proposed to be mediated 22 23 by students' self-reported effort on science learning activities. The research is expected to advance knowledge of the effect of perseverance factors on academic attainment, and role of 24 effort as a key process variable. 25

26 Self-Discipline and Grit

Self-discipline and grit are individual difference variables associated with effortful 1 perseverance on goal-directed tasks. Self-discipline has received considerable attention in the 2 scientific literature as a sub-facet of the conscientiousness personality trait (Poropat, 2009). 3 4 The construct is conceptualised as an individual's capacity to suppress or inhibit prepotent or dominant responses in favour of an alternative action that is strategic and services a long-term 5 or higher-order goal (Allom, Panetta, Mullan, & Hagger, 2016; Tangney, Baumeister, & 6 7 Boone, 2004). Self-discipline is closely aligned with similar constructs such as trait self-control (Duckworth & Kern, 2011; Dumfart & Neubauer, 2016; Zimmerman & Kitsantas, 2014). From 8 a mechanistic perspective, individuals with high self-discipline are expected to be able to 9 10 effectively manage conflicts between momentary impulse-driven goals with small, gratifying short-term gains and long-term goals with larger gains that require greater effort and 11 persistence (Duckworth & Gross, 2014; Gottfredson & Hirschi, 1990; Tangney et al., 2004). 12 People with high self-discipline are also able to employ a number of strategies to help them 13 manage situations where they may succumb to impulse-driven responses (Friese, Hofmann, & 14 15 Wiers, 2011; Quinn, Pascoe, Wood, & Neal, 2010; Trope & Fishbach, 2000). Research has demonstrated that self-discipline is associated with better academic performance even when 16 controlling for measures of ability such as intelligence (Duckworth & Seligman, 2005). 17 Grit is a recently-developed construct defined as "trait-level perseverance and passion 18 for long-term goals" (Duckworth & Quinn, 2009, p. 168). Grit is, therefore, conceptualised in 19 terms of sustained motivation, effort, and interest on tasks to achieve long-term goals. It has 20 been proposed as distinct from self-discipline and other components of conscientiousness 21 through its focus on sustained effort and focus on specific long-term goals, even in the face of 22

23 failure, and the absence of positive feedback or goal progress (Lucas, Gratch, Cheng, &

24 Marsella, 2015; Zimmerman & Kitsantas, 2014). From a mechanistic perspective, 'gritty'

25 individuals are likely to invest considerable sustained effort on, and retain interest in, tasks and

behaviours required to attain long-term goals (Bowman, Hill, Denson, & Bronkema, 2015;

Duckworth, Kirby, Tsukayama, Berstein, & Ericsson, 2011; Silvia, Eddington, Beaty,
Nusbaum, & Kwapil, 2013). For example, studies have demonstrated that individuals with
higher scores on grit scales are more likely to engage in deliberate practice on tasks, which
mediates the effect of grit on long-term achievement-related outcomes (Duckworth et al.,
2011).

Duckworth and Gross (2014) provide a conceptual basis for grit and self-discipline as 6 7 distinct constructs. They propose that self-discipline relates to individuals' capacity to regulate actions and inhibit prepotent responses at a subordinate goal level, such as a generalised 8 capacity to resist the temptation to eat palatable but unhealthy foods when on a diet. Such 9 actions require effortful engagement to resolve conflict between goal-directed behaviours. Grit 10 on the other hand relates to focused engagement in goal-directed action to attain higher-order, 11 long term goals and to structure behavioural efforts toward those goals accordingly. Gritty 12 individuals are therefore apt at engaging in focused recruitment of resources and actions to 13 resolve multiple goal conflicts over extended periods. 14

Two independent dimensions of grit have been identified, perseverance of effort (griteffort) and consistency of interest (grit-interest). Research has indicated that the grit dimensions achieve discriminant and predictive validity (Bowman et al., 2015; Duckworth & Quinn, 2009). Consistent with the distinction, effort and sustained interest are expected to be candidate mediators of the effects of the grit-effort and grit-interest dimensions, respectively, on long-term outcomes.

A recent meta-analysis of research examining effects of grit on key outcomes, including student performance in education contexts, alongside related traits such as conscientiousness and self-control, raised some questions over the two-factor structure of the construct, its predictive validity, and its discriminant validity with conscientiousness (Credé et al., 2017). Credé et al. (2017) demonstrated that combining grit-interest with grit-effort in an overall grit score resulted in substantive loss in predictive validity of the construct, and that the grit-effort

construct had the greatest utility in predicting academic-related outcomes. They also suggested 1 that the overall grit construct may not achieve discriminant validity from conscientiousness, 2 but found that the grit-effort dimension predicted unique variance in academic outcomes 3 4 independent of conscientiousness. They also revealed large correlations between overall grit and self-control, but did not report separate relations between grit-effort and this construct. 5 Overall, the researchers concluded that the grit-effort component is the most useful component 6 7 of grit and may have utility in determining academic performance alongside traits related to conscientiousness. 8

# 9 A Process Model of Self-Discipline and Grit

Duckworth and Gross' (2014) framework suggests that individuals with high self-10 discipline will be effective in managing specific instances requiring response inhibition and 11 resolution of goal conflict, and may be useful in day-to-day management of goal conflicts. In 12 contrast, they suggest that attaining long-term adaptive outcomes such as attaining a high grade 13 in an exam, losing weight, or gaining promotion at work requires grit. Accordingly, we 14 15 propose a set of predictions derived from their framework in a model that outlines the processes by which self-discipline and grit impact long-term outcomes. We propose to test this 16 model in high-school students' academic attainment in science represented by their aggregate 17 end-of-semester grades. Our model is outlined in Figure 1 and the accompanying set of 18 predicted effects, segregated into direct and indirect effects, are outlined in Table 1. Next we 19 outline each predicted effect and its conceptual basis. 20

