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Table 3A
Regression Models for First, Second and Third Country Count

	First Country Count			Second Country Count					Third Country Count			
Model	1	2	3	4	5	6	7	8	9	10	11	12
R2	.119	.269	.29	.259	.494	.561	.567	.486	.253	.314	.442	.447
Adj. R2	.083	.206	.112	.228	.449	.502	.458	.441	.222	.254	.335	.309
F	3.249	4.239	1.63	8.384	11.206	9.389	5.231	10.862	8.141	5.259	4.154	3.237
Significance	.084	.027	.198	.008	.000	.000	.003	.000	.009	.013	.012	.027
<i>Standardized coefficients</i>												
Cultural Distance			-.126		-.485**	-.324	-.305			-.257	-.182	-.181
Geographical Distance	-.345	-.522*	-.400			-.337	-.373	-.524**			-.282	-.346
Software Market Size		.426*	.712	.509**	.527**	.661***	.483	.726***			.438*	.201
GDP			-.291				.164					.262
GDP per Capita			-.233				.143		.503**	.429*	.263	.388

Models 1-3 are created for First Country Count, models 4-8 for Second Country Count and models 9-12 for Third Country Count. Models 3, 7 and 12 use all the independent variables as defined by Formulas 2-6 to explain the First / Second / Third Country Count. Other models in each set are produced with stepwise addition of independent variables. Intermediate models with no new significant values are omitted and Model 8 with additional significant correlation is added.