Prior research has indicated that 'gritty' individuals are more likely to engage in focused practice toward a singular, long-term outcome with a comparatively large 'payoff'. Consistent with this premise, we predict that the effect of grit on students' science grades will be mediated by the self-reported effort they invest in activities likely to relate to attaining longterm success in science. In the current study this is manifested in students' self-reported effort on optional out-of-school science learning activities set by their teacher. Students' reports of

their engagement in such activities is assumed to reflect the kind of focused practice suggested 1 to attain long-term educational goals (Duckworth et al., 2011). We also make the assumption 2 that self-reports of trying hard on out-of-school learning activities would reflect actual effort on 3 4 the activities, from which we infer the mediating role that effort plays in the relationship between grit and academic attainment. However, this assumption would need confirmation 5 through measures of actual effort. In addition, research testing the multidimensionality of the 6 7 grit construct, has shown stronger, more consistent effects of the grit-effort dimension on academic outcomes relative to the grit-interest dimension (Bowman et al., 2015; Credé et al., 8 2017). 9

Given this previous research, we predict that the grit-effort dimension will have a 10 positive non-zero direct effect on students' self-reported effort on optional out-of-school 11 science learning activities (represented by path  $P_1$ , in Table 1 and Figure 1), and effort on the 12 learning activities will be related to students' science grades (P<sub>7</sub>). Consistent with the proposed 13 process, we predict that the effect of grit-effort on grades will be mediated by effort  $(P_{11})$ . In 14 contrast, we propose that the effect of grit-interest on effort  $(P_2)$  would be zero, consistent with 15 research demonstrating weak or null effects for this dimension on outcomes (Bowman, 16 Gortmaker, Ebbeling, Pereira, & Ludwig, 2004) and issues surrounding its validity (Credé et 17 al., 2017). We therefore expect the indirect effect of grit-interest on grades through effort to be 18 zero  $(P_{12})$ . Consistent with the mediation predictions, we expect the direct effects of grit-effort 19 (P<sub>4</sub>) and grit-interest (P<sub>5</sub>) on science grades to be zero. As self-discipline reflects individuals' 20 capacity to manage individual goal conflicts, we predict that it will be implicated in the 21 attainment of long-term goals, but the effects may not be mediated by effort on activities aimed 22 23 at bringing about the outcome. We therefore propose a direct effect of self-discipline on students' science grades ( $P_6$ ). Research has also linked self-discipline with effort, so we 24 propose to include this effect in our model (P<sub>3</sub>), but propose that zero will be a plausible value 25

1 for the indirect effect of self-discipline on grades through effort (P<sub>13</sub>). Finally, we expect the

2 grit-effort, grit-interest, and self-discipline constructs to be positively related ( $P_8$ - $P_{10}$ ).

3

# A Bayesian Approach to the Process Model

4 Although there is no research to date that has simultaneously examined relations among grit, self-discipline, self-reported effort, and long-term educational outcomes consistent with 5 our proposed process model, there is research supporting individual relations among the 6 7 component constructs (e.g., Credé et al., 2017; Duckworth & Seligman, 2005; Meriac, Slifka, & LaBat, 2015; Richardson et al., 2012). The research provides useful reference data for the 8 proposed effects in the process model against which new observations can be compared. By 9 10 adopting a Bayesian analytic approach we aim to incorporate this existing knowledge into the test of our process model in the form of informative 'prior' values. In doing so, the analysis 11 will provide updated estimates of the proposed relations among model constructs, and, 12 importantly, the distribution of possible values of the effects based on the priors and new 13 observations (van de Schoot et al., 2014; Zyphur & Oswald, 2015). 14

15 The Bayesian analytic approach is important because it enables us to evaluate our proposed model against prior tests of model effects, even though the parameters of the model 16 have not been previously estimated. We will derive informative priors from previous research 17 testing the component effects of the model independently and evaluate them against our 18 observations in the Bayesian analysis. If our priors are a good representation of the true model 19 effects and their distributions, then the posterior distributions of the model parameter estimates 20 from the Bayesian analysis will be reduced and the estimates more precise. If the priors are a 21 poor representation, the analysis will yield less precise, highly variable posterior distributions 22 23 for the model parameters. The posterior distribution of the model estimates will be represented by 95% credible intervals about the parameter estimates. Consistent with the parameter 24 estimation approach in Bayesian analysis (Rouder, Haaf, & Vandekerckhove, 2018), we aim to 25

provide the most precise estimates possible of the effects among constructs in our proposed
 model given a set of empirically-informed prior values and our data.

# 3 The Current Study

4 The purpose of this study was to estimate the effects of grit dimensions, self-discipline, and self-reported effort on optional out-of-school science activities and science grades, as 5 proposed in our process model in a sample of high school students. The study is expected to 6 7 provide evidence of the processes by which grit, particularly grit-effort, and self-discipline relate to science attainment based on Duckworth and Gross' (2014) goal framework. We focus 8 on teacher-set out-of-school learning activities because engagement in these activities is likely 9 to broaden and deepen students' understanding and contribute to academic attainment. We 10 focus on science attainment due to the documented shortfall in students selecting science and 11 maths in high school and tertiary education (NCES, 2012; Thomson, Wernert, O'Grady, & 12 Rodrigues, 2016). Science education has been identified as an important driver of economic 13 growth in many nations, so knowledge of the correlates science engagement may inform 14 15 science education policy and interventions. Consistent with the parameter estimation approach from Bayesian analyses (Rouder et al., 2018), we aim to provide the most precise estimates 16 possible of model effects and their distribution from the current data by incorporating 17 observations from previous research on relations among individual model effects as 18 informative priors (Bowman et al., 2015; Duckworth & Seligman, 2005; Meriac et al., 2015; 19 Richardson et al., 2012; Wolters & Hussain, 2015). We will use the credible intervals based on 20 the posterior distribution about the parameter estimates to evaluate whether or not zero is a 21 credible value for each model effect. 22

23

#### Methods

# 24 **Participants**

25 School students (N = 117; girls n = 59; boys, n = 58) were recruited from a coeducational 26 government secondary school in metropolitan Brisbane, Australia. Students were aged between

12 and 14 years and in school grades 7, 8, and 9. General demographic characteristics of the 1 school catchment area and student population were obtained from the school's annual report 2 and the *My School* website (http://www.myschool.edu.au/). The majority of students were born 3 4 in Australia, with most of the students' parents reported employment in technical and trade occupations, with a few employed in administrative and professional jobs. The index of 5 community socio-educational advantage (ICSEA), a scale of socioeducational advantage that is 6 7 computed for each school across Australia, for the school was just below the national average (ACARA, 2016). 8

# 9 Research design

10 The University ethics committee and local educational authority approved the study prior to data collection. The study adopted a correlational three-wave design as part of a larger study 11 on individual differences and educational attainment. Participants completed a survey mid-12 semester comprising self-report measures of grit, self-discipline, and demographic variables. 13 Five-weeks later they self-reported their effort on optional out-of-school science learning 14 15 activities set by their science teacher. Students' final end-of-semester science grades comprising their averaged mark across all in-class science assignments for the semester were 16 collected from their teacher. 17

# 18 Measures

**Grit**. Students completed the eight-item short grit scale (Duckworth & Quinn, 2009). The scale comprises two subscales, perseverance of effort (grit-effort; e.g., "I finish whatever I begin") and consistency of interest (grit-interest; e.g., "I often set a goal but later choose to pursue a different one"). Responses were provided on 5-point scales (1 = not like me at all and 4 = very much like me).

Self-discipline. Students completed the self-discipline scale derived from the
 International Personality Item Pool HEXACO scales (Ashton, Lee, & Goldberg, 2007). The

1	scale comprises ten items (e.g., "I have difficulty starting tasks") of which five are reverse
2	scored. Reponses were provided on 5-point scales ( $1 = not at all and 5 = very much$ ).
3	Effort. Students' self-reported effort on optional out-of-school science learning
4	activities set by their science teacher was measured on five items (e.g., "During the last 5
5	weeks, how hard did you try to do your science activities at home?") with responses made on
6	7-point scales ( $1 = did not try at all and 7 = tried extremely hard$ ). Prior to completing these
7	items, students were reminded that "science learning activities" referred to the "assignments
8	you are given by your teacher in science lessons for you to do outside of school such as solving
9	science problems, writing up science experiments, science activities on the internet, and
10	studying for science exams" <sup>1</sup> . We focused on effort toward out-of-school science learning
11	activities set by the teacher because such activities are aimed at supporting the school
12	curriculum and students engaging these activities are likely to report better retention of
13	knowledge and skills learned in class (Trautwein, Ludtke, Kastens, & Koller, 2006;
14	Zimmerman & Kitsantas, 2005).
15	Academic attainment. Students' averaged final semester science grade, calculated as
16	the mean average of grades on in-school science assignments, was collected at the end of the
17	semester from their science teacher. The grade represented the average grade across all
18	coursework, two class tests, and final examination for the semester expressed as a percentage.
19	Full details of measures used in the current study are provided in the Supporting
20	Information (Appendix A).

21 Data Analysis

Data were analyzed using Bayesian path analysis using the Mplus 7.31 statistical
 software (Muthén & Muthén, 2015). Psychological constructs were manifest variables

<sup>&</sup>lt;sup>1</sup>It is important to note that the out-of-school learning activities in the current study should not be considered formal assessed homework. Students did not receive formal assessed homework for science. Instead, they were provided with regular learning activities by their science teacher to complete in their spare time outside of school. Engagement in the activities was not compulsory. Teachers would refer to these activities in subsequent lessons, but not evaluate whether or not students had performed the activities.

computed from the mean of the scale items pertaining to each construct. Proposed direct and 1 indirect effects among the grit, self-discipline, self-reported effort, and grades variables in the 2 proposed model summarised in Table 1 and Figure 1 were set as free parameters in the model. 3 4 We controlled for effects of age and gender by setting them to predict all other variables in the model. Bayesian path analyses were estimated using a Markov Chain Monte Carlo (MCMC) 5 simulation process using Gibbs' algorithms (Muthén & Asparouhov, 2012). We specified 6 7 100,000 iterations of which the first half were used as a 'burnin' phase and the remaining posterior draws used to estimate model inferences. We adopted the Gelman and Rubin's (1992) 8 criterion to determine the convergence of the Bayesian estimates with a strict potential scale 9 reduction (PSR) value of 1.01. Two models were estimated. The first was estimated using non-10 informative prior values for model parameters using the standard default values offered in the 11 Mplus software for regression analysis: each parameter estimate is assigned a prior that 12 specifies a normal distribution with mean = 0 and variance  $= infinity^2$ . Estimating the Bayesian 13 model using these default priors will return estimates close to an analysis using a frequentist 14 15 analytic method such as maximum likelihood.

The second adopted informative prior values for key parameters in the model derived 16 from previous research. While our process model has not been tested previously, its component 17 effects have been estimated in separate research studies. Priors were identified from a search of 18 previous studies testing relations between grit, self-discipline, self-reported effort, and 19 academic attainment. Our informative priors were derived from meta-analytic and primary 20 research testing relations among constructs in our proposed model in samples with a close 21 match to the current sample and context (secondary school pupils). Prior values expressed as 22 23 correlation coefficients, associated variance estimates expressed as standard deviations, and source data for the values are summarised in Table 1. In cases where the standard deviations of 24

<sup>&</sup>lt;sup>2</sup>In this case the variance is set at a number sufficiently large to approximate infinity. According to Muthén & Muthén (2012), "for the normal distribution default, infinity is ten to the power of ten" (p. 698).

the correlations were unspecified, non-restrictive weakly-informative prior variance estimates 1 were specified (SD = 0.10) to account for possible heterogeneity between current data and the 2 studies used as sources for the priors (Yuan & MacKinnon, 2009). We could not identify 3 4 studies reporting relations between self-discipline and the separate perseverance of effort and consistency of interest grit dimensions. However, there were several tests of the total grit scale 5 and self-discipline (Credé et al., 2017; Dumfart & Neubauer, 2016; Oriol et al., 2017), so we 6 7 used the median value from these studies as prior values for relations between grit-effort and grit-perseverance with self-discipline. 8

Fit of the Bayesian models was assessed using posterior predictive checking using two 9 recommended criteria based on the usual goodness-of-fit chi-square comparing the proposed 10 model with the observed data across the replications in the Bayesian simulation (Gelman et al., 11 2013): (a) the 95% confidence intervals (CI<sub>95</sub>) of the chi-square value, which should include 12 zero and have a large negative lower bound, and (b) the posterior predictive *p*-value (PPP), 13 which should exceed .05 and preferably approach .50 for a well-fitting model. For each free 14 15 parameter in the Bayesian model, a credible interval (CrI) is computed which should exclude the value of zero to indicate a true effect. We also generated estimates of indirect effects in the 16 Bayesian models using Yuan and MacKinnon's (2009) method. If, as expected, the prior 17 distributions of model parameters were closely representative of population effects, we 18 anticipated that the path model adopting informative priors would exhibit increased precision 19 in model parameter estimates, as indicated by narrowed credible intervals about each 20 parameter. The effect of specifying empirically-determined informative priors on the 21 variability of model parameter estimates was evaluated by examining the extent to which the 22 23 width of the credible intervals for each parameter decreased across the models with informative and non-informative priors<sup>3</sup>. 24

25

#### Results

<sup>&</sup>lt;sup>3</sup>Mplus analysis scripts and output are available from <u>https://osf.io/2nzpx/</u>

# 1 Participants

There was minimal attrition across the two data collection occasions (n = 7) resulting in a final sample size of 110 (girls = 55, boys = 55; *M* age = 12.80, SD = 0.72). Descriptive statistics, omega reliability coefficients (McNeish, 2017), and intercorrelations for study variables are presented in Table 2.

# 6 Bayesian Path Analyses

7 The Bayesian path analyses with non-informative (PPP = .464, 95% CrI [-21.56, 24.20]) and informative priors (PPP = .370, 95% CrI [-18.31, 26.99]) exhibited satisfactory 8 goodness-of-fit with the data according to the posterior predictive checking criteria. Parameter 9 10 estimates for the analyses with non-informative priors and informative priors are provided in Table 3, and illustrated in Figures 1a and 1b. The path model adopting informative priors 11 resulted in a narrowing of the credible intervals about all model parameter estimates, as 12 indicated by the percentage change in the intervals across the models (Yuan & MacKinnon, 13 2009). This suggests that the data and the prior distribution were closely matched. We therefore 14 15 report the effects for the model with informative priors. Credible intervals associated with parameter estimates reflect the posterior distribution of probable values for the parameter and 16 whether zero is a credible value based on the prior and sampling distributions. 17

Focusing on model direct effects, we found positive, non-zero direct effects of grit-18 effort (P<sub>1</sub>;  $\beta = 0.214$ , 95% CrI [0.045; 0.380]) and self-discipline (P<sub>3</sub>;  $\beta = 0.297$ , 95% CrI 19 0.126; 0.459]) on self-reported effort, consistent with model predictions. In addition, self-20 discipline ( $P_6$ ;  $\beta = .090$ , 95% CrI [0.022; 0.162]) and effort ( $P_7$ ;  $\beta = .369$ , 95% CrI [0.187; 21 0.524)) were directly related to grades, as predicted. Credible intervals indicated that zero was 22 23 a credible value for the effect of grit-interest on effort (P<sub>2</sub>;  $\beta = 0.051$ , 95% CrI [-0.100; 0.199]), and the effects of grit-effort (P<sub>4</sub>;  $\beta = .044$ , 95% CrI [-0.010; 0.100]) and grit-interest (P<sub>5</sub>;  $\beta =$ 24 0.018, 95% CrI [-0.024; 0.061]) on grades, consistent with model predictions. 25

Focusing on model indirect effects, grit-effort was a positive, non-zero predictor of grades through self-reported effort ( $P_{11}$ ; B = 0.749, 95% CrI [0.140; 1.608]). However, zero was a credible value for indirect effect of grit-interest on grades through effort ( $P_{12}$ ; B = 0.193, 96% CrI [-0.405; 0.912]). We also found a positive, non-zero indirect effect of self-discipline on grades through effort ( $P_{13}$ ; B = 0.910, 95% CrI [0.303; 1.762]), a finding which was contrary to predictions<sup>4</sup>.

7 We also found some differences when comparing model posterior distributions of the models using non-informative priors and informative priors. Specifically, the credible intervals 8 for the direct effects of self-discipline on effort  $(P_3)$  and grades  $(P_6)$ , and the indirect effect of 9 self-discipline on grades through effort  $(P_{13})$  included zero as a probable value in the model 10 using non-informative priors, while the intervals for these parameters did not include zero in 11 the model using informative priors. These variations can be attributed to the increased 12 precision of the estimates in the model using informative priors through the narrowing of the 13 credible intervals about the estimates. This illustrates an advantage of adopting a Bayesian 14 approach as the increased accuracy of the estimates using informative priors meant that some 15 important effects would have been missed if conclusions were based on the model adopting 16 uninformative priors. The width of the credible intervals for the two parameters that differed 17 across the models was narrowed by the most substantial margin (Yuan & MacKinnon, 2009). 18 Discussion 19

We tested a process model based on Duckworth and Gross' (2014) goal framework in

21 which factors relating to perseverance, grit and self-discipline, predicted high-school students'

we tested a process model based on Duckworth and Gross (2014) goal framework in

<sup>&</sup>lt;sup>4</sup>We noted the large correlation between the self-discipline and grit-effort constructs (r = .643 in the model with non-informative priors). The large correlation may have been due to overlap and redundancy in the measures of these constructs. Based on the advice of an anonymous reviewer, we re-estimated our models using a revised selfdiscipline measure that omitted items that overlapped with the grit-effort measure ("I am always prepared", "I often waste my time", "I tend to carry out plans"). Differences in the correlations between the self-discipline and grit-effort constructs across models with the original and revised self-discipline measure were modest (r = .643 vs. r = .604 for the model with non-informative priors) with overlapping CrI. Model fit and patterns of effects in the process model were also near identical. These analyses suggest that the large correlation between these constructs cannot be attributed to particular items, but rather a more fundamental overlap in the measures, and, by inference, the conceptualization of the constructs. Mplus analysis scripts and output for these ancillary analyses are available from <u>https://osf.io/2nzpx/</u>

self-reported effort and attainment in science using Bayesian path-analytic models with noninformative and informative priors. Consistent with our model, we found positive, non-zero direct effects of grit-effort on effort, and effort and self-discipline on science grades. In addition, the effect of grit-effort on grades was mediated by effort consistent with model predictions. Contrary to predictions, we found a positive, non-zero indirect effect of selfdiscipline on grades mediated by effort. Including informative priors in the analysis had the effect of narrowing of credible intervals of all model parameter estimates.

Current findings have important theoretical and practical implications for the effects of 8 grit and self-discipline on long-term outcomes and the processes involved. The indirect effect 9 of grit-effort on academic attainment is consistent with Duckworth and Gross' (2014) proposal 10 that the process by which gritty individuals pursue long-term goals is through consistent effort 11 on goal directed tasks and behaviours. In particular, we found that high-grit students' effort on 12 out-of-school learning activities set by science teachers contributes to academic attainment in 13 science in the long-term. This finding indicates that gritty students' academic success is, in 14 15 part, attributable to their tendency to invest effort in out-of-school activities intended to support in-class learning. Although engaging in these activities is not the only determinant of long-term 16 academic performance, it likely plays a key role, consistent with the mediated effect. 17

That zero was a probable value for the effect of grit-interest on effort provided further 18 support for the differential predictive validity of grit scale dimensions. Although much of the 19 research on grit has tended to adopt the global scale (e.g., Duckworth et al., 2011; Eskreis-20 Winkler, Duckworth, Shulman, & Beal, 2014; Lucas et al., 2015), studies that have made 21 distinction between the two dimensions have indicated stronger effects for the grit-effort 22 23 dimension on outcomes (e.g., Bowman et al., 2015; Silvia et al., 2013; Suzuki, Tamesue, Asahi, & Ishikawa, 2015; Von Culin, Tsukayama, & Duckworth, 2014). Our data corroborate 24 findings of a recent meta-analysis, which identified grit-effort dimension as the most consistent 25 predictor of academic outcomes (Credé et al., 2017). Taken together, this emerging pattern 26

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indicates that the grit-effort dimension, reflecting sustained effort on goal-directed tasks to
bring about long-term outcomes, is the component of grit that determines academic success.
However, further validation across multiple samples in a wider range of contexts is needed to
provide converging evidence for the differential prediction of the grit dimensions.

We predicted that self-discipline would be related to self-reported effort and grades, 5 however the effect self-discipline effect would not be mediated by effort. This prediction is 6 7 based on Duckworth and Gross' (2014) hypothesis that self-discipline is more related to capacity to resolve immediate conflicts rather than long-term goal pursuit. In contrast with 8 expectations, however, we found positive non-zero values for the direct effect of self-discipline 9 on grades, and the indirect effect mediated by effort. A possible reason for the indirect effect is 10 that individuals' capacity to manage immediate situations where response inhibition is 11 required, also contributes to long-term goal pursuit. For example, self-discipline may assist 12 individuals in managing short-term obstacles that might derail effort on behaviours that 13 contribute to long-term goal attainment, like participation in out-of-school learning activities. 14 15 The direct effect of self-discipline on attainment suggests that capacity for response inhibition, as captured by self-discipline, may be important for performing other actions or behaviours, 16 unmeasured in the current study, that determine academic attainment. For example, self-17 discipline may lead to greater capacity for resisting temptations or managing distractions that 18 might derail in-class studying activities or attention. These interpretations of the effects of self-19 discipline are speculative – we cannot corroborate these proposals from current data because 20 we did not measure obstacles to out-of-school learning or in-class effort. Current results, 21 therefore, suggest that both grit-effort and self-discipline are implicated in the process that 22 23 determines long-term academic outcomes.

It is important to note the similarities and variations in effects across the model estimates using non-informative and informative priors. The majority of model effects were consistent across the two models. However, the narrowing of credible intervals due to specifying

informative priors meant that the intervals about the direct effects of self-discipline on self-1 reported effort and grades and, as a consequence, the indirect effect of self-discipline on 2 science grades via effort, no longer included zero as a credible value. This demonstrates the 3 4 importance of including prior values for these effects. However, an important issue for the priors used for these effects was that we used a weakly informative prior for the variance 5 estimate (SD = 0.10) because no variance estimate was available from the source data 6 7 (Duckworth & Seligman, 2005). We tested whether this variance estimate had a substantial bearing on differences across models. Re-estimating the model with informative priors and 8 varying the prior estimate for variance for these effects (SD range 0.01 to 1.00) revealed that 9 the credible intervals did not encompass zero in any case, and did not, therefore, affect our 10 conclusions. Taken together, these effects provide additional corroboration for the role of self-11 discipline in predicting grades directly, and via the mediation of self-reported effort. 12

Current findings have important practical implications for educators and teachers. Given 13 that students' self-reports of greater effort on optional out-of-class science activities was 14 15 related to science attainment, it seems that encouraging students to try hard on these activities could be important for success in science. Similarly, current findings also indicate that a reason 16 why 'gritty' students, and those with high self-discipline, attain higher grades is partly due to 17 the effort they invest in activities likely to improve their learning. Affecting change in 18 relatively stable, trait-like constructs like grit and self-discipline is difficult. However, 19 implementing means to address some of the specific deficits in motivation and long-term 20 persistence indicated by low grit and self-discipline is a viable option for educational practice. 21 Educators may seek to foster students' motivation to persist on activities outside of school, 22 23 such as strategies to support self-determined or continuing motivation (e.g., Maehr, 1976; Reeve, Bolt, & Cai, 1999). Such strategies might include setting autonomous goals, providing 24 choice and experiences of success in tasks, deferring responsibility to students, and giving task-25 related feedback (McLachlan & Hagger, 2010; Pihu, Hein, Koka, & Hagger, 2008). Such 26

autonomy-supportive strategies are associated with persistence on in-class learning activities as
well as academic attainment (Su & Reeve, 2011), and has also been shown to foster motivation
toward educational activities outside of school (Hagger, Sultan, Hardcastle, & Chatzisarantis,
2015; Hagger et al., 2016).

## 5 Strengths, Limitations, and Recommendations for Future Research

The present study has a number of strengths including the use of a sound theoretical 6 7 basis, adoption of an appropriate correlational design with three data collection occasions, use of validated theory-based measures, and collection of students' grades to provide an objective 8 measure of academic attainment. The use of a Bayesian analytic approach that incorporated 9 prior research findings was a further strength. It is also important to note some pertinent 10 limitations. First, the correlational design precludes inference of causality in model effects; 11 inferences of directionality are inferred from theory not the data. Second, despite the 12 theoretical and conceptual arguments for self-discipline and grit-effort as separate constructs 13 (Duckworth & Gross, 2014), the high correlation between the measures of the constructs in the 14 15 present study is indicative of considerable overlap in these constructs at the empirical level, a finding noted elsewhere (Credé et al., 2017; Oriol et al., 2017). While each construct accounted 16 for independent variance in grades and effort in our conceptual model, there was considerable 17 redundancy. The limited evidence for an empirical distinction also presents a problem for 18 theory (Credé et al., 2017), and future research is needed to provide measures capable of 19 reliably distinguishing between these constructs at the empirical level, and test their effects 20 within the our model (see Hagger, 2014). Third, we did not measure each construct of our 21 model at each time point, which meant we could not estimate reciprocal or residualized change 22 23 in model effects over time. Fourth, we did not control for students' previous academic attainment or measures of ability or intelligence. Although traits related to perseverance predict 24 academic outcomes independent of ability-related constructs (Duckworth & Seligman, 2005), a 25 definitive control for these constructs would provide confirmatory evidence. Fifth, with the 26

exception of students' grades, measures of constructs in the present study were based 1 exclusively on self-report. We must, therefore, acknowledge the potential for reporting 2 accuracies in measures of psychological traits and effort to introduce error variance in the 3 4 relations tested in our model. Sixth, as in other research in education, we assumed that students have long-term goals to succeed in science, or, at least, a generalised goal for learning in 5 school. It would be important to support this point by administering measures of students' 6 7 educational goals. Finally, the present study was conducted on students from a single school, and replications are needed to corroborate these effects in representative samples in multiple 8 educational contexts. 9

While current data provide an initial test of our process model, a number of avenues for 10 future research are important to further corroborate the proposed effects. For example, model 11 predictions should be estimated in diverse samples of students, from multiple schools, and in 12 different educational contexts. Adoption of a Bayesian analytic approach is also recommended 13 so that current data could be used as priors in keeping with the advocated imperative for using 14 15 cumulative data to arrive at greater precision in model effects. It would also be important to adopt longitudinal panel designs measuring self-discipline, grit, effort, and grades at multiple 16 time points. Such a design would permit better evaluation of the pattern of effects, including 17 directional and reciprocal effects, and the modelling of change in these constructs over time. In 18 addition, it would be important to include variables relating to ability and actual effort. Ability 19 measures might include general intelligence, executive functioning, cognitive ability, and 20 specific abilities relevant to science such as mathematics and problem solving proficiency, and 21 could be included as covariates in the process model. Including such measures would be 22 23 expected to explain additional variance in grades, but, consistent with theory on perseverance traits (Duckworth et al., 2007; Zimmerman & Kitsantas, 2014) and the predictions of our 24 process model, we would expect effects of ability and traits on academic attainment to be 25 independent. Finally, in our model, the role of effort as a mediator between grit and self-control 26

traits and grades was inferred from self-reported effort. However, this would need corroboration using actual measures of effort. Measures of effort might include actual time spent on out-of-school learning activities, perhaps through parental report or time spent on specific internet activities. We envisage 'actual effort' serving as a mediator of the relationship between self-reported effort and grades in a sequential mediation model.

## 6 Conclusion

7 Current findings provide preliminary evidence for the processes by which grit and selfdiscipline predict long-term educational outcomes. We found that high-school students' self-8 reported effort on optional out-of-school science activities set by teachers mediated the effects 9 10 of the perseverance of effort dimension of grit and self-discipline on science grades. Consistent with theory, our model suggests that traits related to perseverance, particularly to the resolution 11 of goal conflicts and suppression of impulse-related dominant responses, are related to 12 sustained effort on activities likely to bring about long-term success in science. Adoption of a 13 Bayesian analytic approach demonstrates the value of including prior knowledge in the testing 14 15 and development of process-related models in educational contexts.

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Summary of Predicted Direct and Indirect Effects in the Process Model of Grit Subscales, Self-Discipline, Effort, and Academic Attainment and Proposed Informative Prior Estimates for Bayesian Path Analysis

Effect		Prediction		Informative priors		
			r	SD	Source	
Dire	ect effects					
P <sub>1</sub> P <sub>2</sub> P <sub>3</sub> P <sub>4</sub> P <sub>5</sub> P <sub>6</sub> P <sub>7</sub>	Grit–Effort→Effort† Grit–Interest→Effort† Self-discipline→Effort† Grit–Effort→Science Grades Grit–Interest→Science Grades Self-discipline→Science Grades† Effort→Science Grades	+ Effect No effect + Effect No effect + Effect + Effect	.370 .150 .670 .290 .130 .630 320	0.10 0.10 0.10 0.08 0.06 0.10 1 44	Meriac et al. (2015) Meriac et al. (2015) Duckworth & Seligman (2005) Credé et al. (2017) Credé et al. (2017) Duckworth & Seligman (2005) Richardson et al. (2012)	
Correlations						
P8 P9 P10	Grit–Effort⇔Grit–Interest Grit–Effort⇔SD Grit–Interest⇔SD	+ Effect + Effect + Effect	.600 .590 .590	0.21 0.05 0.05	Credé et al. (2017) Credé et al. (2017) Credé et al. (2017)	
Indirect effects						
P <sub>11</sub> P <sub>12</sub>	Grit–Effort→Effort→Science Grades Grit–Interest→Effort→Science Grades	+ Effect No effect	_ _	_ _	- -	
P <sub>13</sub>	Self-discipline→Effort→Science Grades	No effect	_	-	_	

*Note.* r = Informative prior estimate (correlation coefficient); SD = Standard deviation of prior; Grit–Effort = Grit – Perseverance of Effort; Grit–Interest = Grit – Consistency of Interest; + Effect = Parameter expected to be positive and non-zero; No effect = Parameter expected to be trivial in size or have zero as a probable value; †Variance estimates for these parameters not based on empirical evidence.

Variable		ω	М	SD	1	2	3	4	5	6	7
v unuone			171	50	1	2	5	·	0	0	,
1.	Grit-Effort	.72	2.882	0.642	1.000						
2.	Grit-Interest	.50	2.468	0.578	.422***	1.000					
3.	Self-discipline	.81	3.364	0.737	.640***	.379***	1.000				
4.	Effort	.96	4.396	1.585	.495***	$.200^{*}$	.424***	1.000			
5.	Science grades <sup>a</sup>	.89	31.618	6.805	.432***	.251**	$.379^{***}$	.431***	1.000		
6.	Age	_	12.800	0.711	.161	.123	.056	.166	.128	1.000	
7.	Gender <sup>b</sup>	—	_	—	.014	039	.059	125	.063	.026	1.000

Table 2 Descriptive Statistics and Intercorrelations for Grit Subscales, Self-Discipline, Effort, Science Grades, and Demographic Variables

Note.  $\omega$  = Omega reliability coefficient (McNeish, 2017); M = Mean; SD = Standard deviation; Grit-Effort = Grit - Perseverance of Effort; Grit-Interest = Grit - Consistency of Interest. <sup>a</sup>Spearman-Brown correlation between two science grade scores; <sup>b</sup>Gender variable coded as 1 = female, 2 = male.

 $p^{***} p < .001 p^{**} < .01 p^{*} < .05.$ 

Table 3

Parameter Estimates with 95% Credible Intervals for Hypothesised Effects from the Bayesian Path Analyses of the Grit Subscales, Self-Discipline, Effort, and Science Attainment Process Model

Effect		Model wit	h Non-Inf	ormative	Model with Informative			%diff
		Estimate	95% CrI		Estimate	95% CrI		
		Listinute	LL	UL	Listinute	LL	UL	
Dir	ect effects <sup>a</sup>							
$\mathbf{P}_1$	Grit–Effort→Effort	0.366***	0.133	0.576	0.214**	0.045	0.380	-10.80
$P_2$	Grit–Interest→Effort	-0.053	-0.250	0.146	0.051	-0.100	0.199	-9.70
$\mathbf{P}_{3}$	Self-discipline→Effort	0.210	-0.014	0.423	$0.297^{***}$	0.126	0.459	-10.40
$\mathbf{P}_4$	Grit–Effort→Science Grades	0.184	-0.057	0.415	0.044	-0.010	0.100	-36.20
$P_5$	Grit–Interest→Science Grades	0.075	-0.113	0.258	0.018	-0.024	0.061	-28.60
$P_6$	Self-discipline→Science Grades	0.103	-0.120	0.325	$0.090^{**}$	0.022	0.162	-30.50
$\mathbf{P}_7$	Effort→Science Grades	0.283**	0.065	0.481	0.369***	0.187	0.524	-7.90
Co	rrelations <sup>a</sup>							
P <sub>8</sub>	Grit–Effort⇔Grit–Interest	0.412***	0.239	0.562	$0.449^{***}$	0.278	0.594	-0.70
P9	Grit–Effort⇔SD	0.643***	0.514	0.744	0.669***	0.545	0.763	-1.20
<b>P</b> <sub>10</sub>	Grit–Interest↔SD	0.380***	0.203	0.534	0.427***	0.254	0.576	-0.90
Ind	irect effects <sup>b</sup>							
P <sub>11</sub>	Grit–Effort→Effort→Science Grades	1.036**	0.168	2.392	$0.749^{**}$	0.140	1.608	-75.60
P <sub>12</sub>	Grit–Interest→Effort→Science Grades	-0.146	-0.980	0.537	0.193	-0.405	0.912	-20.00
$\mathbf{P}_{13}$	Self-discipline $\rightarrow$ Effort $\rightarrow$ Science Grades	0.499	-0.043	1.451	$0.910^{**}$	0.303	1.762	-3.50

*Note*. H = Hypothesis; 95% CrI = 95% credible interval of parameter estimate; LL = Lower limit of 95% CrI; UL = Upper limit of 95% CrI; % diff = Percent difference in 95% CrI of parameter estimates using informative priors compared to analysis using non-informative priors

(negative numbers indicate a narrowing of credible intervals when using informative priors); Grit–Effort = Grit – Perseverance of Effort; Grit–Interest = Grit – Consistency of Interest. <sup>a</sup>Values are standardised estimates; <sup>b</sup>Values are unstandardised estimates. p < .05 \* p < .01 \* p < .001

*Figure 1a.* The proposed grit, self-discipline, effort, and academic attainment process model. Solid lines reflect free parameters (P) predicted to have positive and non-zero values and broken lines represent free parameters expected to have zero as a credible value. Indirect effects expected to have non-zero values not illustrated in the diagram: Indirect effect of grit-perseverance of effort on science grades via effort (P<sub>11</sub>). Indirect effects expected to be trivial or zero not illustrated in the diagram: Indirect effect of grit-consistency of interest on science grades via effort (P<sub>12</sub>) and indirect effect of self-discipline on science grades via effort (P<sub>13</sub>).

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*Figure 1b.* Process model including parameter estimates and 95% credible intervals from Bayesian path analysis with non-informative prior values. Parameter estimates for indirect effects not illustrated in the diagram: Indirect effect of grit-perseverance of effort on science grades via effort, B = 1.036 [0.168, 2.392]; Indirect effect of grit-consistency of interest on science grades via effort, B = -0.146 [-0.980, 0.537]; Indirect effect of self-discipline on science grades via effort, B = 0.499 [-0.043, 1.451].



*Figure 1c.* Process model including parameter estimates and 95% credible intervals from Bayesian path analysis with informative prior values. Parameter estimates for indirect effects not illustrated in the diagram: Indirect effect of grit-perseverance of effort on science grades via effort, B = 0.749 [0.140, 1.608]; Indirect effect of grit-consistency of interest on science grades via effort, B = 0.193 [-0.405, 0.912]; Indirect effect of self-discipline on science grades via effort, B = 0.910 [0.303, 1.762].



Measure	Subscale (if applicable)	Items	Scale (if applicable)
Short Grit Scale (Grit-S, Duckworth & Quinn, 2009)	Consistency of Interest	I often set a goal but later choose to pursue a different one.(R) New ideas and projects sometimes distract me from previous ones.(R) I have been obsessed with a certain idea or project for a short time but later lost interest.(R) I have difficulty maintaining my focus on projects that take more than a few months to complete.(R)	1 = Not at all like me, 4 = Very much like me.
	Perseverance of Effort	I finish whatever I begin. Setbacks don't discourage me. I am a hard worker. I am diligent.	1 = Not at all like me, 4 = Very much like me.
Self-discipline (Ashton et al., 2007)		I have difficulty starting tasks (R). I get my chores done right away. I find it difficult to get down to work (R). I am always prepared. I often waste my time (R). I start tasks right away. I tend to postpone decisions (R). I like to get to work at once. I need a push to get started (R). I tend to carry out my plans.	1 = Not at all, 5 = Very much
Effort		During the last 5 weeks, how hard did you try to [common stem] do your science activities at home? maintain your willpower to do your science activities at home? be self-disciplined and do your science activities at home? spend time in planning to do your science activities at home? expend a lot of mental energy in doing your science activities at home?	1 = Did not try at all, 7 = Tried extremely hard
Science grades		Students' final semester science grade calculated as an average of grades on in- school science assignments over the semester.	_

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*Note.* (R) = Item is reverse scored.